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Hannover Rück SE

2017

Solvency and Financial Condition Report





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## **Executive Summary**

### **Key figures**

in TEUR	2017	2016
Solvency II Balance Sheet		
Assets	38,414,272	40,342,621
1.000.000		
Technical Provisions	21,475,461	22,563,480
Other Liabilities	5,899,449	6,208,935
Excess of Assets over Liabilities	11,039,362	11,570,206
Eligible Own Funds		
Tier 1 Basic Own Funds (unrestricted)	10,436,376	10,967,220
Tier 1 Basic Own Funds (restricted)	534,858	543,095
Tier 2 Basic Own Funds	1,171,960	1,153,380
Eligible Own Funds (SCR)	12,143,193	12,663,694
Capital requirements		
Solvency Capital Requirement	4,546,072	5,229,274
Minimum Capital Requirement	2,045,733	2,353,173
Coverage Ratio		
Ratio of Eligible Own Funds to SCR (Solvency Ratio)	267%	242%
Ratio of Eligible Own Funds to MCR	556%	509%

Hannover Rück SE (hereinafter referred to as "Hannover Rück" or "the company") fulfils the minimum and solvency capital requirements (hereinafter referred to as MCR and SCR) stipulated by the supervisory authorities as at the reporting date of 31 December 2017 and in the financial year 2017. The solvency ratio was above 200% during the entire financial year.

The principles used to determine the solvency ratio are explained in this document. Chapter D describes the valuation principles used to determine the eligible own funds, and Chapter E those used to determine the SCR, in particular with regard to the use of the internal capital model.

According to legal requirements, the Solvency II balance sheet was audited by the auditing firm.

This report constitutes a mandatory publication pursuant to Section 40 of the Insurance Supervision Act (VAG). Please note that, for the larger part, the information contained herein is already included in the Hannover Re-Group Annual Report and in the Hannover Rück Individual Annual Report.

Please note that rounding differences can occur in the presented tables.



### A. Business and Performance

Hannover Rück transacts all lines of Property & Casualty and Life & Health reinsurance. Its global presence and activities across all lines of reinsurance business allows the company to achieve an efficient risk diversification. Since 1 January 1997 Hannover Rück SE has written active reinsurance for the Group – with few exceptions – solely in foreign markets. Responsibility within the Hannover Re Group for German business rests with the subsidiary E+S Rückversicherung AG (hereinafter "E+S Rück").

The profit on ordinary activities decreased to TEUR 967,999 (TEUR 1,241,772). The year under review closed with a profit for the year of TEUR 843,400 (TEUR 949,232).

The 2017 financial year passed off satisfactorily for Hannover Rück. The gross premium in total business grew by TEUR 1,375,813 to TEUR 13,292,889. The level of retained premium rose from 72.4% to 78.4%. Net premium earned also increased, climbing by 19.6% to TEUR 10,208,864 (8,537,768).

Technical income of TEUR 10,394,706 (TEUR 8,772,039) was offset by technical losses of TEUR 10,407,363 (TEUR 8,435,240). Unlike in the previous years, the level of large losses in 2017 was significantly higher than anticipated. The underwriting result (HGB, before changes in the equalisation reserve) contracted in the reporting period from TEUR 336,799 to TEUR -12,657.

The follwiwng lines of business had a major influence on the underwriting result: General liability insurance with TEUR 320,084 (TEUR 7,644), Marine, aviation and transport insurance with TEUR 142,319 (TEUR 145,035), Motor vehicle liability insurance with TEUR -262,627 (TEUR 46,513) as well as Fire and other damage to property insurance with TEUR -276,938 (TEUR 138,402).

General liability insurance witnessed a growth in premiums thanks to new business in Central and South America, as well as within the Advanced Solution business. Lower reserves and thus reduced expenses on insurance claims increased the technical result. The liquidation of reserves attributable to the "World Trade Center" loss in 2001 were compensated by way of new reserve allocations in the marine, aviation and transport insurance lines, meaning that the result only registered a slight decline. Motor vehicle liability insurance registered growth as a result of new Advanced Solution contracts. This line of business was affected by expenditure on insurance claims as well as a reduction in the discount rate for payments for personal injury in the United Kingdom (Ogden Rate).

We are, in principle, satisfied with the development of our Health reinsurance line.

Overall, the technical income for the Life reinsurance line decreased compared to the previous period. In spite of numerous examples of positive business development in our international portfolio, the result was weighed down on balance by certain business segments, which performed below our expectations. These were predominantly parts of the US mortality portfolio assumed in 2009.

We are very satisfied with our investments during the period under review, especially in view of another year with a challenging capital market environment. Indeed, lower dividends from our participation holding companies and reduced income from funds held by ceding companies led to a decline in ordinary investment income. This was, however, partially compensated by increased income from the liquidation of our portfolio containing non-strategic listed equities and equity funds. Overall, our net investment result registered a slight decline.

In response to the ongoing challenging interest rate environment, we adjusted the allocation of our investments to the individual asset classes within the reporting period, to the extent that we further expanded our portfolio of fixed income securities with a rating of BBB or lower and at the same time



increased the portion of government bonds. This enables us to achieve increased liquidity and stable returns while the overall risk level of our fixed-interest portfolio remains almost unchanged. We slightly increased our level of real estate investments in the course of the strategic development of this asset class. For all other asset classes, only minor changes were recorded in the context of regular portfolio maintenance.

Overall, our investment portfolio declined slightly in the year under review. This was dominated by negative exchange rate effects - in particular the weaker US dollar - as well as slight declines in unrealized profits and the distribution of our dividend.

Details on the Business and Performance and be found in chapter A.

### **B. System of Governance**

Hannover Rück has an effective system of governance, which provides for sound and prudent management. Written guidelines are in place for all significant business events. The key functions pursuant to Section 26 and Sections 29-31 of the Insurance Supervision Act (VAG) have been set up, entrusted with the tasks described and equipped with appropriate resources.

In the reporting year 2017, a clear focus of the work of the compliance function was the revision of the sanction audit processes and the Sanctions Directive, which examines the compatibility of the operating business with the relevant sanctioning regimes, in particular those of the European Union. These were complemented by extensive training for many of the company's employees, conducted by compliance staff.

The Executive Board has established a committee which supports the assessment of the system of governance. Based on the assessment conducted by the committee, the Executive Board has reached the conclusion that the system of governance of Hannover Rück is, in terms of its type, scope and complexity, appropriate for the inherent risks of its business activities.

Hannover Rück has established an outsourcing management process that covers all process steps of an outsourcing and involves all relevant stakeholder groups. Currently, there is only one important outsourcing to Talanx Asset Management GmbH, covering the asset and investment management.

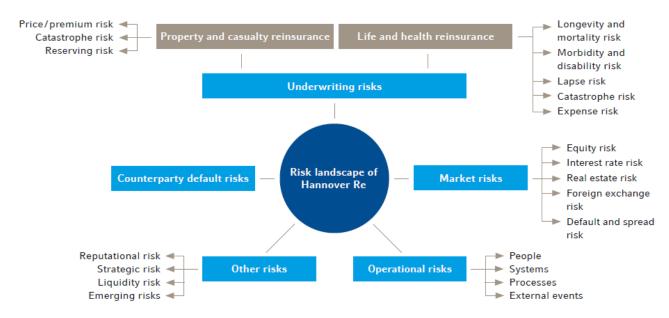
The individual elements of the System of Governance at Hannover Rück are explained in Section B.

### C. Risk Profil

In the context of its business operations Hannover Rück enters into a broad variety of risks. These risks are deliberately accepted, steered and monitored. They specifically concern underwriting risks pertaining to Property & Casualty, Life & Health, as well as capital market risks, liquidity risks and counterparty default risks. Operational, strategic and reputational risks also arise in the course of business operations. We describe the cause of these risks and how we deal with them in Section C. We also explain how we handle potential future risks (emerging risks).



#### Risk landscape of Hannover Rück



The Hannover Rück received approval from the regulatory authorities to calculate its solvency requirements using a partial internal capital model with effect from the entry into force of Solvency II on 1 January 2016. The capital requirements for underwriting risk P&C and L&H, market risk and counterparty default risk are determined according to the internal model, the capital requirements for operational risks are calculated according to the Solvency II standard formula. In March 2018 the Hannover Rück additionally received permission from the Federal Financial Supervisory Authority (BaFin) to calculate the operational risk retroactively from year end reporting 2017 on using the internal model and now has a full internal model.

The Solvency Capital Requirements at the reporting date of 31 December 2017 are illustrated in the following table.

## Solvency Capital Requirement (SCR) – Risk categories in TEUR

Solvency Capital Requirement	2017	2016
Underwriting risk - Property & Casualty	3,287,834	3,342,705
Underwriting risk - Life & Health	2,351,852	2,116,551
Market risk	3,276,803	3,989,154
Counterparty default risk	280,534	295,362
Operational risk	621,177	541,684
Diversification	-3,550,660	-3,264,174
Total risk (pre-tax)	6,267,540	7,021,282
Deferred tax	1,721,468	1,792,008
Total risk (post-tax)	4,546,072	5,229,274

The required capital is calculated based on the approved internal model. The capital requirements for prior year were based on the partial internal model, where the required capital for operational risks was calculated according to the Solvency II standard formula.



At the present time our most significant risks are the default and spread risks within the market risks, the reserving and catastrophe risks within the underwriting risks of property and casualty reinsurance and the risk of changes in mortality within the underwriting risks of life and health reinsurance. With regard to mortality risks, as a general principle annuity portfolios are impacted by improvements in mortality while death benefit portfolios are adversely affected by deteriorations in mortality.

Overall the required capital decreases in the course of the year. A key driver of the reduction is the stronger Euro against our major currencies, especially the US Dollar, and the associated lower foreign-currencies volumes underlying the risks, including for example the volume of investments. In addition, lower market risks led to a decrease in the risk capital. Last year's reduction of the equity quota in the investment portfolio and lower spreads resulted in diminished volatility overall and hence less market risk. The underwriting risks in property and casualty reinsurance decreased primarily as a consequence of the weaker US Dollar against the euro and slightly improved diversification within property and casualty reinsurance. The underwriting risks in life and health reinsurance increased owing to higher mortality risks due to strengthening of assumptions and model changes. The decrease in counterparty default risk is principally the result of lower volume of receivables as well as a reduced volatility of the modelled defaults.

The transfer from partial to full internal model, i.e. the use of the internal model instead of standard formula for operational risks also contributed to a decrease in the overall total risk. On a standalone basis operational risk increases, however using the internal model for operational risks leads to a significant increase in diversification benefits. Due to the limited dependency of operational risks with other risk factors there is a substantial diversification benefit with such risk factors in the internal model. In contrast to this, the operational risk according to standard formula had to be added in the calculation of the Solvency Capital Requirement without any diversification benefits. Therefore, the contribution of operational risks to the total risk has decreased significantly.

### D. Valuation for Solvency Purposes

For the purposes of calculating the eligible own funds, Hannover Rück values the assets and liabilities pursuant to the provisions of Sections 74 et seq. of the Insurance Supervision Act (VAG).

The valuation for Solvency purposes is set in principle at the fair value (market value). Insofar as IFRS values appropriately reflect the fair value, they shall be applied.

Chapter D.2 sets out the valuation approaches for calculating the Technical Provisions. Technical provisions pursuant to Solvency II differentiate significantly from the definition of provisions pursuant to the German Commercial Code (HGB), both in terms of structure and in relation to the calculation rules. A comparison of German Commercial Code (HGB) and Solvency II Technical Provisions is shown as well as a comparison of current Technical Provisions under Solvency II and those calculated last year.

### **E.** Capital Management

Hannover Rück endeavours at all times to maintain a Solvency Ratio of at least 180%, and thus exceeds the requirements of 100% stipulated by the supervisory authority. In addition, a threshold value of 200% has been defined. If the Solvency Ratio falls below this threshold value Hannover Rück will adopt capital measures aimed at either strengthening the company's equity or reducing the risk capital, or both.



The Solvency Ratio is continuously monitored. Any changes are taken into account as part of planning, and potential changes in the Solvency Ratio, which can be caused by larger transactions, are examined in advance. During the financial year 2017, there was no breach of the threshold value of 200%. Further information on the calculation of the Solvency Ratio can be found in Section E.

Own funds in the Solvency II balance sheet consist of basic own funds, which comprise the excess of assets over liabilities and subordinated loans. Ancillary own funds were not in use by Hannover Rück as at 31 December 2017.

The available economic capital decreased to TEUR 12,143,193 as at 31 December 2017, compared to TEUR 12,663,694 as at December 2016. The primary factor here was the general strengthening of the euro, especially against the US dollar. Shareholders' equity held in foreign currencies consequently has a diminished value in euro. In total, 90 per cent of all available capital is assigned to the highest quality level (tier 1).

Hannover Rück uses an approved full internal model for the purposes of calculating the Solvency Capital Requirement (SCR). The individual risk categories are aligned with the risk modules of the standard formula. The internal model is applied in a broad range of company management and decision-making processes. The future development of Solvency- and Minimum Capital Requirements are forecast at regular intervals as part of the planning process.

### A. Business and Performance

### A.1 Business

### A.1.1 Business Model

With a gross premium volume of TEUR 17,790,506, the Hannover Re Group is the third-largest reinsurer in the world. Hannover Rück SE is a European Company, Societas Europaea (SE), based in Hannover, Germany. We transact reinsurance in our Property & Casualty and Life & Health business groups.

The strategy pursued in both property & casualty and life & health reinsurance supports our Group's paramount mission, namely: "Long-term success in a competitive business". Our entire business operations are geared to our goal of being the best option for our business partners when they come to choose their reinsurance provider. It is for this reason that our clients and their concerns form the focus of our activities.

We generate competitive advantages to the benefit of our clients and shareholders by conducting our reinsurance business with lower administrative expenses than our rivals. In this way we deliver above-average profitability while at the same time being able to offer our customers reinsurance protection on competitive terms.

We also strive for the broadest possible diversification and hence an efficient risk balance. This is achieved by accepting reinsurance risks with mostly little or no correlation in our Property & Casualty and Life & Health business groups across all lines of business as well as by maintaining a global presence. In conjunction with our capital management, this is the key to our comparatively low cost of capital.

Guided by a clearly defined risk appetite, our risk management steers the company so as to be able to act on business opportunities while securing our financial strength on a lasting basis.

Our subsidiary E+S Rückversicherung AG (E+S Rück), as the "dedicated reinsurer for the German market", offers a range of products and services tailored to the specific features of the German market. Of special importance here are the mutual insurers with whom we maintain a strategic partnership that is underscored through their participation in E+S Rück.

In the Property & Casualty reinsurance business group we consider ourselves to be a reliable, flexible and innovative market player that ranks among the best in any given market. Cost leadership, effective cycle management and superlative risk management are the key elements of our competitive positioning.

In the Life & Health reinsurance business group we are recognized – as customer surveys confirm – as one of the top players and the leading provider of innovative solutions. We achieve this standing by opening up new markets for our company and by identifying trends in order to anticipate the future needs of our customers.

Through its global presence and activities Hannover Rück is directly or via affiliates affected by various foreign fiscal developments.



### A.1.2 Income and key transactions

In this and the following sections of Chapter A, the values indicated were determined in accordance with the German Commercial Code (HGB), as required by Art. 293 (2) DVO. Please note that the accounting rules under HGB differ significantly from those under Solvency II.

The 2017 financial year passed off satisfactorily for Hannover Rück. The gross premium of Hannover Rück in total business grew by 11.5% to TEUR 13,292,889. The level of retained premium rose from 72.4% to 78.4%. Net premium earned also increased, climbing by 19.6% to TEUR 10,208,864.

The underwriting result (before changes in the equalization reserve) contracted in the reporting period from TEUR 336,799 to TEUR -12,658. Following a withdrawal of TEUR 8,724 in the previous year, an amount of TEUR 165,944 was withdrawn from the equalisation reserve and similar provisions in the year under review.

Unlike in the previous years, the level of large losses in 2017 was significantly higher than anticipated. After a moderate loss experience in the first six months of the year, the second half was impacted by severe natural catastrophe events. The (re) insurance industry had to cope with its most costly hurricane season to date, as three storms followed in quick succession. Several other natural disasters also occurred, including the destructive earthquakes in Mexico and devastating forest fires in California. The total net expenditure from large losses for Hannover Rück was TEUR 689,823.

Ordinary investment income including deposit interest fell clearly short of the previous year's level at TEUR 1,002,904, principally due to lower distributions from our investment holding companies and reduced income from funds withheld and contract deposits. The ordinary income from fixed-income securities nevertheless remained relatively stable despite the persistently very low interest rate level, declining only slightly to TEUR 419,021. Net gains of TEUR 247,936 were realised on disposals. The sharp increase can be attributed in part to regrouping measures in connection with regular portfolio maintenance, but primarily to the liquidation of our portfolio of non-strategic listed equities at the end of the third quarter. Write-downs of just TEUR 20,711 were taken on investments. They were attributable mainly to bearer debt securities held as current assets. The write-downs contrasted with write-ups of TEUR 13.672 that were made on assets written down in previous periods in order to reflect increased fair values.

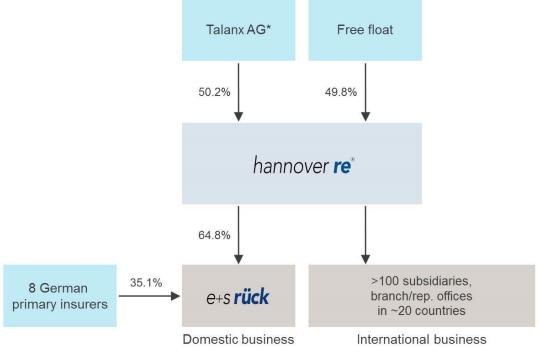
All in all, the net investment result retreated to TEUR 1,197,532. The balance of other income and charges changed from TEUR -113,240 to TEUR -196,261.

The profit on ordinary activities decreased to TEUR 967,999. The year under review closed with a profit for the year of TEUR 843,400.

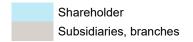
### A.1.3 Headquarters, supervisors and auditors

Hannover Rück is a European stock corporation, Societas Europaea (SE), with its headquarters located in Karl-Wiechert-Allee 50, 30625 Hannover, Germany and has been entered in the Commercial Register of the District Court of Hannover under the number HR Hannover B 6778. A rounded 50.2% of Hannover Rück shares are held by Talanx AG, Hannover, which in turn is majority-owned – with an interest of 79.0% – by HDI Haftpflichtverband der Deutschen Industrie V.a.G. (HDI), Hannover.

#### Shareholders, subsidiaries and branches



<sup>\*</sup> Majority shareholder HDI V.a.G.



Hannover Rück as well as Talanx and HDI are subject to the Federal Financial Supervisory Authority (BaFin), located in Graurheindorfer Straße 108, 53117 Bonn, Germany, postbox 1253, 53002 Bonn, Germany, phone +049 22 8/41 08-0, fax +049 22 8/41 08-15 50, e-mail poststelle@bafin.de, De-Mail poststelle@bafin.de-mail.de. Talanx AG is located in Riethorst 2, 30659 Hannover, Germany.

The Group auditor appointed for Hannover Rück within the meaning of Section 318 of the German Commercial Code (HGB) is KPMG AG Wirtschaftsprüfungsgesellschaft (KPMG AG), located in Prinzenstraße 23, 30159 Hannover, Germany.

### A.1.4 Group structure

This report refers to Hannover Rück SE on a stand-alone basis. As Hannover Rück SE also operates as the parent company of a group, we also provide information in this section about the group structure.

Hannover Rück and its subsidiaries (collectively referred to as the "Hannover Re Group" or "Hannover Re") transact all lines of Property & Casualty and Life & Health reinsurance. We are present on all continents.

The company's network consists of more than 100 subsidiaries, affiliates, branches and representative offices worldwide with a total workforce of 3,251. The Group's German business is conducted by the subsidiary E+S Rückversicherung AG.



#### Subsidiaries of Hannover Rück Hannover Rück SE\* Hannover/Germany Hannover Rück Beteiligung Hannover Reinsurance Hannover Life Re AG Hannover Finance (UK) Ltd. Verwaltungs-GmbH Group Africa (Pty) Ltd. Hannover/Germany London/UK Hannover/Germany Johannesburg/South Africa Hannover Re Hannover Re Hannover Life Re Argenta Holdings Limited 95% Takaful (Bahrain) B.S.C. (c) 5% (Ireland) DAC Africa Ltd. London/UK Dublin/Ireland Manama/Bahrain Johannesburg/South Africa E+S Rückversicherung AG Hannover Life Reassurance Hannover Reinsurance Hannover Finance 64,79% Bermuda Ltd. Africa Limited (Luxembourg) S.A. Hamilton/Bermuda Hannover/Germany Johannesburg/South Africa Luxembourg/Luxembourg Hannover Life Re Hannover Re Compass Insurance Hannover Finance Inc. of Australasia Ltd. (Bermuda) Ltd. Company Limited Wilmington, Delaware/USA Sydney/Australia Hamilton/Bermuda Johannesburg/South Africa Hannover Life Reassurance Hannover Life Reassurance International Insurance Company of America FUNIS GmbH & Co. KG Company of America Company of Hannover SE (Bermuda) Hannover/Germany Orlando/USA Hannover/Germany Hamilton/Bermuda

Unless otherwise stated, the shareholding is 100%.

Insurance companies

Non-insurance companies

### A.1.5 Material related undertakings

Our major shares in affiliated companies and participations are listed below.

### List of major shareholdings

Hannover Rück Beteiligung Verwaltungs-GmbH, Hannover/Germany
HR Verwaltungs-GmbH, Hannover/Germany
E+S Rückversicherung AG, Hannover/Germany
Hannover Re (Bermuda) Ltd., Hamilton/Bermuda
Hannover ReTakaful B.S.C. (c), Manama/Bahrain
Hannover Life Re AG, Hannover/Germany
Hannover Life Reassurance Bermuda Ltd. Hamilton/Bermuda
Hannover Life Reassurance Company of America, Orlando/USA
Hannover Life Reassurance Company of America (Bermuda) Ltd., Hamilton/Bermuda
Hannover Life Re of Australasia Ltd, Sydney/Australia
Hannover Re (Ireland) Designated Activity Company, Dublin/Ireland
Hannover Finance (Luxembourg) S.A., Luxemburg/Luxemburg



Sureify Labs Inc., Wilmington/USA International Insurance Company of Hannover SE, Hannover/Germany Inter Hannover (No.1) Limited, London/UK International Mining Industry Underwriters Limited, London/UK Hannover Finance (UK) Limited, London/UK Hannover Services (UK) Limited, London/UK Hannover Finance, Inc., Wilmington/USA Hannover Reinsurance Group Africa (Pty) Ltd., Johannesburg/South Africa Hannover Reinsurance Group Africa (Pty) Ltd prepares its own subgroup financial statements which includes the following companies: Hannover Reinsurance Africa Limited, Johannesburg/South Africa Hannover Life Reassurance Africa Limited, Johannesburg/South Africa Compass Insurance Company Limited, Johannesburg/South Africa Lireas Holdings (Pty) Ltd., Johannesburg/South Africa HILSP Komplementär GmbH, Hannover/Germany Hannover Insurance-Linked Securities GmbH & Co. KG, Hannover/Germany Leine Investment General Partner S.à r.l., Luxemburg/Luxemburg Leine Investment SICAV-SIF, Luxemburg/Luxemburg LI RE. Hamilton/Bermuda FUNIS GmbH & Co. KG, Hannover/Germany Glencar Underwriting Managers, Inc., Chicago/USA HMIA Pty Ltd, Sydney/Australia Integra Insurance Solutions Limited, Bradford/UK Monument Insurance Group Limited, Hamilton/Bermuda Reaseguradora del Ecuador S.A., Guayaquil/Equador Trinity Underwriting Managers Ltd., Toronto/Canada Svedea AB, Stockholm/Sweden Energi, Inc., Peabody/USA HANNOVER Finanz GmbH, Hannover/Germany ITAS Vita S.p.A., Trient/Italy Kaith Re Ltd., Hamilton/Bermuda U FOR LIFE SDN. BHD., Petaling Jaya/Malaysia WeHaCo Unternehmensbeteiligungs-GmbH, Hannover/Germany HAPEP II Komplementär GmbH, Hannover/Germany Hannover America Private Equity Partners II GmbH & Co. KG, Hannover/Germany HAPEP II Holding GmbH, Hannover/Germany Hannover Re Euro PE Holdings GmbH & Co. KG, Hannover/Germany Hannover Re Global Alternatives GmbH & Co KG, Hannover/Germany HR US Infra Debt LP, George Town/Cayman islands PAG Real Estate Asia Select Fund Limited, George Town/Cayman islands Oval Office Grundstücks GmbH, Hannover/Germany Hannover Re Euro RE Holdings GmbH, Hannover/Germany HR GLL Central Europe GmbH & Co. KG, München/Germany Hannover Re Real Estate Holdings, Inc., Orlando/USA Hannover Re Real Estate Holdings, Inc. prepares its own subgroup financial statements which includes the following companies: GLL HRE CORE Properties, L.P., Wilmington/USA

HR US Infra Equity LP, Wilmington/USA



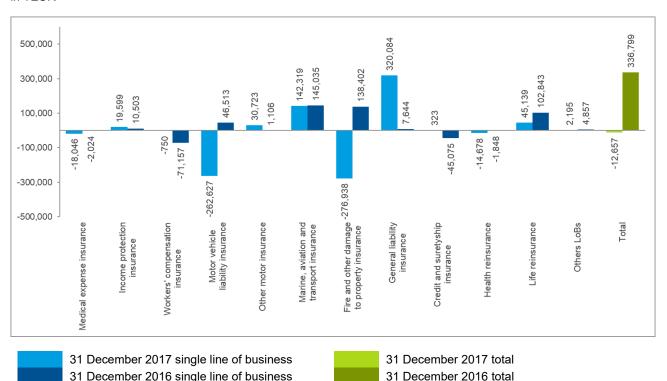
Argont	a Holdings Limited, London/UK
	a Holdings Limited, London/ok  a Holdings Limited prepares its own subgroup financial statements which includes the following companies:
	penta Private Capital Limited, London/UK
Arg	enta Syndicate Management Limited, London/UK
Arg	enta Tax & Corporate Services Limited, London/UK
Arg	enta Underwriting Asia Pte. Ltd., Singapore/Singapur
Arg	enta Underwriting Labuan Ltd, Labuan/Malaysia
Arg	enta Underwriting No.1 Limited, London/UK
Arg	enta Underwriting No.2 Limited, London/UK
Arg	enta Underwriting No.3 Limited, London/UK
Arg	enta Underwriting No.4 Limited, London/UK
Arg	enta Underwriting No.7 Limited, London/UK
Arg	enta Underwriting No.8 Limited, London/UK
Arg	enta Underwriting No.9 Limited, London/UK
Arg	enta Underwriting No.10 Limited, London/UK
Arg	enta Underwriting No.11 Limited, London/UK
Arg	enta Underwriting No.13 Limited, London/UK
Arg	enta Underwriting No.14 Limited, London/UK
Arg	enta Underwriting No.15 Limited, London/UK
Re	sidual Services Limited, London/UK

### A.2 Underwriting Performance

With technical income of TEUR 10,394,706 (2016: TEUR 8,772,039) as well as technical expenses of TEUR 10,407,363 (TEUR 8,435,240), Hannover Rück booked a total technical result in accordance with the German Commercial Code (HGB) of TEUR -12,657 in the 2017 financial year after TEUR 336,799 in the previous year.

Broken down into lines of business pursuant to Annex I of the Implementing Regulation (DVO), the split of the technical result (net) as at 31 December 2016 is as follows:

## Technical result (net) – Breakdown by lines of business in TEUR



Measured in terms of the total technical result in the 2017 financial year, the most significant lines are general liability insurance (TEUR 320,084), marine, aviation and transport insurance (TEUR 142,319), motor vehicle liability insurance (TEUR -262,627) as well as fire and other damage to property insurance at TEUR -276,938. In addition, we report on life reinsurance.

Net premium earned in the general liability insurance line rose from TEUR 888,078 in 2016 to TEUR 947,145. This growth can be attributed above all to new business in Central and South America. Additionally, Advanced Solutions business and US casualty business were expanded. Claims incurred decreased, especially due to lower reserve allocations, as a consequence of which – after operating expenses of TEUR 294,568 (TEUR 237,115) – the technical result improved significantly on 2016 to reach TEUR 320,084 (TEUR 7,644).

Net premiums in marine, aviation and transport insurance decreased to TEUR 384,675 after TEUR 441,163 in the previous year. While claims incurred in the aviation sector developed very favourably, especially due to the release of reserves set aside in connection with the "World Trade Center" loss event in 2001, these expenses increased in transport reinsurance owing to higher



allocations to reserves. After modestly lower operating expenses, a virtually unchanged technical result compared to 2016 was booked in an amount of TEUR 142,319 (TEUR 145,035).

In 2017 net premium earned of TEUR 833,076 (2016: TEUR 488,460) was generated in the motor vehicle liability insurance line. The sharply higher premium volume compared to 2016 can be attributed first and foremost to new business in the area of Advanced Solutions. The increase in claims incurred relates principally to Advanced Solutions business as well as strains incurred in connection with the lowering of the discount rate for compensation payments resulting from personal injury claims in the United Kingdom ("Ogden rate"). As a consequence of this move, severe personal injuries resulting from a motor vehicle accident can lead to higher payments.

The fire and other property damage line developed as follows: new treaties in Advanced Solutions business as well as growth in the Chinese and North American markets caused net premium earned to rise of TEUR 668,283 to TEUR 2,173,796. The sharp surge in claims incurred can be attributed primarily to losses in Advanced Solutions business as well as large losses such as hurricanes and forest fires in California/USA and in Chile.

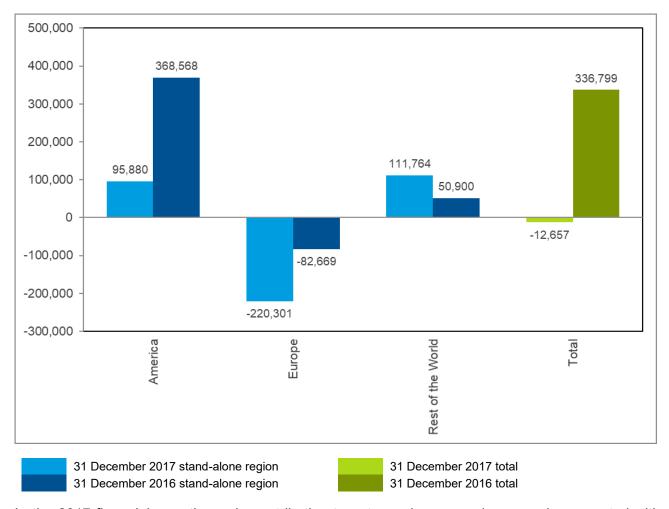
The technical income for the Life reinsurance line decreased on balance compared to the previous period. In spite of numerous examples of positive business development in our international portfolio, the result was weighed down on balance by certain business segments, which performed below our expectations. These were predominantly parts of the US mortality portfolio assumed in 2009. Furthermore, the withdrawal of a reinsurance contract in this context led to a reduction in the result of approximately EUR 45 million. The recapture was deliberate because through this one-time balance-sheet charge we will avoid significantly higher economic losses in the future.

The category "other lines of business" contains assistance insurance, legal expense insurance and miscellaneous financial loss.



Grouped by geographical areas, the net underwriting result is as follows:

## Technical result (net) – Regional breakdown in TEUR



In the 2017 financial year the main contribution to net premium earned was again generated with ceding companies based in the regions of Asia and Australia, Europe and North America.

The deterioration in the result for North America was due above all to large fires and hurricanes. A key factor in the technical deficit recorded for Europe was the reduction of the discount rate for compensation payments resulting from personal injuries in the United Kingdom ("Ogden rate"). The improvement in the technical result in the other regions compared to 2016 was due principally to a positive earnings trend in credit and suretyship insurance in Asia.

The life (re-)insurance market in our internal market of Germany was influenced by the continuation of low interest rates and, in particular, the related discussion on the long-term sustainability of traditional life insurance.

The situation in the rest of Europe was varied across the individual markets: The UK, for example, was characterised by significant price pressure and competition, leading to an extremely competitive environment. We also maintained our strong position in the Scandinavian markets. We have received thoroughly positive customer feedback, in particular, in connection with the implementation of hr | ReFlex - our automated underwriting system.



We have accumulated many years of expertise within the discipline of Financial Solutions in the US. In the previous year, we were able to expand this business with considerable success, through which an outstanding positive result was generated and which will continue to be achieved in the coming years. In contrast, the US Mortality Solutions line performed below expectations, in particular, a portfolio block that covers earlier underwriting years and which is closed for new business. These losses are attributable, among other things, to increases in reserves and the deliberate withdrawal from contracts, which will prevent future losses from being incurred in the long term.

Our expectations in Asia and Australia were satisfied in equal measure. We were also satisfied with the development of our business operations in Southern Europe and Latin America.

We are, in principle, satisfied with the development of our health reinsurance line. Our expectations regarding countries in Southern and Eastern Europe were largely fulfilled. We were also able to retain our robust market position in Northern Europe. The market for Middle Eastern countries proved to be competitive. The market for Group business in Hong Kong was also comparatively competitive. Nevertheless, our disciplined underwriting practices meant that we were able to successfully renew our portfolios and thus maintain our market position. In the remaining parts of Asia and Latin America, we also achieved a positive development of business, allowing us to generate growth in line with expectations.

### A.3 Investment Performance

As an insurance company, we naturally focus primarily on value retention when managing our capital investments and attach great importance to the stability of the resulting returns. For this reason, we align our investment portfolio with the principles of a balanced risk / return ratio and a broad level of diversification. With an overall low-risk mix, our investments reflect both the currency and maturity profile of our liabilities. Our portfolio contains a high level of fixed interest securities, so that credit and spread risks account for the main contribution to market risk.

We are thoroughly satisfied with the development of our investments during the year under review, even though in light of the fact that the year under review was once again a challenging one featuring continued low interest rates and global economic development characterised by diverse uncertainty and risks.

At TEUR 1,002,904 (TEUR 1,197,898), ordinary income, including interests from funds withheld was below the previous year's level, which can largely be attributed to lower dividends from our participation holding companies, as well as reduced income from funds helddeposits to cedants by ceding companies. Ordinary investment income from fixed income securities remained, by contrast, relatively stable in spite of the continuation in very low interest rates. Net gains from the disposal of investments were realised in the amount of TEUR 247,936 (TEUR 132,928). The significant increase is attributable, on the one hand, to reallocations as part of regular portfolio maintenance, but largely to the liquidation of our portfolio of non-strategic, listed equities at the end of the third quarter, Writedowns of just TEUR 20,711 (TEUR 34,943) were made on investments. These were mainly attributable to bearer bonds from current assets. These write-downs stood in contrast to increased market value write-ups of TEUR 13,672 (TEUR 25,876) on investments written off in previous periods. Overall, our net investment result declined to TEUR 1,197,553 (TEUR 1,286,957).



The following overview displays how the investment result achieved by Hannover Rück pursuant to the German Commercial Code (HGB) is broken down into its individual asset classes according to Solvency II, and which part contains income and expenses respectively.

### Investment income

Ordinary income	Realised gains	Write-ups
2,989	0	0
1,095	0	0
22,496	0	0
11,417	91,506	1,023
345,768	1,021	0
124,678	27,693	4,799
253,906	50,405	7,630
2,502	0	0
14,345	39,455	0
42,575	76,276	220
204	0	0
6,725	0	0
174,203	0	0
0	0	0
1,002,904	286,357	13,672
	2,989 1,095 22,496 11,417 345,768 124,678 253,906 2,502 14,345 42,575 204 6,725 174,203 0	2,989     0       1,095     0       22,496     0       11,417     91,506       345,768     1,021       124,678     27,693       253,906     50,405       2,502     0       14,345     39,455       42,575     76,276       204     0       6,725     0       174,203     0       0     0

### Investment expenses

in TEUR	Write-downs	Realised losses	Other expenses
Property, plant & equipment held for own use	-756	0	-1,768
Property (other than for own use)	-284	0	-454
Holdings in related undertakings, including participations	-2,372	0	-702
Equities - listed	0	-6,096	-356
Equities - unlisted	-3,102	-533	-19,989
Government Bonds	-6,217	-18,112	-3,890
Corporate Bonds	-7,978	-11,924	-7,923
Structured notes	0	0	-78
Collateralised securities	0	0	-448
Collective Investments Undertakings	0	-1,751	-1,329
Derivatives	-2	-5	-2,694
Deposits other than cash equivalents	0	0	-257
Deposits to cedants	0	0	-6,381
Cash and cash equivalents	0	0	0
Total	-20,711	-38,421	-46,269

Other expenses includes the fees for capital investment management as well as bank and custody fees. Insofar as these are not charged separately for the individual asset classes, they are distributed in the table across the individual items in accordance with their share in ordinary income.



### Investment performance

		2017			2016	
in TEUR	Total investment income	Total investment expenses	Investment performanc e	Total investment income	Total investment expenses	Investment performanc e
Property, plant & equipment held for own use	2,989	-2,524	465	3,573	-2,468	1,105
Property (other than for own use)	1,095	-738	356	135	-138	-3
Holdings in related undertakings, including participations	22,496	-3,074	19,422	467,957	-15,189	452,768
Equities - listed	103,947	-6,453	97,494	15,694	-9,229	6,465
Equities - unlisted	346,790	-23,624	323,166	0	0	0
Government Bonds	157,171	-28,220	128,951	196,169	-22,391	173,778
Corporate Bonds	311,941	-27,825	284,116	344,500	-37,969	306,531
Structured notes	2,502	-78	2,424	2,570	-85	2,485
Collateralised securities	53,801	-448	53,353	37,170	-1,042	36,128
Collective Investments Undertakings	119,071	-3,079	115,992	52,977	-6,871	46,106
Derivatives	204	-2,701	-2,497	3,041	-2,225	816
Deposits other than cash equivalents	6,725	-257	6,469	7,391	-373	7,018
Deposits to cedants	174,203	-6,381	167,822	253,780	0	253,780
Cash and cash equivalents	0	0	0	46	-71	-24
Total	1,302,934	-105,401	1,197,533	1,385,003	-98,051	1,286,952

Hannover Rück does not record any profits or losses directly in shareholders'equity in accordance with the German Commercial Code (HGB).

In the item "Colleteralised securities" in the Solvency II balance sheet of Hannover Rück securitisations are recorded in the form of Collateralized Debt Obligations (CDO). The resulting income and expenses along with their composition can be taken from the above table. CDOs are assets-backed financial instruments which consist of a portfolio of fixed income securities divided into several tranches. In principle, high rates of interest are to be viewed as the compensation for increasing probabilities of default, according to which the individual tranches are differentiated from one another. When investing in CDOs, every effort is made within a multilevel risk management system to ensure a sufficient level of investment diversification. In this regard, the capital investment guidelines established by Hannover Rück stipulate percentile maximum volumes for investments in CDOs and, in addition, lower maximum thresholds for the sub-category "CDO Equity Tranches".

The volume of CDO positions held by Hannover Rück as of the balance sheet date can be found in the following table.

### **Collateralized Debt Obligations**

in TEUR	Market value
Collateralized Debt Obligations	463,166
Total	463,166

### A.4 Performance of other activities

### A.4.1 Other income and expenses

The following table displays other income and expenses, disclosed as statutory account values (HGB, Commercial Code).

### Other income

in TEUR	2017	2016
Exchange rate gains	79,915	84,893
Separate value adjustments on accounts receivable and retrocessions	26,728	14,148
Income from services rendered	25,354	24,546
Income from guarantees furnished	14,562	8,530
Income from reinsurance contracts	10,032	10,851
Income from tax refunds	4,724	3,161
Release of non-technical provisions	5,348	14,446
Allocated investment return	3,791	3,251
Profit from clearing transactions	3,013	3,250
Reimbursement of expenses	324	591
Income from discounting pursuant to § 277 (5) HGB (Commercial Code)	57	14
Interest pursuant to § 233 a AO (Fiscal Code)	40	1,272
Amounts realised	1	47
Other income	2,973	2,464
Total	176,862	171,464

### Other expenses

in TEUR	2017	2016
Exchange rate losses	118,832	63,397
Financing interest	72,046	72,294
Separate value adjustments on accounts receivable and retrocessions	59,473	19,695
Expenses for the company as a whole	42,250	47,357
Deposit interest	32,995	81,380
Expenses from services rendered	25,899	25,082
Interest charges on old-age pension scheme	6,616	3,319
Expenses from reinsurance contracts	4,243	6,048
Interest pursuant to § 233 a AO (Fiscal Code)	3,500	57
Expenses for letters of credit	2,086	2,978
Write-downs on accounts receivable	616	1,258
Interest charges from reinsurance transactions	414	326
Compounding of interest on provisions / expense from compounding pursuant to § 277 (5) HGB (Commercial Code)	55	85
Other interest and expenses	4,814	1,620
	373,839	324,896
Less: Technical interest	716	40,192
Total	373,123	284,704



### A.4.2 Significant leasing agreements

There are no significant operating or financing-leasing agreements.

## A.5 Any other information

There is no other information to be reported.

## B. System of Governance

### **B.1** General information on the System of Governance

Hannover Rück has an effective system of governance in place which provides for sound and prudent management. The elements of the System of Governance are described in the following sections.

#### **B.1.1** Governance structure

### **B.1.1.1 Our Administrative, Management or Supervisory Body**

Our administrative, management or supervisory body consists of the Executive Board and the Supervisory Board.

### **Executive Board**

The Executive Board consists of no less than two persons. Furthermore it is up to the Supervisory Board to determine the number of members of the Executive Board. The members of the Executive Board are appointed by the Supervisory Board for a term of five years. Re-appointments for five years maximum are permissible.

The following overview shows the allocation of the areas of responsibility to the members of the Executive Board.

#### Members of the Executive Board

Chairman	Chief Financial Officer	Property & Casualty Reinsurance		Life & Health Reinsurance		
Ulrich Wallin	Roland Vogel	Dr. Michael Pickel	Sven Althoff	Jürgen Gräber	Claude Chèvre	Dr. Klaus Miller
Innovation Management	Finance and Accounting	Group Legal Services	Specialty Lines Worldwide: Marine,	Coordination of Property & Casualty	Life & Health Reinsurance: Africa, Asia,	Life & Health Reinsurance: UK, Ireland,
Compliance Controlling	Information Technology	Run-Off Solutions	Aviation, Credit, Surety and Political	Business Group	Australia / New Zealand, Latin America.	North America, Northern, Eastern and
Human Resources Management Internal Auditing Risk Management & Actuarial Corporate Development	Investment and Collateral Management Facility Management	Target Markets in Property & Casualty Reinsurance: North America, Continental Europe	Risks, UK, Ireland, London Market and Direct Business Facultative Reinsurance	Global Reinsurance: Worldwide Treaty Reinsurance, Catastrophy XL, Structured Reinsurance and Insurance- Linked Securities Quotations	Western and Southern Europe, Longevity Solutions	Central Europe
Corporate Communi- cations				Retrocessions		

The four (Solvency II) key functions are allocated to the Chairman of the Executive Board. For further information on key functions (Solvency II) please refer to chapters B.3-B.6.



### **Supervisory Board**

The Supervisory Board consists of nine members appointed by the General Meeting. Of these nine members, three shall be appointed on recommendation by the employees. The General Meeting is bound by these recommendations for the appointment of the employees' representatives. Other than that, the General Meeting is not bound to proposed candidates. In the event that legal provisions concerning involvement of employees in a European Association (SE Beteiligungsgesetz – SEBG, Employees Involvement Act) provide for a different appointment procedure for representatives of the employees to the Supervisory Board, the employees' representatives are appointed according to the agreed appointment procedure.

Every member of the Supervisory Board can resign from his membership by adhering to a notice period of one month even without an important reason by written notice to the Company, represented by the Management Board and the Chairman of the Supervisory Board (if notice is given by the Chairman himself, to his deputy). The Chairman of the Supervisory Board may choose to forgo adherence to this notice period.

Appointment for a successor of a member who has resigned prior to termination of his term is for the remaining period of the term of the resigned member.

As of 31 December the Supervisory Board consists of the following members:

### Members of the Supervisory Board and membership in committees

Members of the Supervisory Board	Standing Committee	Finance and Audit Committee (AC)	Independent financial expert on the AC	Nomination Committee	Staff representative
Herbert K. Haas, Chairman	X	X		Χ	
Dr. Klaus Sturany, Deputy Chairman	X				
Wolf-Dieter Baumgartl	X	X		Χ	
Frauke Heitmüller					X
Otto Müller					X
Dr. Andrea Pollak				X	
Dr. Immo Querner					
Dr. Erhard Schipporeit		X	X		
Maike Sielaff					X

The Supervisory Board may form committees from among its members and authorise them to pass resolutions, as far as permitted by law.

The Supervisory Board considered at length during the 2017 financial year the position and development of the company and its major subsidiaries. It advised the Executive Board on the direction of the company and monitored the management of business on the basis of written and verbal reports from the Executive Board. The Supervisory Board of Hannover Rück SE held four regular meetings in order to adopt the necessary resolutions after appropriate discussion. With the exception of one meeting that one member of the Supervisory Board did not attend, all nine



Supervisory Board members took part in each of the Supervisory Board meetings held in 2017. Two representatives of the Federal Financial Supervisory Authority participated in one meeting on a routine basis. In addition, the Supervisory Board was informed by the Executive Board in writing and orally about the course of business and the position of the company and the Group on the basis of the quarterly financial statements. The quarterly reports with the quarterly financial statements and key figures for the Hannover Re Group constituted an important source of information for the Supervisory Board.

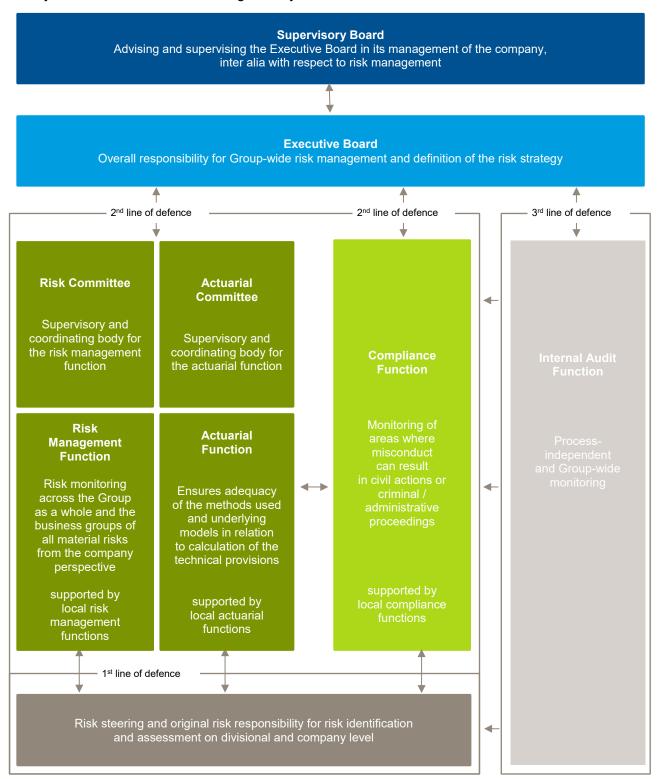
As in every year, the Supervisory Board was regularly updated on the work of the Supervisory Board committees and given a description of the major pending legal proceedings.

Of the committees formed by the Supervisory Board within the meaning of § 107 Para. 3 German Stock Corporation Act, the Finance and Audit Committee met on four occasions, the Standing Committee met two times and the Nomination Committee met two times. The Chairman of the Supervisory Board updated the full Supervisory Board on the major deliberations of the committee meetings at its next meeting and provided an opportunity for further questions.



### **B.1.1.2 Key functions**

The following graph gives an overview of the main tasks and the interaction of the main elements of the System of Governance including the key functions:





The organisation and collective effort of individual functions are decisive for our internal risk management and control system. In our system the central functions are closely interlinked with one another and the roles, tasks and reporting lines are both clearly defined and documented in the context of the so-called three lines of defence. The first line of defence consists of risk control and the original responsibility for risk at divisional and/or company level. The risk management function ensures the second line of defence - risk monitoring. It also receives support from the actuarial function and the compliance function. The third line of defence consists of process-independent monitoring executed by the internal audit function.

All key functions are equipped with appropriate resources and skills. The reporting lines to one another and to the Board Member responsible for the division respectively to the Executive Board have been clearly defined.

### **B.1.2** Remuneration policy

### **B.1.2.1 Remuneration of the Executive Board**

The amount and structure of the remuneration of the Executive Board are geared to the size and activities of the company, its economic and financial position, its success and future prospects as well as the customariness of the remuneration, making reference to the benchmark environment (horizontal) and the remuneration structure otherwise applicable at the company (vertical). The remuneration is also guided by the tasks of the specific member of the Executive Board, his or her individual performance and the performance of the full Executive Board.

With an eye to these objectives, the remuneration system has two components: fixed salary / non-cash compensation and variable remuneration. The variable remuneration is designed to take account of both positive and negative developments. Overall, the remuneration is to be measured in such a way that it reflects the company's sustainable development and is fair and competitive by market standards. In the event of 100% goal attainment the remuneration model provides for a split into roughly 40% fixed remuneration and roughly 60% variable remuneration.

The profit- and performance-based remuneration (variable remuneration) is contingent on certain defined results and the attainment of certain set targets. The set targets vary according to the function of the Board member in question. The variable remuneration consists of a profit bonus and a performance bonus. The variable remuneration is defined at the Supervisory Board meeting that approves the consolidated financial statement for the financial year just ended.

The total remuneration received by the Executive Board of Hannover Rück SE amounts to TEUR 6,543.

#### **B.1.2.2 Remuneration of the Supervisory Board**

The remuneration of the Supervisory Board is determined by the Annual General Meeting of Hannover Rück SE and regulated by the Statute.

The total remuneration received by the Supervisory Board of Hannover Rück amounts to TEUR 772.



#### **B.1.2.3** Remuneration of staff and senior executives

The remuneration scheme for senior executives below the Executive Board (management levels 2 and 3) consists of a fixed annual salary and a system of variable remuneration. This is comprised of a short-term variable remuneration component, the annual cash bonus, and a long-term share-based remuneration component, the Share Award Plan.

Members of staff on the levels of Chief Manager, Senior Manager and Manager are also able to participate in a variable remuneration system through the Group Performance Bonus (GPB). The Group Performance Bonus (GPB) is a remuneration model that is linked to the success of the company.

### **B.1.3** Related party transactions

Talanx AG holds an unchanged majority interest of 50.2% in Hannover Rück SE. For its part, HDI Haftpflichtverband der Deutschen Industrie Versicherungsverein auf Gegenseitigkeit (HDI), Hannover, holds a stake of 79.0% in Talanx AG and therefore indirectly holds 39.7% (rounded) of the voting rights in Hannover Rück SE.

The business relationship between Hannover Rück and its subsidiary E+S Rück is based on a cooperation agreement. A retrocession by Hannover Rück to E+S Rück exists in property and casualty reinsurance. The exclusive responsibilities of E+S Rück for German business and of Hannover Rück for international markets have been preserved.

The members of the governing bodies did not receive any advances or loans in the year under review. Nor were there any other material reportable circumstances or contractual relationships as defined by IAS 24 between companies of the Hannover Re Group and the members of the governing bodies or their related parties in the year under review.

### **B.2** Fit and proper requirements

### **B.2.1 Requirements**

With a decision dated 17 November 2014, the Executive Board of Hannover Rück followed the specifications stipulated by the framework directive of the HDI V.a.G. pertaining to the fulfilment of the Fit & Proper requirements, on the proviso of their continued implementation in the affected group companies and business units, and with the further condition that the framework directive is only applicable to the extent that it is relevant for Hannover Rück as a reinsurance company. On 16 October 2015, the framework directive of Hannover Rück pertaining to the fulfilment of the Fit & Proper requirements in the Hannover Re Group was decreed by the Executive Board.

### **B.2.2** Description of requirements

The professional qualification (fitness) of individuals with key functions refers to a professional qualification suitable for the respective position as well as skills and experience, which are necessary for a robust and cautious management approach, and for the fulfilment of the position. The appropriateness is assessed according to the principle of proportionality, and takes into account the company-individual risks along with the type and scope of business operations. Specialist "fitness"



requirements stemming from established supervisory practices are to be complied with by those individuals who actually head up the company, and the members of the Supervisory Board. Collective "fitness" requirements have been established for mutual controlling and monitoring. The requirements placed on the professional qualification of those holding key functions are closely linked with the special features of the respective governance tasks.

Individuals with key functions must, as part of personal reliability (propriety), act responsibly and with integrity, and carry out activities both dutifully and with the necessary level of care. Conflicts of interest must be avoided and the individual must not have demonstrated a lack of responsibility in the form of criminal actions prior to their nomination / appointment. There is no requirement for personal reliability to be positively established. It will be assumed, whenever there are no observable facts indicating the contrary. Unreliability is only to be assumed if personal circumstances according to general life experience give reason to believe that this could undermine the thorough and proper exercising of the function.

For Hannover Rück, the circle of individuals entrusted with key tasks consists of persons who

- actually head up the company (Executive Board members) including the authorised representatives of an EU / EEA branch,
- hold other key functions (members of the Supervisory Board, owners of one of the key functions including compliance, internal audit, risk management, actuarial function).

With regard to their various roles, these individuals are required to provide evidence of their professional qualifications in different areas as follows:

- Educational background
- Practical knowledge
- Management experience
- Language skills
- Required specialist knowledge in relation to the relevant key function
- Collective requirements

The professional and personal requirements for members of the Supervisory Board are comprised in a guideline document since 2017.

In the event that key functions are outsourced, general requirements for this are defined within a Group Policy. The onus remains on the side of the outsourcing company to ensure that the individuals deployed by the service provider who are responsible for the key function have suitable professional qualifications and are personally reliable. In accordance with supervisory regulations, the outsourcing company has to appoint an outsourcing officer for this purpose, who, where appropriate, is subject to registration with the regulatory body accordingly as the person responsible for the relevant key function within the company. The overseeing outsourcing official is hereby responsible for the proper fulfilment of the duties associated with the outsourcing of the key function.

No key functions were outsourced in 2017.

### **B.2.3 Evaluation process**

The requirements and reporting processes with respect to the supervisory authority correspond to the current standard processes based on the BaFin information sheets on professional competence and reliability.

Pursuant to the framework directive on the fulfilment of the Fit & Proper requirements, at the preliminary stage of recruiting new members of staff who will actually head up the company or hold other key roles, a detailed curriculum vitae will be submitted and a requirements profile set, which detail and describe the necessary qualifications. The framework directive pertaining to the fulfilment of Fit & Proper requirements contains a checklist in the attachment, which is to be used in the assessment of the Fit & Proper requirements of these individuals. The requirements profile contains evidence of the following minimum requirements:

Description of the position with key functions:

- Performance catalogue (job description)
- · Authority to make decisions
- Level of staff responsibility

Professional qualification (general):

- Level of education (commercial or vocational training)
- University degree or professional standard (such as, for example, for auditors or actuaries)
- Knowledge and understanding of business strategy
- Knowledge of the system of governance
- Foreign language skills, minimum of English language and other foreign languages where possible

Professional qualification (depending on the particular position):

- Industry experience
- Knowledge and understanding of the business model
- Ability to interpret accounting and actuarial data
- Knowledge and understanding of the regulatory frameworks affecting the company
- Expertise in personnel management, staff selection, succession planning

The required specific knowledge for owners of one of the key functions including compliance, internal audit, risk management, and actuarial mathematics is included in the referred role description.

The procedure for assessing the transfer of tasks stipulates that, at the preliminary stage of recruiting new members of staff, a detailed curriculum vitae must be submitted and a requirements profile must be set, which contains the verification of predefined minimum requirements. The continual safeguarding of compliance with the relevant requirements is undertaken every five years in the form of an assessment of the requirements profile, undertaken by the responsible organisational unit.

As part of the event-driven assessment, any significant changes in the underlying parameters trigger an assessment of the compliance with the catalogue of requirements. This involves a differentiation of the characteristics deemed necessary in the person and in the position.



The assessment and control procedures are summarised in an overview, which contains the assessment cycle of the requirements profile and the responsibility for the assessment and duty to inform held by those individuals who actually head up the company, and those individuals who have other key functions.

# B.3 Risk Management System including the Own Risk and Solvency Assessment

### B.3.1 Risk management system including risk management function

### **B.3.1.1 Strategy implementation**

Our corporate strategy until end of 2017 encompasses ten guiding principles that safeguard the realisation of our vision "Long-term success in a competitive business" across the various divisions. The following principles of the corporate strategy constitute the key strategic points of departure for our Group-wide risk management:

- We manage risks actively.
- We maintain an adequate level of capitalisation.
- We are committed to sustainability, integrity and compliance.

Our risk strategy is derived from the corporate strategy.

The risk strategy, the risk register and the central system of limits and thresholds are reviewed at least once a year. In this way we ensure that our risk management system is kept up-to-date.

We manage our total enterprise risk such that we can expect to generate positive Group net income with a probability of 90% p. a. and the likelihood of the complete loss of our economic capital and shareholders' equity does not exceed 0.03% p. a. These indicators are monitored using our internal capital model and the Executive Board is informed quarterly about adherence to these key parameters as part of regular reporting. The necessary equity resources are determined according to the requirements of our economic capital model, solvency regulations, the expectations of rating agencies with respect to our target rating and the expectations of our clients. Above and beyond that, we maintain a capital cushion in order to be able to act on new business opportunities at any time.

### B.3.1.2 Risk capital

In the interests of our shareholders, clients and employees we strive to ensure that our risks remain commensurate with our capital resources. Our quantitative risk management provides a uniform framework for the evaluation and steering of all risks affecting the company as well as of our capital position. In this context, the internal capital model is our central tool. The internal capital model of the Hannover Re Group is a stochastic enterprise model. It covers all subsidiaries and business groups of the Hannover Re Group. The central variable in risk and enterprise management is the economic capital, which is calculated according to market-consistent measurement principles and also constitutes the basis for calculating the own funds under Solvency II.

Hannover Rück calculates the required risk capital as the Value at Risk (VaR) of the economic change in value over a period of one year with a confidence level of 99.97%. This reflects the goal of not exceeding a one-year ruin probability of 0.03%. The internal target capitalisation of the



Hannover Re Group is therefore significantly higher than the minimum confidence level of 99.5% required under Solvency II. In respect of the capitalization under Solvency II, Hannover Rück has determined a minimum solvency ratio with a limit of 180% and a threshold of 200%.

The governance of the internal model is defined in a number of documents and policies. In particular, this includes the model change policy and the validation standards for internal models which comprise roles and responsibilities for these processes.

We hold additional capital above all to meet the requirements of the rating agencies for our target rating and to be able to act flexibly on business opportunities. We strive for a rating from the rating agencies most relevant to our industry that facilitates and secures our access to all reinsurance business worldwide. Hannover Rück is analysed by the rating agencies Standard & Poor's (S & P) and A. M. Best as part of an interactive rating process. The current financial strength ratings are assessed as "AA-" (Very Strong, stable outlook) by Standard & Poor's and "A+" (Superior, stable outlook) by A. M. Best. Standard & Poor's evaluates Hannover Rück's risk management as "Very Strong", the best possible rating. Hannover Rück's internal capital model was also subjected to expert appraisal (by Standard & Poor's). Based on this review, Standard & Poor's factors the results of the Hannover Re Group's internal capital model into the determination of the target capital for the rating.

### B.3.1.3 Organisation of risk management and the tasks of the risk management function

For the fundamental organisational structure please refer to Section B.1.1.2.

The risk management function consists of three primary components: the risk committee, the Chief Risk Officer and the risk monitoring function.

### Risk committee

The tasks of the risk committee - the body charged with the monitoring and coordination of risk management - are derived from the rules of procedure regarding the risk committee. The scope of decision-making for the risk committee lies within the boundaries of risk appetite set by the Executive Board. Changes, and any instances of increase in risk appetite, require the approval of the Executive Board. Further tasks include quality assurance of the ORSA process and monitoring of the implementation of risk-related measures. The risk committee also receives the model change reports according to the model change policy.

### **Chief Risk Officer**

The Chief Risk Officer is also the head of the risk monitoring function and member of the Risk committee. The Chief Risk Officer coordinates the ORSA process and ensures the framework conditions of an effective risk management system.

### Risk monitoring function

The risk monitoring function coordinates and bears responsibility for comprehensive monitoring (systematic identification, evaluation, monitoring and reporting) of all significant asset- and liability-related risks and the regular execution of the ORSA process. Furthermore, the risk monitoring function develops methods, standards and processes for the assessment and monitoring of risk.

The risk monitoring function fulfils its tasks objectively and independently for Hannover Rück.



#### B.3.1.4 Key elements of our risk management system

Our risk strategy, the Risk and Capital Management Guideline and the system of limits and thresholds for material risks of the Hannover Re Group describe the central elements of our risk management system. The risk management system is subject to a constant cycle of planning, action, control and improvement. Systematic risk identification, analysis, measurement, steering and monitoring as well as risk reporting are especially crucial to the effectiveness of the system as a whole.

The Risk and Capital Management Guideline describes, among other things, the major tasks, rights and responsibilities, the organisational framework conditions and the risk control process. The rules, which are derived from the corporate strategy and the risk strategy, additionally take account of the regulatory minimum requirements for risk management as well as international standards and developments relating to appropriate enterprise management.

Group-wide risk communication and an open risk culture are important to our risk management. Regular global meetings attended by the actuarial units and risk management functions serve as a central anchor point for strategic considerations in relation to risk communication. Beyond that, the requirements by the risk management are stated in guidelines and policies, which are communicated Group-wide.

# Risk-bearing capacity concept

The establishment of the risk-bearing capacity involves determining the total available risk coverage potential and calculating how much of this is to be used for covering all material risks. This is done in conformity with the parameters of the risk strategy and the risk appetite defined by the Executive Board. The quantitatively measurable individual risks and the risk position as a whole are evaluated using our risk model. A central system of limits and thresholds is in place to monitor material risks. This system incorporates – along with other risk-related key figures – in particular the indicators derived and calculated from the risk-bearing capacity. Adherence to the overall risk appetite is verified on an ongoing basis using the results of the risk model.

#### Risk identification

A key source of information for monitoring risks is the risk identification carried out on a rotating basis. All identified risks are documented in the central register containing all material risks. Risk identification takes the form of, for example, structured assessments, interviews or scenario analyses. External insights such as recognised industry know-how from relevant bodies or working groups are incorporated into the process. Risk identification is important for ensuring that our risk management consistently remains up-to-date.

# Risk analysis and assessment

In principle, every risk that is identified and considered material is quantitatively assessed. Only risk types for which quantitative risk measurement is currently impossible or difficult are qualitatively assessed (e. g. strategic risks or reputational risks). Qualitative assessment takes the form of inter alia expert evaluations. Quantitative assessment of material risks and the overall risk position is performed by Group Risk Management using the Hannover Rück risk model. The model makes allowance as far as possible for risk accumulations and concentrations.

# Risk steering

The steering of all material risks is the task of the operational business units on the divisional and company level. In this context, the identified and analysed risks are either consciously accepted, avoided or minimised. The risk / reward ratio and the required capital are factored into the division's



decision. Risk steering is assisted by, among other things, the parameters of the central and local underwriting guidelines and by defined limits and thresholds.

#### Risk monitoring

The monitoring of all identified material risks is a core task of Group Risk Management. This includes, inter alia, monitoring execution of the risk strategy as well as adherence to the defined limits and thresholds and to risk-related methods and processes. A further major task of risk monitoring is the ascertainment of whether risk steering measures were carried out and whether the planned effect of the measures is sufficient.

#### Risk communication and risk culture

Risk management is firmly integrated into our operational processes. It is assisted by transparent risk communication and the open handling of risks as part of our risk culture. Risk communication takes the form, for example, of internal and external risk reports, information on current risk complexes in the intranet and training opportunities for staff. The regular sharing of information between risk-steering and risk-monitoring units is also fundamental to the proper functioning of risk management.

#### Risk reporting

Our risk reporting provides systematic and timely information about all material risks and their potential implications. The central risk reporting system consists primarily of regular risk reports, e. g. on the overall risk situation, adherence to the parameters defined in the risk strategy or on the capacity utilization of natural catastrophe scenarios. Complementary to the regular risk reporting, immediate internal reporting on material risks that emerge at short notice takes place as necessary.

## Process-integrated / -independent monitoring and quality assurance

Irrespective of internally assigned competencies, the Executive Board is responsible for the orderly organisation of the company's business. This also encompasses monitoring of the internal risk steering and control system. Furthermore, the Executive Board is the owner of the economic capital model and is responsible for the approval of major model changes. Process-independent monitoring and quality assurance of risk management is carried out by the internal audit function and external instances (regulators, independent auditors and rating agencies). Most notably, the independent auditors review the trigger mechanism and the internal monitoring system. The entire system is rounded off with process-integrated procedures and rules, such as those of the internal control system.

#### B.3.1.5 Risk landscape

In the context of its business operations the Hannover Re Group enters into a broad variety of risks. These risks are deliberately accepted, steered and monitored in order to be able to act on the associated opportunities. The parameters and decisions of the Executive Board with respect to the risk appetite of the Hannover Re Group, which are based on the calculations of risk-bearing capacity, are fundamental to the acceptance of risks. Through our business operations on all continents and the diversification between our Property & Casualty and Life & Health reinsurance business groups we are able to effectively allocate our capital in light of opportunity and risk considerations. Along with our principal business operations as a reinsurer of property & casualty and life & health business, we also transact primary insurance in selected niche markets as a complement to our core reinsurance business. With this approach we are well positioned for further profitable growth. In this



context crucial importance attaches to our risk management in order to ensure that, among other things, risks to the reinsurance portfolio remain calculable and also exceptional major losses do not have an unduly adverse impact on the result.

The risk landscape of Hannover Rück encompasses:

- underwriting risks in property & casualty and life & health reinsurance which originate from our business activities and manifest themselves inter alia in fluctuations in loss estimates as well as in unexpected catastrophes and changes in biometric factors such as mortality,
- market risks which arise in connection with our investments and also as a consequence of the valuation of sometimes long-term payment obligations associated with the technical account,
- counterparty default risks resulting from our diverse business relationships and payment obligations inter alia with clients and retrocessionaires,
- operational risks which may derive, for example, from deficient processes or systems and
- other risks, such as reputational and strategic risks.

At the present time our most significant risks are the credit and spread risks within the market risks, the reserving and catastrophe risks within the underwriting risks of property and casualty reinsurance and the risk of changes in mortality within the underwriting risks of life and health reinsurance. With regard to mortality risks, as a general principle annuity portfolios are impacted by improvements in mortality while death benefit portfolios are adversely affected by deteriorations in mortality. The specific risk characteristics and the principal monitoring and steering mechanisms are described in the following sections.

# **B.3.2** Own Risk and Solvency Assessment (ORSA)

The ORSA report, which is generated annually in the first half of the year after the completion of the financial year in question, primarily consists of an analysis of current and future risks, which could threaten the continued existence of Hannover Rück. Here, the internal model is used – especially for calculation of the solvency requirements in comparison to allocated risk capital – and its results are displayed. Capital resources are presented, stress tests are executed and a risk and profit forecast is generated - including scenario analysis. The interplay between risk and capital management is highlighted here. Finally, it explains the inclusion of the Executive Board into the ORSA process and its use as one of the controlling instruments at the company's disposal.

The ORSA report is coordinated by the risk management company division and is subject to both assessment and approval by the Executive Board. In addition, the report is submitted to the Supervisory Board and the BaFin.

The ORSA cycle mirrors our circuit of planning, action, monitoring und finally enhancement and comprises the elements listed in section B.3.1.4.

#### Risk reporting

We produce regular reports which demonstrate the company's risk position. To be mentioned are for example the internal and external risk reports, internal model result reports including solvency calculation, actuarial report and the report on mid-term outlook.

All these reports are the basis for the solvency and risk assessments described in the ORSA report. The production of the ORSA report is coordinated by the division Group Risk Management. Therein



all employees contributing to the above procedures are involved as data and information suppliers and consulted for quality assurance.

The Executive Board observes the ORSA results for a full accomplishment of defined business targets, changes in the business process take place, if needed. This establishes a surveillance circuit for business enhancements and risk mitigation.

Furthermore, thereby the overall administrative, management or supervisory body (AMSB) can report to BaFin in detail using the ORSA report.

In the event of a necessary ad-hoc ORSA, e.g. in the case of a material change in our risk profile, Hannover Rück has defined specific procedural plans and responsibilities governing the extent to which reporting lines are to be fulfilled and the Executive Board and panels in charge are to be informed, in order that measures can be initiated.

# **B.4** Internal Control System

# **B.4.1** Elements of the internal control system

We organise our business activities in such a way that they are always in conformity with all legal requirements. The internal control system (ICS) is an important subsystem that serves, among other things, to secure and protect existing assets, prevent and reveal errors and irregularities and comply with laws and regulations. The core elements of Hannover Rück's ICS are documented in a Framework Guideline that establishes a common understanding of the differentiated execution of the necessary controls. In the final analysis, it is designed to systematically steer and monitor the implementation of our corporate strategy.

The Framework Guideline defines concepts, stipulates responsibilities and provides a guide for the description of controls. In addition, it forms the basis for the accomplishment of internal objectives and the fulfilment of external requirements imposed on Hannover Rück. The ICS consists of systematically structured organisational and technical measures and controls within the enterprise. This includes, among other things:

- the principle of dual control,
- separation of functions,
- documentation of the controls within processes and
- technical plausibility checks and access privileges in the IT systems.

The proper functioning of the ICS necessitates the involvement of management, executive staff and employees on all levels. The financial reporting of the parent company and the Group must satisfy international and national financial reporting standards as well as regulatory requirements. This is safeguarded in the area of accounting and financial reporting by processes with integrated controls which ensure the completeness and accuracy of the annual and consolidated financial statements. A structure made up of differentiated criteria, control points and materiality thresholds assures our ability to identify and minimise the risk of material errors in the annual and consolidated financial statements at an early stage.

# **B.4.2** Compliance function

Implementation of the Compliance function

Hannover Rück has opted for a decentralised approach towards the implementation of the Compliance function, i.e. the tasks of the Compliance function will not only be fulfilled by the legal department, but by various departments. The Compliance function is therefore located in several departments.

The head of the Legal department is the holder of the key Compliance function at the same time.

The Executive Board of Hannover Rück has established the Compliance division within the Legal department for the fulfilment of some of the tasks of the Compliance function. The Compliance Officer is authorised to task further members of staff from the Legal department for the purpose of fulfilling Compliance functions, which are executed by the Compliance function.

Hannover Rück has specified its compliance policy in writing in a manual bearing the title "Corporate Compliance of Hannover Rück and E+S Rück". This manual is regularly assessed for its topicality and, if necessary, updated - at least once a year - and on an event-driven basis by the members of staff within the Compliance function when new developments occur.

There were no significant changes to the Compliance policy during the reporting period.

Hannover Rück has deemed the following topics to be of particular relevance for Compliance, and has determined these to be key areas of Compliance:

- Fulfilment of statutory requirements
- Compliance with foreign trade legislation and sanction provisions
- Compliance with company law (including the German Corporate Governance Code)
- Compliance with capital market legal provisions (in particular with obligations pursuant to the Market Abuse Directive [Marktmissbrauchsverordnung], the German Securities Trading Act [WpHG] and the German Securities Acquisition and Takeover Act [WpÜG]), laws relating to insider-trading, director dealings and ad hoc reporting
- Compliance with antitrust and competition provisions
- Compliance with the code of conduct
- Combating corruption/embezzlement/fraud
- Compliance with data protection norms
- Compliance with the regulations stipulated by employment law
- Compliance with tax laws
- Execution of orderly financial reporting

The fulfilment of all statutory reporting requirements is ensured by assigning them to the responsible organisational units.

Tasks

The Compliance function ensures compliance with the relevant external provisions by Hannover Rück.

These key areas of Compliance as mentioned above are monitored by the Compliance function at Hannover Rück. Therefore, different departments work together. E. g. employment law remains the



responsibility of the Human Resources department, tax law falls under the jurisdiction of the Tax department of Hannover Rück.

The handling of particularly Compliance-relevant topics by the departments, who collectively form the Compliance function, comprises at the least the following activities:

- Identification and evaluation of risks, which are associated with the non-compliance of statutory requirements (risk control)
- Evaluation of the possible consequences for the company's activity as a result of changes in legal operating conditions (risk relating to changes in the law/early warning)
- Consultation with regard to compliance with the legal provisions which apply to company activity
- Assessment of the appropriateness of implemented measures in relation to compliance with statutory requirements (monitoring function)

The Compliance function has a regular risk review (at least once a year) carried out by the other departments dealing with particularly compliance-relevant issues, outlining which non-compliance risks have been identified and what measures are being deployed in these departments to minimise these risks. This ensures that all issues being handled within the Compliance function are monitored and dealt with.

The appointed Compliance Officer for Hannover Rück bears particular responsibility for the following tasks:

The Compliance Officer monitors changes made to legal provisions and standards made by legislators, as well as case law. He assesses the new developments for their relevance and communicates pertinent innovations and changes to the respective departments and the Executive Board. The Compliance function also holds regular training sessions for members of staff, in particular with regard to legislative reforms, announcements by the insurance supervisory authority or other changes.

By way of continuous monitoring, the Compliance Officer and the members of staff of the Compliance function contribute to ensuring compliance by the executive bodies (Executive Board and Supervisory Board) and the members of staff of Hannover Rück with legal and regulatory operating conditions.

The Compliance Officer advises members of the Executive Board and members of staff of Hannover Rück upon request regarding Compliance topics.

Every year, the Compliance Officer generates a Compliance plan for the following year. The Compliance Officer also created a Compliance plan together with the members of staff of the Compliance function for the year 2017. This plan determines where the key areas of Compliance activity should be in the subsequent year.

The Compliance Officer and the members of staff of the Compliance function assess Compliance reports submitted by the company branches, and generate the Hannover Rück Compliance Report for the previous calendar year until the balance committee meeting of the Supervisory Board. The report contains information on Compliance-relevant topics such as, for example, specific details regarding significant breaches of Compliance which have surfaced, as well as proposed and implemented measures relating to their elimination, current assessments pertaining to Compliance risks, proposed measures aimed at limiting Compliance risks etc.



## **Reporting lines**

As the holder of the key Compliance function, the Compliance Officer reports directly to the members of the Executive Board responsible for the Legal and Compliance Department.

Reports are provided on relevant Compliance incidents and are completed in written, verbal or electronic form, although verbal reports are, as a rule, subsequently backed up in writing.

Depending on the seriousness of the incident, the reporting can be performed within a regular annual report or on an ad hoc basis.

# **B.5** Internal Audit Function

Implementation of the Internal Audit Function

The company's internal audit function is executed by the department of Group Auditing (GA). GA renders independent, objective auditing services including evaluations and recommendations, which play a key role in safeguarding the external and internal compliance of processes, the internal control system and other areas of the company, as well as identifying potential areas for improvement and thus generating added value. In addition to its auditing role, GA operates as an internal advisor generating valuable impetus as part of network collaboration with other units and functions within the company.

The Executive Board ensures that GA is not subject to instruction regarding audit planning, audit execution, reporting and the assessment of audit results. For the purposes of safeguarding autonomy, the Head of GA, who is simultaneously the key function holder for the company's internal audit function pursuant to Sections 30 and 47 No. 1 of the Insurance Supervision Act (VAG), reports directly to the Chairman of the Executive Board in all professional and disciplinary matters. Members of the internal audit staff are exclusively employed in GA and only execute tasks which are in line with the GA Internal Audit Policy. This policy was released by the Executive Board and specifies the authorities of the internal audit function.

The GA team unites people of different educational backgrounds as well as different university and vocational degrees in order to cover the wide range of audit tasks. The employees hold a comprehensive professional experience, gained internally (especially from underwriting) as well as externally (in particular from external auditing and consulting). If a specific need for additional resources or skills arises, GA can involve internal peers or external capacities.

#### **Tasks**

GA supports the Executive Board in the attainment of company targets by assessing all business areas, processes and systems within the company in a targeted, independent and objective way, through the use of a systematic, risk-oriented approach as part of audit planning and execution, while also contributing to the company's further development. Auditing results are reported directly to the Executive Board. The assessment of individual findings and the overall assessment of the audit results is undertaken exclusively by GA. The underlying classification scheme defined by GA ensures an objectification of the estimations made.

## **Reporting lines**

The internal audit function reports its auditing results and recommendations to the Executive Board continuously in the form of written audit reports, and/or immediately in the event of serious



deficiencies, as well as once a year in the form of the GA annual report. The implementation of agreed recommendations and measures in the audits is monitored by GA up until the determined deadlines.

#### **B.6** Actuarial Function

Implementation of the Actuarial Function

The Actuarial Function (AF) is organised decentrally, which means that the given tasks are undertaken by several organisational units. Utilisation of the expertise and processes, which are directly linked to the core tasks of the respective organisational unit, ensures adequate actuarial knowledge in all tasks of the AF.

The responsible owner of the AF coordinates all tasks related to the AF. He is assigned to the risk management department of the company, but operates objectively and independently in respect of fulfilling the requirements in undertaking the AF notwithstanding. In the exercise of his function, the responsible owner of the AF receives support from several units of the risk management department and from other departments of the company.

Furthermore, it is the common understanding between the two key functions of AF and the Risk Management Function (RMF) that a broad exchange of information and a competent support of each other's function is useful to fulfil their individual tasks in an effective and efficient way.

With respect to an opinion on the underwriting policy, the AF is supported by those departments assigned to the risk management, which are concerned with premium risk and with the measurement of underwriting risk respectively. For the evaluation of the retrocession and the accompanying risks, there is a close collaboration between respective departments within the risk management. In addition those departments which coordinate the retrocession program of the company are involved.

#### Tasks

The tasks of the AF are inter alia:

- Coordination and validation of the calculation of the Solvency II technical provisions (TP)
- Ensure the appropriateness of the applied methods, the underlying models and assumptions
  - used for the calculation of the TP for solvency as well as for accounting purposes
  - used as a basis for the appropriate recognition of the inherent risks of these methods, models and assumptions in the internal model
- Evaluation of the uncertainty associated with the estimations made in the calculation of the TP
- Regular review and assessment of the underlying data in terms of sufficiency and quality
- Regular comparison of best estimates against experience
- Reconciliation of TP between local accounting principles and Solvency II
- External validation and quality checks by actuarial consulting companies in addition to the internal validation of the TP
- Recommendations on improving processes and models used for the calculation of the TP, including data collection, if deficiencies have been observed, and monitoring of their implementation
- In the context of the contribution to the RMF inter alia
  - Support of the internal model, especially with respect to underwriting risks (delivery/validation of models, data, parameters)
  - Monitoring of the reserve level within the scope of the system of limits and thresholds



- Analysis of large transactions and new types of business
- Preparation of the AF report containing inter alia the following topics
  - Tasks of the AF
  - Activities of the AF in the reporting period
  - Methods, results and sensitivity analyses in respect of TP
  - Opinion on the underwriting policy, and
  - Opinion on the retrocession policy

# **Reporting Lines**

In addition to the annual AF report, the responsible owner of the AF reports regularly directly to the Executive Board and to the Actuarial Committee, which is the responsible committee for the information exchange with the AF. If necessary, the AF reports to the Board or the Actuarial Committee on an ad hoc basis or upon requests and vice versa any requests of these two bodies were directed to the responsible owner of the AF. These direct reporting lines ensure the independence of the AF from the other key functions and the operational management.

The Actuarial Committee consists of the CEO, CFO, and the Board member who is responsible for the coordination of Property and Casualty reinsurance, the head of the AF and the head of the AF for Life & Health reinsurance business.

# **B.7** Outsourcing

Hannover Rück has an outsourcing policy in place which is approved by the Executive Board. The outsourcing policy describes all statutory, regulatory and internal requirements imposed on the outsourcing of (re-)insurance activities and functions. Here, the entire outsourcing management process is described, which consists of the following five process steps:

- Planning and classification
- Risk analysis and due diligence
- Contract management and notification
- · Steering and monitoring
- Renewal and termination

All relevant stakeholder groups are involved in the outsourcing management process. Intra-Group outsourcings are also integrated into the outsourcing management process.

Among others, Hannover Rück has currently outsourced the asset and investment management, this on an intra-Group basis to Talanx Asset Management GmbH, located in Cologne (Germany). This matter concerns the only so-called important outsourcing.



# **B.8** Any other information

# B.8.1 Evaluating the appropriateness of the system of governance

On an annual basis, the Executive Board receives an opinion from the System of Governance Assessment Committee regarding the past financial year. This opinion presented by the committee dated 12 March 2018 was assessed and approved by the Executive Board.

The committee is made up of the Heads of key functions, the Head of Corporate Development and the Head of Human Resources, and convenes at least once a year. Guests are invited on an event-driven basis. The basis for the assessment of the system of governance includes, among other things, the annual reports submitted by the key functions.

Based on the assessment of the committee, the Executive Board has reached the conclusion that the system of governance of Hannover Rück is, in terms of its type, scope and complexity, appropriate for determining the inherent risks of its business activities.

#### **B.8.2** Other information

Other information that has a significant influence on the system of governance is not available.

# C. Risk Profile

In the context of its business operations Hannover Rück enters into a broad variety of risks. These risks are deliberately accepted, steered and monitored in order to be able to act on the associated opportunities. The parameters and decisions of the Executive Board with respect to the risk appetite of the Hannover Re Group, which are based on the calculations of risk-bearing capacity, are fundamental to the acceptance of risks.

In the course of the mid-term planning we monitor the business's development over a time horizon of five years. Besides the basic scenario we also behold alternative scenarios in respect of macroeconomic developments and evolution of (re)insurance markets. Under the assumptions within the mid-term business plan, the risk profile and the capitalisation of Hannover Rück remains comfortable. It is worthwhile to notice that the forecast of the capital demand is based on various assumptions for the future economic and business environment and is therefore to be handled carefully.

Large transactions are assessed in regards of the influence on the risk profile, the capitalisation and the defined limits for different risk categories. Therewith we secure that the risks develop in line with our risk appetite.

Retrocession has a particular significance within risk appetite and risk reduction. Business which does not remain in deductibles is retroceded to third parties in order to protect the capital of Hannover Rück. This ensures that Hannover Rück can benefit from any price increases following a market-changing event. The process of strategic placement for Hannover Rück, its branches and its subsidiaries is determined by the respective Board member and overseen by the Board as a whole.

New reinsurance and investment products are analysed under a dedicated process (New Products Process, NPP). In addition to analysing the risk profile, integration into all internal processes, such as accounting and risk monitoring, is also defined. In 2017, four NPPs were completed and the products were approved by the Board.

The Hannover Rück is the legal entity heading Hannover Re Group. It holds a number of participations which are included into management applications in a look-through manner, i.e. based on the underlying risk and return profile. Look-through means that the underlying risks are analysed instead of purely looking at the risk of a change in the participation values as e.g. per Solvency II standard formula. This look-through perspective corresponds to a modelling approach of Hannover Rück as the entire Hannover Re-Group after, i.e. excluding minorities. This means that the perception of the key risk indicators shown in following sections (Look-through) differs from that of the exposures or volume sizes (no Look-through for participations) in chapter D, but corresponds with the internal model approved by the supervisory authority.

In the following, we present the current risk situation per risk category.

# C.1 Underwriting risk

# C.1.1 Underwriting risk Property and Casualty

Risk management in property and casualty reinsurance has defined various overall guidelines for efficient risk steering. These include, among other things, the use of retrocessions to reduce volatility and conserve capital. It is also crucially important to consistently maximise the available risk capacities on the basis of the risk management parameters of the Hannover Rück and to steer the



acceptance of risks systematically through the existing central and local underwriting guidelines. Our conservative reserving level is a key factor in our risk management.

We make a fundamental distinction between risks that result from business operations of past years (reserve risk) and those stemming from activities in the current or future years (price / premium risk). In the latter case, special importance attaches to the catastrophe risk.

Diversification within the Property & Casualty reinsurance business is actively managed through allocation of the cost of capital according to the contribution made to diversification. A high diversification effect arises out of the underwriting of business in different lines and different regions with different business partners. In addition, the active limitation of individual risks – such as natural catastrophes – enhances the diversification effect.

The risk capital with a confidence level of 99.5% for underwriting risks in property and casualty reinsurance breaks down as follows:

# Solvency Capital Requirement for underwriting risks in property and casualty reinsurance

in TEUR	2017	2016
Premium risk (including catastrophe risk)	2,374,629	2,357,848
Reserve risk	2,113,423	2,121,418
Diversification	-1,200,218	-1,136,562
Underwriting risk property and casualty	3,287,834	3,342,705

The underwriting risks in property and casualty reinsurance decreased primarily as a consequence of the weaker US dollar against the euro and slightly improved diversification within property and casualty reinsurance.

#### C.1.1.1 Risks arising from natural disasters

The largest share of the required risk capital for the premium risk is attributable to risks from natural disasters. These represent the significant concentration risks within the P&C business. The following table shows the required risk capital for our four largest natural hazards scenarios:

#### Solvency Capital Requirement for the four largest natural hazards scenarios

in TEUR	2017	2016
Hurricane US / Caribbean	1,545,618	1,412,310
Earthquake US West Coast	1,033,116	999,037
Winter storm Europe	600,301	627,601
Earthquake Japan	591,219	721,495

The higher capital requirements for Hurricane US / Caribbean and Earthquake US West Coast compared to last year are primarily due to an increase of US business. The decrease of the capital requirement for Earthquake Japan is mainly a consequence of exchange rate effects, i.e. a stronger Euro compared to Yen.

For the purpose of assessing our catastrophe risks from natural hazards, especially earthquake, windstorm and flood, we use licensed scientific simulation models, supplemented by the expertise of our own specialist departments, that deliver probability distributions for losses from natural



catastrophes. The monitoring of the risks resulting from natural hazards is complemented by scenario analyses.

# Stress tests for natural catastrophes after retrocessions

Effect on forecast net income

in TEUR	2017	2016
Winter storm Europe		
100-year loss	-339,485	-358,953
250-year loss	-501,051	-497,851
Hurricane US / Caribbean		
100-year loss	-875,526	-816,752
250-year loss	-1,229,557	-1,093,412
Typhoon Japan		
100-year loss	-178,483	-218,607
250-year loss	-250,073	-277,837
Earthquake Japan		
100-year loss	-271,809	-352,498
250-year loss	-506,001	-604,954
Earthquake US West Coast		
100-year loss	-406,939	-426,756
250-year loss	-891,638	-774,466
Earthquake Australia		
100-year loss	-153,598	-199,734
250-year loss	-442,779	-428,182

Within the scope of this process, the Executive Board defines the risk appetite for natural perils once a year on the basis of the risk strategy by specifying the portion of the economic equity that is available to cover risks from natural perils. This is a key basis for our underwriting approach in this segment and served to significantly cushion, for example, the strain from this risk category in 2017. As part of our holistic approach to risk management across business groups, we take into account numerous relevant scenarios and extreme scenarios, determine their effect on portfolio and performance data, evaluate them in relation to the planned figures and identify alternative courses of action.

For the purposes of risk limitation, maximum amounts are also stipulated for various extreme loss scenarios and return periods in light of profitability criteria. Risk management ensures adherence to these maximum amounts. The Executive Board, Risk Committee and P&C Executive Committee are kept regularly updated on the degree of capacity utilisation. The limits and thresholds for the 200-year aggregate loss as well as the utilisation thereof are set out in the following table:

# Limit and threshold for the 200-year aggregate annual loss as well as utilisation thereof Loss relative to the underwriting result

in TEUR	Limit 2017	Threshold 2017	Actual utilisation (July 2017)
All natural catastrophe risks			
200-year aggregate annual loss	1,815,325	1,633,793	1,409,420



#### C.1.2 Reserve risk

The reserve risk, i. e. the risk of under-reserving losses and the resulting strain on the underwriting result, is a high priority in our risk management. We attach importance to maintaining a conservative reserving level. In order to counter the risk of under-reserving we calculate our loss reserves based on our own actuarial estimations and establish, where necessary, additional reserves supplementary to those posted by our cedants as well as the segment reserve for losses that have already occurred but have not yet been reported to us. Liability claims have a major influence on the segment reserve. The segment reserve is calculated on a differentiated basis according to risk categories and regions.

The statistical run-off triangles are another monitoring tool used by our company. They show the changes in the reserve over time as a consequence of paid claims and in the recalculation of the reserves to be established as at each balance sheet date. Their adequacy is monitored using actuarial methods.

Our own actuarial calculations regarding the adequacy of the reserves are also subject to annual quality assurance reviews conducted by external firms of actuaries and auditors.

In order to partially hedge inflation risks Hannover Rück holds securities in its portfolio with inflation-linked coupons and redemption amounts. An inflation risk exists particularly inasmuch as the liabilities (e. g. loss reserves) could develop differently than assumed at the time when the reserve was constituted because of inflation. The specified bonds protect these parts of the loss reserves against inflation risks.

# C.1.3 Risk mitigation techniques Property & Casualty

#### C.1.3.1 Strategic aims and key figures

The strategic aims in relation to the placement of retrocessions are determined by the placing unit and the relevant member of the Executive Board. The Executive Board oversees the placement of the retrocessions as a whole, in particular the limits, premiums and contractual terms.

#### C.1.3.2 Description of Hannover Rück main types of cover against natural perils

In the event of a claim, Hannover Re Group shall receive relief from its various protections. Further details on the individual forms of reinsurance covers are described in the text below. The following mentioned natural protections are also valid for the Hannover Rück SE.

**Whole Account Protection 2017** 

The Whole Account Protections cover all property, motor hull and engineering business of the Hannover Re Group, i. e. business recorded in Hannover and through subsidiaries or other branch offices. The protections are placed on a gross claim basis.

Large Loss Aggregate XL 2017

The Large Loss Aggregate XL is an aggregate protection and cover the whole P&C book of the Hannover Re Group.

K-quota share and K-aggregate XLs on the K-portfolio 2017

The K-portfolio consists of the following segments and regions of the Cat XL business of the Hannover Re Group:



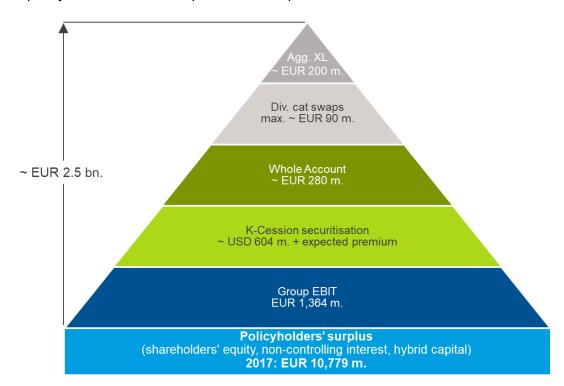
- Natural perils in Australia, Japan, Canada and USA (mainly wind and earthquakes)
- Natural perils in northern Europe (mainly wind, earthquakes, hail and floods)
- Natural perils in New Zealand (mainly earthquakes)
- Aviation (all XL contracts) and Marine & Energy (all XL contracts)

# **Description of the K-Transactions 2017**

By way of its "K" transactions Hannover Rück has raised underwriting capacity for catastrophe risks on the capital market. The "K Cession", which was placed with investors in North and South America, Europe and Asia, involves a quota share cession on worldwide natural catastrophe business as well as aviation and marine risks. Of the total volume of the "K Cession", a large part was securitised via structured entities. The transaction has an indefinite term and can be cancelled annually by the investors. Segregated accounts of Kaith Re Ltd. are used for transformer purposes for part of this transaction. Hannover Rück also uses further segregated accounts of Kaith Re Ltd. and other structured entities outside the Group for various retrocessions of both its traditional and ILS covers, which in each case are passed on to institutional investors in securitised form. The structured entities are in all cases fully funded by contractually defined investments in the form of cash and equivalent liquid assets. Given that the entire exposure limit of the structured entities is therefore wholly collateralised in each case, there is no risk of loss for Hannover Rück.

# C.1.3.3 Multilevel protection - an overview

The multilevel protection consisting of the types of cover listed above increases the reinsurance capacity for natural catastrophes and thus provides additional revenues with a defined risk appetite.



As at March 2018



#### C.1.3.4 Process of retrocession placement

The Executive Board derives the risk budget for natural perils from the global risk budget. It forms the starting point for the system of limits and thresholds. The utilisation of the limits is controlled using a traffic light system. Many risk tolerances are based on net income, i. e. the placement of retrocessions plays a key role in adhering to the limits.

Capacities are derived from the global and local risk tolerances on a per scenario and market sector basis. The capacity matrix forms the operational management tool and ensures a consistent top-down approach.

During the planning phase in September and October every year, the Executive Board decides on the capacities for the following year. The aim of the planning process is the utilisation of all risk tolerances up to the respective thresholds. An under-utilisation would correspond to an under-utilisation of the allocated capital. The yellow area between the threshold and limit acts as a buffer for changes in planning over the course of the year, currency developments and model changes.

# C.1.4 Underwriting risk Life and Health

All risks directly connected with the life of an insured person are referred to as biometric risks. They include in particular the miscalculation of mortality, life expectancy, morbidity and occupational disability. Biometric risks are the material risks for our company in the area of life and health reinsurance. Our goal is to strike a balance between biometric risks. Furthermore, we are exposed to lapse risks because the cash flows resulting from our reinsurance treaties are in part dependent on lapse rates among policyholders. Counterparty default risks are also material since we partly prefinance our cedants' new business acquisition costs. Furthermore, we are exposed to catastrophe risks, especially events involving a high number of fatalities in our insurance portfolio.

The reserves are determined on the basis of secure biometric actuarial bases in light of the information provided by our clients. The biometric actuarial bases used and the lapse assumptions are continuously reviewed with an eye to their adequacy and if necessary adjusted. This is done using the company's own empirical data as well as market-specific insights. Our current risk profile in life and health reinsurance is dominated by mortality and longevity risks. This is due to the fact that under some of our contracts we pay death benefits, while under others we pay survival benefits. The volume of our annuity portfolio contributes to diversification within life and health reinsurance. We calculate the diversification effect between mortality and longevity risks prudently in view of the fact that the contracts are normally taken out for different regions, age groups and individuals.

The required risk capital with a confidence level of 99.5% for underwriting risks in life and health reinsurance breaks down as follows:



#### Required risk capital for underwriting risks life and health reinsurance

Required riks capital at a confidence level of 99.5 %

in TEUR	2017	2016
Mortality risk	1,921,222	1,637,661
Longevity risk	1,530,826	1,331,006
Morbidity and disability risk	631,818	394,849
Lapse risk	422,287	603,520
Expense risk	216,266	270,916
Diversification	-2,370,567	-2,121,401
Underwriting risk life and health	2,351,852	2,116,551

Diversification is a central management tool for our company. We seek to spread risks as far as possible across different risk classes and different regions. In our pricing of reinsurance treaties we provide incentives to further increase diversification.

The underwriting risks in life and health reinsurance increased owing to higher mortality risks due to more robust assumptions and model changes.

A risk concentration in Life and Health reinsurance business is primarily present due to mortality risks. In addition, the risk of a pandemic event governs an essential fraction of our solvency capital requirement for life and health business with regard to concentration risks. To govern our risks we regularly monitor our exposure regarding potential pandemic events in the context of internal model runs. More detailed information is also available in Section D.2.2.3.

Through our quality assurance measures we ensure that the reserves established by ceding companies in accordance with local accounting principles satisfy all requirements with respect to the calculation methods used and assumptions made (e.g. use of mortality and morbidity tables, assumptions regarding the lapse rate). In addition, the assumptions are continuously reviewed on the basis of empirical data and modified if necessary. New business is written in all regions in compliance with underwriting guidelines applicable worldwide, which set out detailed rules governing the type, quality, level and origin of risks and how these considerations are factored into the pricing. These global guidelines are revised annually and approved by the Executive Board. Special underwriting guidelines give due consideration to the particular features of individual markets. By monitoring compliance with these underwriting guidelines we minimise the risk of an inability to pay or of deterioration in the financial status of cedants. Regular reviews and holistic analyses (e. g. with an eye to lapse risks) are carried out with respect to new business activities and the assumption of international portfolios. Large transactions are also examined by our risk management department. Individual actuarial reports and documentation ensure that regular scrutiny also takes place on the level of the subsidiaries. The interest rate risk, which in the primary sector is important in life business owing to the guarantees that are given, is of only minimal relevance to our company thanks to the design of our reinsurance treaties. We have confidence in the entrepreneurial abilities of our underwriters and grant them the most extensive possible powers. In our decentralised organisation we manage risks where they arise using a consistent Hannover Rück-wide approach in order to obtain an overall view of the risks in life and health reinsurance. Our global underwriting guidelines provide underwriters with an appropriate framework for this purpose.



#### C.1.4.1 Risk mitigation techniques Life & Health

In the Life & Health business group, retrocessions for the purposes of risk reduction are only used on an extremely limited basis.

An index-based pandemic cover was structured in 2013 as a swap and, since then, has been placed with different investors in various tranches. The overall capacity placed is flexibly collateralised, such that the level of collateralisation can be increased depending on the current WHO pandemic alert phases.

Some large longevity deals are retroceded proportionally and on regular premiums basis, in order to reduce the volatility of the longevity portfolio with regards to particular large contracts. Two sided collateral provisions ensure future liabilities are collateralized if receivables from or to the retrocessionaires resulting from expected business development are projected to exceed an agreed threshold.

The retrocession of some large longevity deals are recaptured effective on 31 December 2017. The existing pool retrocessions for high sum assured individual policies mainly originate from times when a lower retention per life applied for Hannover Rück. For risk reduction reasons, they are no longer necessary and have been placed in run off.

Some non-European branches use inter-company retrocession for capital relief reasons under local regulatory capital requirements.

All other existing retrocessions are not placed for reasons of active risk reduction, but rather to maintain existing customer relationships and gain access to attractive fronting business or are placed with affiliates in order to reduce HGB strain from large financing transactions.

The effectiveness of the retrocessions is closely linked to the default risk of the retrocessionaires. The monitoring of the default risk of retrocessionaires is performed across all business segments of Hannover Rück in a standardized way, using standard systems and methods which are described in C.3.

#### C.2 Market risk

Faced with a challenging capital market climate, particularly high importance attaches to preserving the value of assets under own management and the stability of the return. Hannover Rück's portfolio is therefore guided by the principles of a balanced risk / return profile and broad diversification. Based on a risk-averse asset mix, the investments reflect both the currencies and durations of our liabilities. Market price risks include equity risks, interest rate risks, foreign exchange risks, real estate risks, default and spread risks. Our portfolio currently consists in large part of fixed-income securities, and hence default and spread risks account for the bulk of the market risk. We minimise interest rate and foreign exchange risks through the greatest possible matching of payments from fixed-income securities with the projected future payment obligations from our insurance contracts. Market risks derive from the investments managed by Hannover Rück itself and from investment risks of ceding companies that we assume in connection with insurance contracts. The following table shows the risk capital with a confidence level of 99.5% for the market risks from investments under own and third-party management.



# Required risk capital for market risks

Including Private Equity

in TEUR	2017	2016
Credit and spread risk	2,299,564	2,687,289
Interest rate risk	980,458	1,135,400
Foreign exchange risk	897,482	1,295,655
Equity risk	768,964	1,186,927
Real estate risk	499,281	482,482
Diversification	-2,168,947	-2,798,599
Market risk	3,276,803	3,989,154

Last year's reduction of the equity quota in the investment portfolio and lower spreads – along with volume effects driven by exchange rate movements – resulted in diminished volatility overall and hence less risk. The relevance of equities to our investments decreased sharply in the year under review, because we liquidated our holdings of non-strategic listed equities and equity funds at the end of the third quarter in response to the hurricane events in the Caribbean and the United States as well as the earthquakes in Mexico. In this way we not only made the most of the favourable state of the market, we also reduced our general risk position and freed up capital for potential risk reallocations. Our exposure to the private equity market remains unchanged.

With a view to preserving the value of our assets under own management, we constantly monitor adherence to a trigger mechanism based on a clearly defined traffic light system that is applied across all portfolios. This system defines thresholds and escalation channels for the cumulative fluctuations in fair value and realised gains / losses on investments since the beginning of the year. These are defined in conformity with our risk appetite and trigger specified information and escalation channels if a corresponding fair value development is overstepped.

The interest rate and spread markets remained relatively stable during the period under review. Rising yield curves of both the euro and the British pound as well as shorter and medium-term maturities of the USD interest rate spectrum were seen. These were partially offset by a further slight reduction in risk premiums on corporate bonds and US government bonds with long maturities, where yields declined slightly over the year. The net unrealized price gains of fixed-interest securities and bond funds declined slightly overall.

At no time were the escalation levels of the trigger system reached in this connection.

The short-term loss probability measured as the VaR (Value at Risk) is another tool used for monitoring and managing market price risks. It is calculated on the basis of historical data, e. g. the volatility of the securities positions under own management and the correlation between these risks. As part of these calculations the decline in the fair value of our portfolio is simulated with a certain probability and within a certain period. The VaR of the Hannover Rück determined in accordance with these principles specifies the decrease in the fair value of our securities portfolio under own management that with a probability of 95% will not be exceeded within ten trading days. A multifactor model is used to calculate the VaR indicators for the Hannover Rück. It is based on time series of selected representative market parameters (equity prices, yield curves, spread curves, exchange rates, commodity prices and macro-economic variables). All positions are mapped on the level of individual positions within the multi-factor model; residual risks (e. g. market price risks that are not directly explained by the multi-factor model) can be determined through back-calculation and are incorporated into the overall calculation. The model takes into account interest rate risks, default and spread risks, systematic and specific equity risks, commodity risks and option-specific risks. Based on broad risk diversification and the orientation of our investment portfolio, our Value at Risk was



clearly below the upper limit defined in our investment guidelines. It amounted to 0.8% as at the end of the reporting period.

Stress tests are conducted in order to be able to map extreme scenarios as well as normal market scenarios for the purpose of calculating the Value at Risk. In this context, the loss potentials for fair values and shareholders' equity (before tax) are simulated on the basis of already occurred or notional extreme events.

# Scenarios for changes in the fair value of material asset classes

Portfolio change or	n a fair value basis
2017	20

		•	
in TEUR	Scenario	2017	2016
Equity securities and private	Share prices -10 %	-1,679	-63,683
equity	Share prices -20 %	-3,357	-127,367
	Share prices +10 %	1,679	63,683
	Share prices +20 %	3,357	127,367
Fixed-income securities	Yield increase +50 basis points	-380,312	-419,580
	Yield increase +100 basis points	-744,037	-819,843
	Yield decrease -50 basis points	396,900	438,896
	Yield decrease -100 basis points	810,387	897,108
Real Estate	Real estate market values -10 %	-5,035	-5,110
	Real estate market values +10 %	5,035	5,110

Further significant risk management tools – along with the various stress tests used to estimate the loss potential under extreme market conditions – include sensitivity and duration analyses and our asset / liability management (ALM). The internal capital model provides us with quantitative support for the investment strategy as well as a broad diversity of VaR calculations. In addition, tactical duration ranges are in place, within which the portfolio can be positioned opportunistically according to market expectations. The parameters for these ranges are directly linked to our calculated risk-bearing capacity. Further information on the risk concentrations of our investments can be obtained from the tables on the rating structure of fixed-income securities as well as on the currencies in which investments are held. Please note, that also the subordinated liabilities considered in Section D.5 and the resulting interest rate risk are actively managed in the ALM process.

Equity risks derive from the possibility of unfavourable changes in the value of equities, equity derivatives or equity index derivatives in our portfolio. Their relevance to our investments decreased sharply in the year under review, however, because we liquidated our holdings of non-strategic listed equities and equity funds at the end of the third quarter in response to the hurricane events in the Caribbean and the United States as well as the earthquakes in Mexico. In this way we not only made the most of the favourable state of the market, we also reduced our general risk position and freed up capital for potential risk reallocations. Our exposure to the private equity market remains unchanged. Changes in fair value here tend to be prompted less by general market conditions and more by entity-specific assessments. The risks are associated principally with the business model and profitability and less so with the interest rate component in the consideration of cash flow forecasts.

By far the largest part of our assets under own management is invested in fixed-income securities. They are exposed to the interest rate risk. Declining market yields lead to increases and rising market yields to decreases in the fair value of the fixed-income securities portfolio. The credit spread risk



should also be mentioned. The credit spread refers to the interest rate differential between a risk-entailing bond and risk-free bond with the same maturity. Changes in these risk premiums, which are observable on the market, result – analogously to changes in pure market yields – in changes in the fair values of the corresponding securities. We minimize the interest rate risk by largely gearing the payments from our fixed income portfolio to the forecasted future payments for technical liablities.

Foreign exchange risks are especially relevant if there is a currency imbalance between the technical liabilities and the assets. Through extensive matching of currency distributions on the assets and liabilities side, we reduce this risk on the basis of the individual balance sheets within the Group. The short-term Value at Risk therefore does not include quantification of the foreign exchange risks. We regularly compare the liabilities per currency with the covering assets and optimise the currency coverage by regrouping assets. In so doing, we make allowance for collateral conditions such as different accounting requirements. Remaining currency surpluses are systematically quantified and monitored within the scope of economic modelling.

Real estate risks result from the possibility of unfavourable changes in the value of real estate held either directly or through fund units. They may be caused by a deterioration in particular qualities of a property or by a general downslide in market values. Real estate risks continued to grow in importance for our portfolio owing to our ongoing involvement in this sector. We spread these risks through broadly diversified investments in high-quality worldwide; each investment is preceded by detailed analyses of the property, manager and market concerned.

We use derivative financial instruments only to the extent needed to hedge risks and to optimize the portfolio. The primary purpose of such financial instruments is to hedge against potentially adverse developments on capital markets. As in the previous year, a portion of our cash flows from the insurance business as well as foreign exchange risks was hedged using forward exchange transactions because currency matching could not be efficiently achieved. Hannover Rück holds further derivative financial instruments to hedge interest rate risks from loans taken out to finance real estate. In addition, Hannover Rück has taken out hedges in the form of equity swaps to hedge price risks in connection with the stock appreciation rights granted under the Share Award Plan. These are intended to neutralise changes in the fair values of the awarded stock appreciation rights. Standardized contracts are concluded with reliable counterparties and collateralized so as to avoid credit risks associated with the use of such transactions. The remaining exposures are controlled according to the restrictive parameters set out in our investment guidelines.

Our investments entail credit risks that arise out of the risk of a failure to pay (interest and / or capital repayment) or a change in the credit status (rating downgrade) of issuers of securities. We attach equally vital importance to exceptionally broad diversification as we do to credit assessment conducted on the basis of the quality criteria set out in the investment guidelines. We measure credit risks in the first place using the standard market credit risk components, especially the probability of default and the potential amount of loss – making allowance for any collateral and the ranking of the individual instruments depending on their effect in each case.

We then assess the credit risk first on the level of individual securities (issues) and in subsequent steps on a combined basis on the issuer level. In order to limit the risk of counterparty default we set various limits on the issuer and issue level as well as in the form of dedicated rating quotas. A comprehensive system of risk reporting ensures timely reporting to the functions entrusted with risk management.

Generally, Hannover Rück aligns its investment portfolio with the principles of a balanced risk / return ratio along with a broad level of diversification. Accordingly, we subsequently counteract the risk concentrations that nevertheless arise on individual asset classes with the broadest possible diversification of different issuers per asset class. This is a central element of our investment policy,



as well as the assessment and management of credit quality based on the quality criteria laid down in the investment guidelines.

## C.3 Credit risk

The credit risk or counterparty default risk consists primarily of the risk of complete or partial failure of the counterparty and the associated default on payment. The following table shows the required risk capital for counterparty defaults as at 31 December.

#### Required risk capital (confidence level 99.5%)

in TEUR	2017	2016
Counterparty default risk	280,534	295,362

The decrease in counterparty default risks is principally the result of a lower volume of receivables due from ceding companies and retrocessionaires as well as reduced volatility of the modelled losses.

Since the business that we accept is not always fully retained, but instead portions are retroceded as necessary, the counterparty default risk is also material for our company in reinsurance transactions. Our retrocession partners are carefully selected and monitored in light of credit considerations in order to keep the risk as small as possible. This is also true of our broker relationships, which entail a risk inter alia through the potential loss of the premium paid by the cedant to the broker. We minimise these risks, among other things, by reviewing all broker relationships once a year with an eye to criteria such as the existence of professional indemnity insurance, payment performance and proper contract implementation. The credit status of retrocessionaires is continuously monitored. On the basis of this ongoing monitoring a Security Committee decides on measures where necessary to secure receivables that appear to be at risk of default. This process is supported by a Webbased risk management application, which specifies cession limits for the individual retrocessionaires participating in protection cover programmes and determines the capacities still available for short-, medium- and long-term business. Depending on the type and expected run-off duration of the reinsured business, the selection of reinsurers takes into account not only the minimum ratings of the rating agencies Standard & Poor's and A.M. Best but also internal and external expert assessments. Overall, retrocessions conserve our capital, stabilise and optimise our results and enable us to act on opportunities across a broader front, e. g. following a major loss event. Regular visits to our retrocessionaires give us a reliable overview of the market and put us in a position to respond quickly to capacity changes.

The following table shows the proportion of assumed risks that we do not retrocede (i. e. that we run in our retention):

# Gross written premium retained

in %	2017	2016
Hannover Rück	78.4	72.4
Property and casualty reinsurance	72.9	63.7
Life and health reinsurance	88.0	85.4

Alongside traditional retrocessions in property and casualty reinsurance we also transfer risks to the capital market. Please refer also to chapter C.1.3.



Counterparty default risks are also relevant to our life and health reinsurance, among other things because we prefinance acquisition costs for our ceding companies. Our cedants, retrocessionaires and broker relationships are therefore carefully evaluated and limited in light of credit considerations and are constantly monitored and controlled within the scope of our system of limits and thresholds.

Finally, short-term deposits with banks are exposed to bad debt risk.

For very few of the risk remote structured transactions Hannover Rück provides a parental guarantee to the client. These parental guarantees ensure payment of obligations under the specified structured transaction by Hannover Rück in the event that the assuming subsidiary is unable to meet such financial obligations. As each parental guarantee refers to exactly one specified transaction and is worded such that any potential payment can only materialize once at one legal entity of Hannover Rück, either at the subsidiary under the transaction itself, or at Hannover Rück under the parental guarantee, the existence of a parental guarantee has no impact on the underwriting risk.

# C.4 Liquidity risk

The liquidity risk refers to the risk of being unable to meet our financial obligations when they become due. The liquidity risk consists of the refinancing risk (necessary cash could not be obtained or could only be obtained at increased costs) and the market liquidity risk (financial market transactions could only be completed at a poorer price than expected due to a lack of market liquidity). Core elements of the liquidity management of our investments are, in the first place, management of the maturity structure of our investments on the basis of the planned payment profiles arising out of our technical liabilities and, secondly, regular liquidity planning as well as the asset structure of the investments. Above and beyond the foreseeable payments, unexpected and exceptionally large payments may pose a threat to liquidity. In reinsurance business, however, significant events (major losses) are normally paid out after a lead time that can be reliably planned. As part of our liquidity management we have nevertheless defined asset holdings that have proven to be highly liquid – even in times of financial stress such as the 2008 financial crisis. In addition, we manage the liquidity of the portfolio by checking on each trading day the liquidity of the instruments contained therein. These measures serve to effectively reduce the liquidity risk.

The "total amount of the expected profit included in future premiums" required by Art. 295 (5) of the Delegated Regulation 2015/35 amounts to TEUR 1.859.865 as at 31 December. This value is also available at the Quantitative Reporting Template S.23.01.01, item R0790. We do not use this figure for our liquidity management. However, it has to be stated in this section according to regulatory requirements.

# C.5 Operational risk

Operational risks refer to the risk of losses occurring because of the inadequacy or failure of internal processes or as a result of events triggered by employee-related, system-induced or external factors. In contrast to underwriting risks (e. g. the reserve risk), which we enter into in a deliberate and controlled manner in the context of our business activities, operational risks are an indivisible part of our business activities. The focus is therefore on risk avoidance and risk minimisation.

With the aid of the Self-Assessment for Operational Risks we determine the maturity level of our operational risk management system and define action fields for improvements. The assessment is carried out, for example, by assessing the maturity level of the respective risk management function



or of the risk monitoring and reporting. The system enables us, among other things, to prioritise operational risks. In order to calculate the capital commitment in our internal capital model we perform extensive scenario analyses and use the findings as a basis for specifying the parameters for the stochastic model. The following table shows the required risk capital for operational risk as at 31 December.

#### Required risk capital (confidence level 99.5%)

in TEUR	2017	2016
Operational risk	621,177	541,684

Note that we compare the standard formula as of year-end 2016 with the internal model as of year-end 2017. So, the increase does not reflect a change in the risk profile. The internal model is built upon a significant number of explicit scenarios which lead to operational losses. The most significant scenarios related to fines due to unintended regulatory or compliance breaches as well as to inefficiencies in internal steering and valuation processes.

Within the overall framework of operational risks we consider, in particular, business process risks including risks associated with deficient data quality, compliance risks including tax risks, risks associated with the outsourcing of functions, fraud risks, personnel risks, information and IT security risks and business interruption risks.

Business process risks are associated with the risk of deficient or flawed internal processes, which can arise as a consequence of an inadequate process organisation. We have defined criteria to evaluate the maturity level of the material processes, e. g. for the reserving process. This enables us to ensure that process risks are monitored. In cooperation with the process participants, the process owner evaluates the risks of the metaprocess and develops measures for known, existing risks. Data quality is a highly critical success factor in this regard. It is monitored inter alia by way of regular automated analyses.

Compliance risks are associated with the risk of breaches of standards and requirements, non-compliance with which may entail lawsuits or official proceedings with not inconsiderable detrimental implications for the business activities of Hannover Rück. Compliance with regulatory standards, the company's Code of Conduct, tax regulations, data privacy requirements as well as the stipulations of anti-trust and competition law have been defined as issues of particular relevance. We use sanctions screening software on parts of the Hannover Rück's portfolio to filter out individuals who are subject to sanctions on account of a criminal or terrorist background. Suitable steps are taken if such individuals are identified. Business partners are also screened in this way. Responsibilities within the compliance organisation are regulated and documented Group-wide and interfaces with risk management have been put in place. The set of tools is rounded off with regular compliance training programmes.

Risks associated with the outsourcing of functions can result from such outsourcing of functions, services and/or organisational units to third parties outside Hannover Rück. Mandatory rules have been put in place to limit this risk; among other things, they stipulate that a risk analysis is to be performed prior to a material outsourcing. In the context of this analysis a check is carried out to determine, inter alia, what specific risks exist and whether outsourcing can even occur in the first place.

In selected market niches we transact primary insurance business that complements our reinsurance activities. In so doing, just as on the reinsurance side, we always work together with partners from the primary sector – such as insurance brokers and underwriting agencies. This gives rise to risks



associated with such distribution channels, although these are minimised through the careful selection of agencies, mandatory underwriting guidelines and regular checks.

The proper functioning and competitiveness of Hannover Rück can be attributed in large measure to the expertise and dedication of our staff. In order to minimise personnel risks, we pay special attention to the skills, experience and motivation of our employees and foster these qualities through outstanding personnel development and leadership activities. Regular employee surveys and the monitoring of turnover rates ensure that such risks are identified at an early stage and scope to take the necessary actions is created.

Fraud risks refer to the risk of intentional violations of laws or regulations by members of staff (internal fraud) and/or by externals (external fraud). This risk is reduced by the internal control system as well as by the audits conducted by Group Auditing on a Group-wide and line-independent basis.

Information and IT security risks arise, inter alia, out of the risk of the inadequate integrity, confidentiality or availability of systems and information. By way of example, losses and damage resulting from the unauthorised passing on of confidential information, the malicious overloading of important IT systems or from computer viruses are material to Hannover Rück. Given the broad spectrum of such risks, a diverse range of steering and monitoring measures and organisational standards, including for example the requirement to conclude confidentiality agreements with service providers, have been put in place. In addition, our employees are made more conscious of such security risks through practically oriented tools provided online in the intranet, by way of training opportunities and through a staff information campaign.

When it comes to reducing business interruption risks, the paramount objective is the quickest possible return to normal operations after a crisis, for example through implementation of existing contingency plans. Guided by internationally accepted standards, we have defined the key framework conditions and – among other measures – we have assembled a crisis team to serve as a temporary body in the event of an emergency. The system is complemented by regular exercises and tests. A leaflet is available setting out the correct behaviour in the event of a business interruption; this condenses in compact form the key information that all employees need to know, such as the information channels to use in a crisis situation.

Regular quarterly risk reporting to the Risk Committee and the Executive Board takes place with regard to all operational risks. Risks are also evaluated as part of the reporting.

#### C.6 Other material risks

Of material importance to our company in the category of other risks are primarily emerging risks, strategic risks and reputational risks. Furthermore we are monitoring the contagion risk of Hannover Rück being part of the Hannover Re Group and therefore of the Talanx Group.

#### C.6.1 Emerging risks

The hallmark of emerging risks is that the content of such risks cannot as yet be reliably assessed – especially on the underwriting side with respect to our treaty portfolio. Such risks evolve gradually from weak signals to unmistakable tendencies. It is therefore vital to detect these risks at an early stage and then determine their relevance. For the purpose of early detection we have developed an efficient process that spans divisions and lines of business and we have ensured its linkage to risk management. Operational implementation is handled by an expert working group assembled

specially for this task. The analyses performed by this working group are used Group-wide in order to pinpoint any necessary measures (e. g. the implementation of contractual exclusions or the development of new reinsurance products). By way of example, risks associated with possible climate change are analysed by this working group. Global warming would affect not only natural perils, but also human health, the world economy, the agricultural sector and much more besides. These problematic issues may also have implications for our treaty portfolio – in the form of not just risks but also opportunities, such as increased demand for reinsurance products. Further examples of emerging risks include technology risks, shortage of resources and supply chain risks.

# C.6.2 Strategic risks

Strategic risks derive from a possible imbalance between the corporate strategy of Hannover Rück and the constantly changing general business environment. Such an imbalance might be caused, for example, by incorrect strategic policy decisions, a failure to consistently implement the defined strategies and business plans or an incorrect allocation of resources. We therefore regularly review our corporate strategy in a multi-step procedure and adjust our processes and the resulting guidelines as and when required. We have defined performance criteria and indicators for operational implementation of the strategic principles and objectives; these are authoritative when it comes to determining fulfilment of the various targets. With the "Strategy Cockpit" the Executive Board and responsible managers have at their disposal a strategy tool that assists them with the planning, elaboration and management of strategic objectives and measures and safeguards their overall perspective on the company and its strategic risks. The process for the management of strategic risks continues to be assessed annually as part of the monitoring of business process risks.

Hannover Rück writes reinsurance business in the United Kingdom via branches and is therefore directly affected by the planned withdrawal of the United Kingdom from the European Union (Brexit). Furthermore, the International Insurance Company of Hannover SE which is a subsidiary of Hannover Rück, writes primary insurance business in the United Kingdom via its London branch.

In view of the slow progress of negotiations in 2017, it is increasingly likely that the status of legal relations between the European Union and United Kingdom will not be entirely resolved by the withdrawal date of 30 March 2019. Consequently, Hannover Re must also be prepared for a "hard" Brexit and the associated workload and expenses. With this in mind, Hannover Re has set up a Group-wide working group to address readiness measures. The major impacts will be felt by our branches in the United Kingdom. The Hannover Re UK Life Branch and International Insurance Company of Hannover SE (UK Branch) write significant premium volumes in life reinsurance as well as property and casualty insurance respectively. The legal status of a third-country branch in the United Kingdom will be sought in order to continue operations after a hard Brexit. We expect that his will entail an increased regulatory workload and capital expenditure. "Argenta Holdings plc" is a stand-alone subsidiary in the United Kingdom and already authorised as a member of Lloyd's. Furthermore, the business volume of Argenta transacted with the EU is minimal with a premium share of less than 5%. Argenta will therefore be affected only in a small extent. We also write business in the United Kingdom through Group companies in Hannover and Ireland. In this regard we do not anticipate any significant changes as a result of Brexit.

The changes in tax legislation adopted by the US administration at the end of 2017 entered into force on 1 January 2018. They provide for new tax regulations that have far-reaching implications for subsidiaries operating in the United States. On the one hand, the reform cuts the corporate tax rate from 35% to 21%. On the other hand, the legislative package includes the introduction of the so-called "Base Erosion and Anti-Abuse Tax" (BEAT). In this connection, premiums for ceded insurance risks within the corporate group are also included in the taxable base and will in future be taxed at a



rate of 5% - 12.5% (rising over the next nine years). We have already undertaken some restructuring activities within the Group and initiated further steps in order to avert this increased burden of taxation. These measures will take effect in the 2018 financial year.

# C.6.3 Reputational risks

Reputational risks refer to the risk that the trust put in our company by clients, shareholders, employees or the public at large may be damaged. This risk has the potential to jeopardise the business foundation of Hannover Rück. A good corporate reputation is therefore an indispensable prerequisite for our core business as a reinsurer. Reputational risks may arise out of all business activities conducted by Hannover Rück. Reputational damage may be caused, inter alia, by a data mishap that becomes public knowledge or financial difficulties on account of an underwriting risk. In addition to the risk identification methods already described, we use a number of different techniques for risk minimisation, such as our defined communication channels (e. g. Crisis Communication Guideline), a professional approach to corporate communications, tried and tested processes for specific crisis scenarios as well as our established Code of Conduct.

#### C.6.4 Contagion risks

Contagion risk refers to the risks originated by interactions between individual entities owned by Hannover Rück, or in respect of the ultimate parent of Hannover Re, the HDI Group. More precisely, contagion risk is the propagation of the effect of a failure or financial distress of an institution in a sequential manner to other institutions, markets or systems, or to other parts of a financial group or financial conglomerate.

# C.7 Any other information

There is no other information to be reported.

# D. Valuation for Solvency Purposes

# **General valuation principles**

The valuation of assets and liabilities pursuant to Solvency II is based on economic and market-consistent principles, and takes account of inherent risks.

In line with this concept the assets and liabilities are valued as follows:

- Assets should be valued according to the amount with which they could be exchanged between knowledgeable willing parties in an arm's length transaction.
- Liabilities should be valued according to the amount with which they could be exchanged between knowledgeable willing parties in an arm's length transaction.
- The fair value of money should be reflected, i.e. cash flows have to be discounted.
- When valuing liabilities, no value adjustments are made in order to account for the creditworthiness of the respective insurance or reinsurance company.
- The valuation of assets and liabilities is based on the assumption that the company will continue its business activity ("going concern principle").
- Individual assets and liabilities are valued separately.
- Concepts of materiality shall apply. Absent or erroneous information pertaining to items shall be deemed significant if it could influence the individual or aggregated business decisions of the recipients.
- Simplifications may be applied when the method is deemed appropriate for the type, scope and complexity of the inherent risk.

The underlying principle used for determining the market values of assets and liabilities, with the exception of technical provisions, is the valuation principle pursuant to International Accounting Standards, as was adopted by the EU Commission pursuant to the Directive (EC) No. 1606/2002. For example, the guideline for determining fair values pursuant to IFRS 13 serves as a source of orientation.

The value of technical provisions corresponds to the current amount an insurance or reinsurance company would have to pay if they were to transfer their insurance and reinsurance obligations immediately to another insurance or reinsurance company. Technical provisions must be calculated in a prudent, reliable and objective manner, and must display market consistency.

The value of underwriting provisions shall be largely equal to the sum of a "best estimate" and a risk margin:

- The best estimate liability (BEL) is the present value of all future cash flows.
- The calculation of the risk margin is done using a Cost of Capital approach.

Only a small part of the cash flows from underwriting payables can be recreated by financial market products.

Any valuation methods used must always work in sync with Article 75, respectively Articles 77 to 82 and Article 86 of the Directive 2009/138/EC.



#### **Assessing active markets**

In the course of valuing assets, it is necessary to assess as to whether a market is either active or not. Only when a market is active may the current value be taken directly from these markets or derived from comparable assets traded there, in order to determine the market value of assets. If a market cannot be categorised as active, the market value is to be determined using valuation models. Whether or not a market can be viewed as an active market hinges on a discretionary decision regarding the type of financial instruments and local markets. At Hannover Rück this is, however, based on the following, predetermined parameters.

- Business transactions occur with sufficient frequency and corresponding volume, so that price information is continuously available
- The products which are traded on the market are homogeneous
- Contractually willing buyers/sellers can, as a rule, be found at any time
- Prices are freely accessible to the public

An active market is deemed not to exist when, due to the complete and long-term decline in buyers and/or sellers, market liquidity is no longer established. Should transactions be verified as resulting exclusively from forced deals, compulsory liquidations or distressed sales, this is just as much an indicator for an inactive market as are high bid/ask spreads.

In the event that an inactive market has been verified, we use valuation models for the calculation of market values. Please refer to section D.4.

# Solvency II balance sheet

We show our Solvency II balance sheet as of 31 December 2017 on the following two pages. The individual items are explained in the following subsections.

In the headings of the subsections of "D.1 Assets" and "D.3 Other Liabilities", we use the item designations from EIOPA for improved readability and clear assignment of the sub-chapters to the corresponding items in the Solvency II balance sheet.

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in TEUR	Item	2017	2016
Assets			
Intangible assets	R0030		
Deferred tax assets	R0040	238,065	195,404
Pension benefit surplus	R0050		
Property, plant & equipment held for own use	R0060	54,754	63,050
Investments (other than assets held for index-linked and unit-linked contracts)	R0070	29,317,717	31,473,858
Property (other than for own use)	R0080	14,306	3,992
Holdings in related undertakings, including participations	R0090	9,007,860	9,102,660
Equities	R0100	5,461	426,690
Equities - listed	R0110	5,461	426,690
Equities - unlisted	R0120		
Bonds	R0130	17,719,926	20,441,252
Government Bonds	R0140	8,975,222	10,578,750
Corporate Bonds	R0150	8,085,516	9,220,190
Structured notes	R0160	196,022	214,214
Collateralised securities	R0170	463,166	428,098
Collective Investments Undertakings	R0180	1,885,209	899,977
Derivatives	R0190	25,146	39,023
Deposits other than cash equivalents	R0200	659,810	560,265
Other investments	R0210		
Assets held for index-linked and unit-linked contracts	R0220		
Loans and mortgages	R0230	701,360	
Other loans and mortgages	R0260	701,360	
Reinsurance recoverables from:	R0270	2,783,975	3,190,315
Non-life and health similar to non-life	R0280	2,328,703	2,646,639
Non-life excluding health	R0290	2,136,213	2,421,967
Health similar to non-life	R0300	192,490	224,672
Life and health similar to life, excluding health and index-linked and unit-linked	R0310	455,273	543,675
Health similar to life	R0320	338,054	361,110
Life excluding health and index-linked and unit-linked	R0330	117,219	182,565
Life index-linked and unit-linked	R0340	,_,_,	
Deposits to cedants	R0350	2,042,574	2,232,913
Insurance and intermediaries receivables	R0360	2,408,920	2,213,963
Reinsurance receivables	R0370	146,977	71,746
Receivables (trade, not insurance)	R0380	376,464	483,539
Own shares (held directly)	R0390		
Amounts due in respect of own fund items or initial fund called up but not yet paid in	R0400		
Cash and cash equivalents	R0410	267,997	352,524
Any other assets, not elsewhere shown	R0420	75,467	65,309
Total assets	R0500	38,414,272	40,342,621
		,,	,,

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in TEUR	Item	2017	2016
Liabilities			
Technical provisions – non-life	R0510	17,246,958	18,014,089
Technical provisions – non-life (excluding health)	R0520	15,712,161	16,341,888
Technical provisions calculated as a whole	R0530		
Best Estimate	R0540	15,374,738	15,906,394
Risk margin	R0550	337,422	435,494
Technical provisions - health (similar to non-life)	R0560	1,534,797	1,672,200
Technical provisions calculated as a whole	R0570		
Best Estimate	R0580	1,500,495	1,624,667
Risk margin	R0590	34,302	47,534
Technical provisions - life (excluding index-linked and unit-linked)	R0600	4,249,182	4,572,566
Technical provisions - health (similar to life)	R0610	883,278	1,104,086
Technical provisions calculated as a whole	R0620		
Best Estimate	R0630	784,074	994,322
Risk margin	R0640	99,203	109,764
Technical provisions – life (excluding health and index-linked and unit-linked)	R0650	3,365,904	3,468,480
Technical provisions calculated as a whole	R0660		
Best Estimate	R0670	2,698,064	2,530,338
Risk margin	R0680	667,841	938,142
Technical provisions – index-linked and unit-linked	R0690	-20,679	-23,175
Technical provisions calculated as a whole	R0700	·	
Best Estimate	R0710	-21,596	-24,094
Risk margin	R0720	917	919
Contingent liabilities	R0740	3,334	
Provisions other than technical provisions	R0750	100,948	112,052
Pension benefit obligations	R0760	128,061	129,795
Deposits from reinsurers	R0770	479,023	517,830
Deferred tax liabilities	R0780	2,196,515	2,097,752
Derivatives	R0790	21,462	31,787
Debts owed to credit institutions	R0800		-
Financial liabilities other than debts owed to credit institutions	R0810	83,128	83,791
Insurance & intermediaries payables	R0820	499,486	792,280
Reinsurance payables	R0830	482,264	396,941
Payables (trade, not insurance)	R0840	175,749	325,333
Subordinated liabilities	R0850	1,706,818	1,696,475
Subordinated liabilities not in Basic Own Funds	R0860		
Subordinated liabilities in Basic Own Funds	R0870	1,706,818	1,696,475
Any other liabilities, not elsewhere shown	R0880	22,661	24,899
Total liabilities	R0900	27,374,910	28,772,416

#### D.1 Assets

## D.1.1 Intangible assets R0030

Differences in valuation

Values as of 31.12.2017 in TEUR	Solvency II	HGB
Intangible assets	0	69,384

Intangible assets are stated at zero in accordance with Art. 12 No. 2 of the Delegated Regulation under Solvency II. The exceptional circumstances listed under Art. 12 No. 2 of the Delegated Regulation of the Delegated Regulation do not apply, due to the fact that intangible assets can neither be disposed of individually nor traded on an active market for similar or identical intangible assets.

In accordance with the German Commercial Code (HGB) a differentiation must be made as to whether it concerns purchased or internally generated intangible assets. While mandatory capitalisation applies for purchased intangible assets, a right to capitalisation exists pursuant to Art. 248 (2) clause (1) of the German Commercial Code (HGB) for internally generated items classified under fixed assets, which is not, however, used by the company.

The commercial valuation of intangible assets is executed in line with the regulations stipulated in Sections 341 et seq. of the German Commercial Code (HGB). They are valued at acquisition cost less scheduled depreciation in line with the average useful life.

The valuation base in the commercial annual accounts stands at TEUR 69,384. This predominantly concerns the future capitalised income value of the Life portfolio of a branch, as well as software. These may not be capitalised in the Solvency II balance sheet for the above-stated reasons.

Comparison to prior year

in TEUR	Solvency II 2017	Solvency II 2016
Intangible assets	0	0

In the financial year 2017 this balance sheet item did not change.

In comparison to the previous year, assumptions regarding the calculation of this balance sheet item were the same.

#### D.1.2 Deferred tax assets R0040

**Differences in valuation** 

Values as of 31.12.2017 in TEUR	Solvency II	HGB
Deferred tax assets	238,065	0

In the Solvency II balance sheet, a deferred tax asset totalling TEUR 238,065 is stated as well as a deferred tax liability in the amount of TEUR 2,196,515. Consequently, a liability surplus has been created, the calculation of which is explained in more detail under the item "Deferred tax liabilities R0780".



With existing differences between the commercial and tax valuation for assets, liabilities and deferred/prepaid items, which are projected to invert in subsequent financial years, this can onbalance result in a tax relief being stated as a deferred tax asset, or a tax burden being stated as a mandatory deferred tax liability in the trade balance. In the exercising of a voting right pursuant to Art. 274 (2) HGB, no deferred tax claims have been stated for a resulting over-funding in the trade balance of Hannover Rück.

Comparison to prior year

in TEUR	Solvency II 2017	Solvency II 2016
Deferred tax assets	238,065	195,404

The increase in deferred tax claims amounting to TEUR 42,661 is predominantly the result of changes to the underwriting balance sheet items and capital investments. For more detailed explanatory notes please consult the respective chapters.

# D.1.3 Property, plant & equipment held for own use R0060

Differences in valuation

Values as of 31.12.2017 in TEUR	Solvency II	HGB
Property, plant & equipment held for own use	54,754	39,380

Under Solvency II a differentiation is to be made for property regarding the extent to which it is intended for own use or a third party. The proportion subject to own use is to be categorised under property held for own use, the proportion subject to third-party use is recognised under the balance sheet item "Property (other than for own use)". The German Commercial Code (HGB) values for property were also proportionally divided in accordance with their respectively applicable use (held for own use or third-party use) for the purposes of comparison.

Property values are to be set at their fair value (market value) pursuant to Solvency II – irrespective of how the property is to be used. This is calculated as follows: The market price is determined by the price which could be achieved at that point in time, during normal trading in line with statutory regulations and actual market circumstances, while also taking into consideration other attributes and the location of the real estate without accounting for unusual or personal circumstances. The objective evaluation of property, i.e. developed or undeveloped real estate as well as rights to real estate including buildings on third-party real estate, is ensured by way of standardised principles and processes in line with market practices. In this regard, the gross rental method is applied for the determination of fair market values, which is described in further detail in chapter "D.4 Alternative methods for valuation".

In line with commercial law, real estate is valued in principle at its cost of procurement or construction, less scheduled and, when necessary, unscheduled depreciation pursuant to Art. 253 (3) HGB.

The fixtures, fittings and equipment are valued in principle according to their procurement and/or manufacturing cost in line with commercial law, less scheduled and, if necessary, unscheduled depreciation. Low-value assets are fully depreciated in the year of acquisition. With regard to the fixtures, fittings and equipment the valuation pursuant to the Solvency II balance sheet is seen as identical with the valuation used in HGB annual accounts. A revaluation is not conducted for reasons of materiality.



The difference between the valuation found in the Solvency II balance sheet and the HGB annual accounts totalling TEUR 15,374 is attributable in part to the valuation of shares in the business facilities located on Karl-Wiechert-Allee 50 and 57 in Hannover.

With regard to the fixtures, fittings and equipment the valuation base pursuant to the Solvency II balance sheet is seen as identical with the valuation used in HGB annual accounts totalling TEUR 18,715. A revaluation is not conducted for reasons of materiality.

Comparison to prior year

in TEUR	Solvency II 2017	Solvency II 2016
Property, plant & equipment held for own use	54,754	63,050

An adjustment was made to the way in which mixed use real estate is recognised. Property was classified for the company's own use if the owner uses 50% or more of the surface area. The statement method was amended during the period under review. Now, the precise ratio of third party to property held for own use is applied. This is associated with a shift in volume between the balance sheet items "Property, plant and equipment held for own use" and "Property (other than for own use)".

# D.1.4 Property (other than for own use) R0080

**Differences in valuation** 

Values as of 31.12.2017 in TEUR	Solvency II	HGB
Property (other than for own use)	14,306	11,494

The valuation is made in principle in accordance with the description found in "Property, plant & equipment held for own use R0060".

The difference between the Solvency II value and the value presented in the HGB annual accounts as at the balance sheet date amounts to TEUR 2,812 and it is exclusively attributable to the difference between the valuation methods under HGB and Solvency II. While under HGB, amortised acquisition costs are applied less scheduled depreciation, under Solvency II market values are used. In its entirety, the sum of TEUR 2,812 thus concerns hidden reserves.

Comparison to prior year

in TEUR	Solvency II 2017	Solvency II 2016
Property (other than for own use)	14,306	3,992

An adjustment was made to the way in which mixed use real estate is recognised. Property was classified for the company's own use if the owner uses 50% or more of the surface area. The statement method was amended during the period under review. Now, the precise ratio of third party to proprietary use is applied. This is associated with a shift in volume between the balance sheet items "Property, plant and equipment held for own use" and "Property (other than for own use)".



# D.1.5 Participations and related undertakings R0090

**Differences in valuation** 

Values as of 31.12.2017 in TEUR	Solvency II	HGB
Holdings in related undertakings, including participations	9,007,860	6,450,592

Participations are stated at market values under Solvency II. Here, Solvency II balance sheets are generated for affiliates or other participations, or the proportional fair value is calculated within the meaning of Article 13 of the Directive. For reasons of materiality some participations are stated using the IFRS participation value.

Participations and related undertakings are recognised pursuant to Art. 255 (1) HGB at their historical cost less any depreciation to the lower fair value pursuant to Art. 341 (1) clause (2) HGB in conjunction with Art. 253 (3) clause (4) HGB.

A difference in the valuation in the amount of TEUR 2,557,268 is predominantly attributable to participations held by the Hanover Re Group in domestic and foreign reinsurers.

Comparison to prior year

in TEUR	Solvency II 2017	Solvency II 2016
Holdings in related undertakings, including participations	9,007,860	9,102,660

Balance sheet item "holdings in related undertakings, including participations" decreased compared to the previous year. This is driven inter alia by changes in fair value and currency translation effects affecting shareholder values in foreign currency.

In comparison to previous year assumption for the calculation of this balance sheet item remain unchanged.

# **D.1.6 Equities R0100**

Differences in valuation

Values as of 31.12.2017 in TEUR	Solvency II	HGB
Equities - listed	5,461	5,444

Listed equities are valued on the basis of current, publicly available share prices. Publicly available pricing is available for 100% of the portfolio items reported here.

The valuation of listed equity is performed fundamentally on an item-by-item basis. The price quoted on the domestic stock exchange is used as a standard. If it is deemed prudent (e.g. due to a more liquid trading venue) the quotation may be taken from another stock exchange.

Irrespective of the stock exchange a hierarchy of quotation types is applied. The highest priority is allocated to the quotation type "Bid". If this is unavailable the quotation-types "Traded" and "Close" are to be used in second and third place respectively.

All applied methods and specifications are assessed for their topicality and/or appropriateness at least once a year, and adjusted as necessary.



The difference between the Solvency II value and the value presented in the HGB annual accounts as at the reporting date amounts to TEUR 17 and it is attributable to the difference between the valuation methods under HGB and Solvency II. While under HGB, equities are valued in accordance with the diluted lowest value principle in line with provisions on fixed assets; under Solvency II market values are used. The figure TEUR 17 exclusively concerns hidden reserves.

Comparison to prior year

in TEUR	Solvency II 2017	Solvency II 2016
Equities - listed	5,461	426,690

The reduction in portfolio size compared to the previous year is attributable to the liquidation of nonstrategic listed equities and equity funds at the end of the third quarter in response to the hurricanes that affected the US and Caribbean as well as the earthquake in Mexico. This allowed us to exploit the favourable market situation and reduce our general risk position, as well as to release capital for the potential reallocation of risks.

#### **D.1.7 Bonds R0130**

Government bonds, corporate bonds, structured products and collateralised bonds are predominantly valued on the basis of quoted prices, which have been realised on active markets. If no publicly available price quotations are available or the markets in which they originate are deemed to be inactive, the items are allocated a theoretical valuation.

Market quotations are provided by selected price service agencies, trading information systems or intermediaries (brokers) deemed to be trustworthy. The potential sources of price information available are allocated a ranking within a hierarchy. As a rule, price quotations issued by price service agencies are allocated the highest priority, while those provided by intermediaries are allocated the lowest. Exceptions can occur, for example, for selected market segments / currency combinations.

Irrespective of the trading venue a hierarchy of price types is applied (for further information please refer to "Equities R0100").

In the event of a theoretical valuation, the present value method is applied as the valuation method for bonds without particular structural characteristics. For structured products, valuation is performed using interest rate models, cf. also "D.4 Alternative methods for valuation". Furthermore, the net assets valuation method - based on market values - is used.

All applied methods and stipulations are assessed for their topicality and/or appropriateness at least once a year, and adjusted as necessary.

#### D.1.7.1 Government Bonds R0140

**Differences in valuation** 

Values as of 31.12.2017 in TEUR	Solvency II	HGB
Government Bonds	8,975,222	8,743,625

Under Solvency II, investments listed under the following balance sheet items pursuant to the German Commercial Code (HGB) are allocated to this item:



- bearer bonds and other fixed-interest securities
- registered bonds and
- notes receivable.

For the valuation we refer to the detailed explanations in "Bonds R0130".

Publicly available prices are available for 96% of the portfolio items reported here, and 4% are valued using the cash value method.

The difference between the Solvency II value of these positions and their value stated within the annual accounts pursuant to the German Commercial Code (HGB) comes to an overall total of TEUR 231,597.

Here, approximately TEUR 178,215 are attributable to hidden reserves arising from the different valuations and TEUR 53,382 to the different approaches to stating accrued interest. Pursuant to Solvency II these are aggregated to the market value while in line with the German Commercial Code (HGB) the accrued interest of a balance sheet item is allocated separately from investments – to deferred / prepaid items.

Comparison to prior year

in TEUR	Solvency II 2017	Solvency II 2016
Government Bonds	8,975,222	10,578,750

The reduction in portfolio size compared to the previous year is predominantly attributable to the first-time recognition of a special fund under the item "Collective Investments Undertakings R0180". In the previous year, this was reported with an allocation of its individual holdings to the corresponding Solvency II balance sheet items Exchange rate effects - in particular the strong appreciation of the euro against the US dollar - were also noticeable. But also the general increase in interest rate levels as seen in the currency areas of the euro, the British pound and (in the short and medium term) the US dollar had an effect here too.

#### D.1.7.2 Corporate Bonds R0150

**Differences in valuation** 

Values as of 31.12.2017 in TEUR	Solvency II	HGB
Corporate Bonds	8,085,516	7,724,975

Under Solvency II, investments listed under the following balance sheet items pursuant to the German Commercial Code (HGB) are allocated to this item:

- bearer bonds and other fixed-interest securities
- registered bonds and
- notes receivable.

For the valuation we refer to the detailed explanations in "Bonds R0130".

Publicly available prices are available for 94% of the portfolio items reported here, and 6% are valued using the cash value method.



The difference between the Solvency II value of these positions and their value stated within the annual accounts pursuant to the German Commercial Code (HGB) comes to an overall total of TEUR 360,540.

Here, approximately TEUR 274,676 are attributable to hidden reserves arising from the different valuations and TEUR 85,864 to the different approaches to stating accrued interest. Pursuant to Solvency II these are aggregated to the market value (dirty value), while in line with the German Commercial Code (HGB) the accrued interest of a balance sheet item is allocated separately from investments – to deferred / prepaid items.

Comparison to prior year

in TEUR	Solvency II 2017	Solvency II 2016
Corporate Bonds	8,085,516	9,220,190

The reduction in portfolio size compared to the previous year is predominantly attributable to the first-time recognition of a special fund under the item "Collective Investments Undertakings R0180". In the previous year, this was reported with an allocation of its individual holdings to the corresponding Solvency II balance sheet items. Exchange rate effects - in particular the strong appreciation of the euro against the US dollar - were also noticeable. But also the general increase in interest rate levels as seen in the currency areas of the euro, the British pound and (in the short and medium term) the US had an effect here too. This could only be compensated for in part by further reductions in risk premiums.

#### D.1.7.3 Structured notes R0160

Differences in valuation

Values as of 31.12.2017 in TEUR	Solvency II	HGB
Structured notes	196,022	189,440

Under Solvency II, investments listed under the following balance sheet items pursuant to the German Commercial Code (HGB) are allocated to this item:

- Registered bonds
- bearer bonds and other fixed-interest securities

In addition to the valuation methods presented in "Bonds R0130" the following interest rate models are generally used with structured products: the Hull-White, the Black-Karasinski and the Libor Market Model.

The application of interest rate models is based on the assumption that changes in interest rates follow certain probability distributions and stochastic processes.

The difference between the Solvency II value of these investments and their value stated within the annual accounts pursuant to the German Commercial Code (HGB) totals TEUR 6,581.

The Hull-White model is used for 100% of the reported holdings.



Here, approximately TEUR 5,619 are attributable to hidden reserves arising from the different valuation bases and TEUR 962 to the different approaches to stating accrued interest. Pursuant to Solvency II these are aggregated to the market value (dirty value), while in line with the German Commercial Code (HGB) the accrued interest of a balance sheet item is allocated separately from investments – to accrued items.

Comparison to prior year

in TEUR	Solvency II 2017	Solvency II 2016
Structured notes	196,022	214,214

In comparison to previous year assumption for the calculation of this balance sheet item remain unchanged.

#### D.1.7.4 Collateralised securities R0170

**Differences in valuation** 

Values as of 31.12.2017 in TEUR	Solvency II	HGB
Collateralised securities	463,166	418,693

Under Solvency II, investments listed under the following balance sheet items pursuant to the German Commercial Code (HGB) are allocated to this item:

• bearer bonds and other fixed-interest securities

In addition to the valuation methods stated in "Bonds R0130" it should be noted that special forms of collateralised securities such as, for example, the CDO/CLO are valued externally on the basis of specialist service providers. Given that, as a rule, no public price quotation is available, the market value is derived theoretically using a Mark-to-Model approach. This is done using the valuation model "Intex" (industry standard) and parameterised on the basis of input factors observed in the market.

Collateralisation is recognised as a risk-minimising factor in the valuation; however a spread, migration and default risk is allocated.

For special forms of collateralised papers such as, for example the CDO/CLO assumptions are made regarding the speed of repayment and recovery rates.

Publicly available prices are available for 2% of the portfolios reported here, 98% are valued using the "Intex" valuation model.

The difference between the Solvency II value of these investments and their value stated within the annual accounts pursuant to the German Commercial Code (HGB) totals TEUR 44,473.

Here, approximately TEUR 41,045 are attributable to hidden reserves arising from the different valuation bases and TEUR 3,428 to the different approaches to stating accrued interest. Pursuant to Solvency II these are aggregated to the market value, while in line with the German Commercial Code (HGB) the accrued interest of a balance sheet item is allocated separately from investments – to accrued items.



# Comparison to prior year

in TEUR	Solvency II 2017	Solvency II 2016
Collateralised securities	463,166	428,098

In comparison to previous year assumption for the calculation of this balance sheet item remain unchanged.

# D.1.8 Collective Investments Undertakings R0180

Differences in valuation

Values as of 31.12.2017 in TEUR	Solvency II	HGB
Collective Investments Undertakings	1,885,209	1,555,131

Investment funds are valued at the official withdrawal price.

The withdrawal price is regularly calculated and published by the investment company in accordance with prescribed regulations. As a rule, they are also made available automatically by price service agencies. Alternatively, the Net Asset Value (NAV) method can be applied. The Net Asset Value is calculated using the sum of all assets (this case predominantly comprises investments as well as bank balances) less potential liabilities.

Publicly available prices are available for 24% of the positions covered here, 76% are valued using the present value method.

All applied methods and stipulations are assessed for their topicality and/or appropriateness at least once a year, and adjusted as necessary.

The difference between the Solvency II value and the value stated in the annual accounts totals TEUR 330.078 for investment trust shares.

Pursuant to the German Commercial Code (HGB) investment trust shares are valued according to the diluted lower value principle in line with the regulations pertaining to fixed assets; under Solvency II market values are to be applied. This subsequently leads to a valuation difference to the amount of TEUR 330,078. This exclusively concerns hidden reserves.

Comparison to prior year

in TEUR	Solvency II 2017	Solvency II 2016
Collective Investments Undertakings	1,885,209	899,977

The increase compared to the previous year is attributable to the first-time recognition of a special fund under this item. In the previous year, this was reported with an allocation of its individual holdings to the corresponding Solvency II balance sheet items.



#### D.1.9 Derivatives R0190

**Differences in valuation** 

Values as of 31.12.2017 in TEUR	Solvency II	HGB
Derivatives	25,146	2,248

Derivative financial instruments include financial derivatives, derivatives which are separated from insurance contracts pursuant to IFRS 4.7, and derivatives on biometric indices.

Derivative assets (R0190) and Derivative liabilities (R0790) are stated in the Solvency II balance sheet as separate items, unoffset at their market value. The market value of derivatives primarily corresponds with the stock exchange rate. If no stock exchange rates are available, derivatives are valued on the basis of parameters derived from observed market data (e.g. interest and spread curves, volatilities, spot and forward rates) within the applied framework of suitable valuation models and methods.

In annual accounts pursuant to the German Commercial Code (HGB) the valuation of financial derivatives and derivatives on biometric indices is done on a fair value basis. Derivatives which are part of an insurance contract are valued as part of technical liabilities, and are not stated separately.

Hannover Rück concludes central hedging transactions with third parties for some of its subsidiaries. The valuation of these financial derivatives is carried out at fair value. Hannover Rück transfers the cost of these hedging transactions internally to these subsidiaries, so that in their Solvency II balance sheet, derivative assets stand vis-à-vis derivative liabilities in equal amount (TEUR 26,367) as at the balance sheet date on 31 December 2016.

Pursuant to the German Commercial Code (HGB) the company had summarised, as at the reporting date, reciprocal forward foreign-exchange contracts into valuation units with offsetting effect under the application of the net hedge presentation method. The application of the net hedge presentation method means that changes in the value of the underlying and hedging transactions are offset and are neither stated in the balance sheet nor in the profit and loss statement, insofar as the occurrence of risks is excluded and the positive and negative changes in value of the underlying and hedging transactions are nearly equalised. Thus TEUR 26,367 of the difference in valuation are traced back to the different reporting of the hedging transactions under Solvency II and the German Commercial Code (HGB).

In order to hedge the risk of share price changes in connection with the stock appreciation rights granted under the share award plan, Hannover Rück has taken out hedges in the form of so-called equity swaps. The hedge is effected at the level of tranches and on a rolling basis with a maturity of three months until the share awards are paid out after five years.

According to Solvency II equity swaps are marked-to-market. At date of balance, the fair value was TEUR -486 and is recognised on the liability side of the balance sheet. Pursuant to § 254 of the Commercial Code (HGB), the underlying and the hedge were combined in a single valuation unit. The offsetting changes in value are not recognised in the profit and loss account (net hedge presentation method).

Unbundled derivatives and derivatives on biometric indices are stated in the Solvency II balance sheet pursuant to IFRS 4 and IAS 39 as derivative assets and - with regard to item R0790 - are recognised as obligations at their fair value. The value assessment is made on the basis of theoretical models in the absence of a market value, in particular through the use of the cash value method, which is described in Chapter "D.4 Alternative methods for valuation".



A retrocession agreement exists within the line of life & health with which the premiums were deposited with Hannover Rück and invested in a structured bond. A guarantee was issued by the retrocessionaire for their market value. This guarantee was to be separated in accordance with the regulations laid out under IFRS 4 by a retrocession agreement, and is recognised as a derivative financial instrument at its market value. The derivative was recognised at the balance sheet due date with a positive market value totalling TEUR 2,248 under other financial instruments recognised at their fair value in profit. During the course of the year the negative change in market value for the derivative led to a reciprocal value development in the structured bond recognised at its market value, and in the same amount.

An index-based longevity hedge also remains in place with a one-time payment component at the end of the term of the underlying contract. The derivative was recognised at the balance sheet due date as part of Solvency II reporting with a positive market value totalling TEUR 2,521 under other financial instruments recognised at their fair value in profit. During the course of the year the market value of the derivative registered a positive change.

Comparison to prior year

in TEUR	Solvency II 2017	Solvency II 2016
Derivatives	25,146	39,023

In comparison to the previous year, assumptions regarding the calculation of this balance sheet item were the same.

# D.1.10 Deposits other than cash equivalents R0200

Differences in valuation

Values as of 31.12.2017 in TEUR	Solvency II	HGB
Deposits other than cash equivalents	659,810	658,750

Deposits other than cash equivalents comprise fixed-term deposits. Deposits are valued to 100% at their redemption rate.

The difference between the Solvency II value of these investments and their value stated within the annual accounts pursuant to the German Commercial Code (HGB) totals TEUR 1,060.

The difference is attributable to two effects: on the one hand to hidden reserves stemming from the different valuations in the amount of TEUR 1,452 and, on the other, to the different methods of stating accrued interest to an amount of TEUR 2,512. The accrued interest is allocated in accordance with the German Commercial Code (HGB) to deferred / prepaid items, while under Solvency II it is allocated to the respective balance sheet item (dirty value).

Comparison to prior year

in TEUR	Solvency II 2017	Solvency II 2016
Deposits other than cash equivalents	659,810	560,265

Inventories under this balance sheet item are an important instrument used to manage current liquidity at Hannover Rück. The change compared to the previous year was within the typical margin



for fluctuation as part of this approach. There were no valuation adjustments during the period under review.

#### D.1.11 Other investments R0210

Differences in valuation

Values as of 31.12.2017 in TEUR	Solvency II	HGB
Other investments	0	157,806

In the Solvency II balance sheet other investments are to be recognised at their market value. The Solvency II regulations align with IAS 39 (Financial instruments: recognition and valuation). Pursuant to this standard, financial instruments are to be allocated to one of four categories ("Hold until maturity", "Available for disposal", "Held for trading purposes" and "Loans and receivables").

Pursuant to the German Commercial Code (HGB) other investments are valued at their acquisition cost and / or at the lower market value. Investments which are intended to permanently facilitate business operations are valued pursuant to Section 341 b Para 2 of the German Commercial Code (HGB) and in connection with Section 253 Para 3 of the German Commercial Code (HGB) in accordance with the diluted lowest value principle. An assessment regarding the permanence of value adjustments is undertaken on a case-by-case basis.

The value stated in the annual accounts pursuant to commercial law, which stands at TEUR 157,806 comprises accrued interest and rental payments. These are listed in the Solvency II balance sheet in the respective investment item, so that no value is listed under other investments.

Comparison to prior year

in TEUR	Solvency II 2017	Solvency II 2016
Other investments	0	0

In the financial year 2017 this balance sheet item did not change.

In comparison to the previous year, assumptions regarding the calculation of this balance sheet item were the same.

# D.1.12 Loans and mortgages R0230

Differences in valuation

Values as of 31.12.2017 in TEUR	Solvency II	HGB
Loans and mortgages	701,360	671,365

Loans and mortgages are stated at fair values under Solvency II. In addition to collateralised and non-collateralised financial assets, this balance sheet item also includes loans made to affiliates.

Under German Commercial Law (HGB), the valuation of fixed assets is realised using the diluted lowest value principle.



Loans are stated at their book value or recognised using a theoretical calculation. The present value method is applied as the valuation method in the absence of any particular structural characteristics. For structured loans, valuation is performed using interest rate models, cf. also "D.4 Alternative methods for valuation".

A book value is applied for 39%, and 61% are valued using the present value method.

All applied methods and stipulations are assessed for their topicality and / or appropriateness at least once a year, and adjusted as necessary.

The difference between the Solvency II value of these assets and their value stated within the annual accounts pursuant to the German Commercial Code (HGB) comes to an overall total of TEUR 29,995.

Here, approximately TEUR 18,337 are attributable to hidden reserves arising from the different valuations and TEUR 11,658 to the different approaches to stating accrued interest. Pursuant to Solvency II these are aggregated to the market value (dirty value), while in line with the German Commercial Code (HGB) the accrued interest of a balance sheet item is allocated separately from investments – to deferred / prepaid items.

# Comparison to pior year

in TEUR	Solvency II 2017	Solvency II 2016
Loans and mortgages	701,360	0

Under this balance sheet item company-internal loans as at 31 December 2017 have been stated for the first time, which we reclassified from Corporate Bonds (R0150) in reaction to a specification of requirements issued by the Federal Financial Supervisory Authority (BaFin). The change compared to the previous year is fully attributable to this reclassification.

#### D.1.13 Reinsurance recoverables R0270

#### Differences in valuation

Values as of 31.12.2017 in TEUR	Solvency II	HGB
Life & Health reinsurance	455,273	1,230,084
Property & Casualty reinsurance	2,328,703	4,418,757
Total	2,783,975	5,648,841

The approach used for the calculation of the reinsurance recoverables under Solvency II is identically to the approach used for the BEL calculation, refer to section D.2.1 (Property and Casualty) and section D.2.2 (Life and Health). The business is segmented based on the structure of the reinsurance agreements. A counterparty default adjustment is taken into account.

The reinsurance recoverables are calculated per reinsurance contract under HGB.

The main difference in the valuation of the reinsurance recoverables under Solvency II and HGB arises from the netting of the deposits from reinsurers against the reinsurance recoverables under Solvency II. More information can be found under section D.2.2 (Life and Health) or section 2.1 (Property and Casualty) and "Deposits from reinsurers R0770".



The remaining differences in the valuation approach between Solvency II and HGB are comparable to the differences in the valuation of the Best Estimate Liability, refer to section "D.2.1 Technical Provisions Property & Casualty" subsection "Comparison to HGB-provisions" and section "D.2.2.4 Comparison of the Technical Provision with the HGB Liability" for the Life and Health segment.

# Comparison to prior year

in TEUR	Solvency II 2017	Solvency II 2016
Life & Health reinsurance	455,273	543,675
Property & Casualty reinsurance	2,328,703	2,646,639
Total	2,783,975	3,190,315

For Property & Casualty reinsurance, the development of reinsurance recoverables under Solvency II follows corresponding IFRS movements.

For Life & Health reinsurance, the changes in reinsurance recoverables are mainly driven by new business. Material assumption changes for existing business are explained under Section D.2.2.2.

# D.1.14 Deposits to cedants R0350

**Differences in valuation** 

Values as of 31.12.2017 in TEUR	Solvency II	HGB
Deposits to cedants	2,042,574	8,008,329

The economic value of the deposits of the asset side is determined as the balance sheet item "Deposits to cedants". The deposits are netted against the Best Estimate Liability, if

- the contractual relationship includes an offset clause in case of insolvency of the cedant or
- the amount of the deposit is subject to a significant risk of loss from capital market fluctuations.

Only the remaining portion of the deposits (for which at least one of the two criteria is not entirely fulfilled), is shown on the asset side of the balance sheet. For netted deposits, the cash flows of the deposits (increase, reduction and interest on deposit, respectively) are an integral part of the calculation of the Best Estimate Liability.

The difference is caused by the partial offsetting of the deposits against the BEL.

Comparison to prior year

in TEUR	Solvency II 2017	Solvency II 2016
Deposits to cedants	2,042,574	2,232,913

In comparison to the previous reporting period, the netting approach of deposits against the BEL remains unchanged. The changes in the amount of deposits to cedants under Solvency II are mainly due to market value adjustments.



### D.1.15 Insurance and intermediaries receivables R0360

**Differences in valuation** 

Values as of 31.12.2017 in TEUR	Solvency II	HGB
Insurance and intermediaries receivables	2,408,920	2,447,831

#### EIOPA differentiates between receivables as follows:

- Receivables from insurance companies and intermediaries: Amounts due from insurance policyholders, other insurance companies or insurance-related companies, which have not been accounted for in the cash flow of technical provisions, in particular payments which are overdue
- Receivables from reinsurers: Amounts due from reinsurers or reinsurance-related companies, which are not considered in the technical provisions

Pursuant to Solvency II receivables from insurance companies and intermediaries are to be valued at the expected present value of future cash flows, i. e. they are to be discounted using the applicable rate of interest pursuant to Solvency II. Furthermore, the counter-party default risk is to be taken into consideration in the valuation. Both are omitted for reasons of simplification.

Receivables from insurers and intermediaries are recognised at their nominal amounts in line with the German Commercial Code (HGB).

Pursuant to the German Commercial Code and/or the Insurance Accounting Decree (RechVersV) no differentiation is made between active reinsurance and retrocession for accounts receivable/ payable. The German Commercial Code (HGB) values of this item therefore also comprise the receivables from reinsurers.

The differences in valuation of items R0360 and R0370 are therefore analysed together and amount to TEUR 108,066. They result from the fact that – regarding a group company – a part of the receivable, that is due only in the future, is considered here.

Comparison to prior year

in TEUR	Solvency II 2017	Solvency II 2016
Insurance and intermediaries receivables	2,408,920	2,213,963

Compared to the previous period, the assumptions regarding the calculation of this item did not change.

#### D.1.16 Reinsurance receivables R0370

**Differences in valuation** 

Values as of 31.12.2017 in TEUR	Solvency II	HGB
Reinsurance receivables	146,977	0

Pursuant to Solvency II receivables from reinsurers are to be valued at the expected present value of future cash flows, i. e. they are to be discounted using the applicable rate of interest pursuant to



Solvency II. Furthermore, the counter-party default risk is to be taken into consideration in the valuation. Both are omitted for reasons of simplification.

Receivables from reinsurers are recognised at their nominal amounts in line with the German Commercial Code (HGB). Valuation reserves have been formed for default risks.

The differences in valuation are stated in the item "Insurance and intermediaries receivables R0360".

Comparison to prior year

in TEUR	Solvency II 2017	Solvency II 2016
Reinsurance receivables	146,977	71,746

Compared to the previous period, the assumptions regarding the calculation of this item did not change.

## D.1.17 Receivables (trade, not insurance) R0380

Differences in valuation

Values as of 31.12.2017 in TEUR	Solvency II	HGB
Receivables (trade, not insurance)	376,464	387,286

Pursuant to Solvency II receivables are to be valued at the expected present value of future cash flows i. e. they are to be discounted using the applicable rate of interest pursuant to Solvency II. Furthermore, the counter-party default risk is to be taken into consideration in the valuation. Both are omitted for reasons of simplification.

Receivables are recognised at their nominal amount pursuant to the German Commercial Code (HGB). Valuation reserves have been formed for default risks.

The difference between the items in the Solvency II balance sheet and in the annual accounts pursuant to commercial law to the amount of TEUR 10.822 are the result of different re-classifications.

Comparison to prior year

in TEUR	Solvency II 2017	Solvency II 2016
Receivables (trade, not insurance)	376,464	483,539

Compared to the previous period, the assumptions regarding the calculation of this item did not change.

# D.1.18 Cash and cash equivalents R0410

Differences in valuation

Values as of 31.12.2017 in TEUR	Solvency II	HGB
Cash and cash equivalents	267,997	267,997



Cash and cash equivalents include deposits, current account balances with banks and cash in hand. Nominal amounts are recognised in accordance with both Solvency II and the German Commercial Code (HGB).

Comparison to prior year

in TEUR	Solvency II 2017	Solvency II 2016
Cash and cash equivalents	267,997	352,524

Cash and cash equivalents decreased by TEUR 84.527.

# D.1.19 Any other assets, not elsewhere shown R0420

Differences in valuation

Values as of 31.12.2017 in TEUR	Solvency II	HGB
Any other assets, not elsewhere shown	75,467	72,569

The balance sheet item "Any other assets, not elsewhere shown" comprises the following items:

- Reinsurance claims stemming from pension obligations
- Other deferred / prepaid items in relation to service contracts, licences and maintenance
- Settlement accounts with representatives of Hannover Rück

Deferred / prepaid items and settlement accounts are recognised at their nominal amount under Solvency II and in accordance with German commercial law.

The reinsurance claims stemming from pension obligations are recognised at their fair value in accordance with German commercial law and under Solvency II. In accordance with the German Commercial Code (HGB) component parts of commitments linked to securities are offset with the corresponding obligations. In accordance with Solvency II these commitments linked to securities are not offset, due to the fact that asset values are guaranteed by a Group company of Talanx (IAS 19). The difference between the items in the Solvency II balance sheet and in the annual accounts in accordance with commercial law predominantly results from the provisions regulating the offsetting of reinsurance claims stemming from pension obligations.

Comparison to prior year

in TEUR	Solvency II 2017	Solvency II 2016
Any other assets, not elsewhere shown	75,467	65,309

In comparison to previous year assumption for the calculation of this balance sheet item remain unchanged.



# **D.2** Technical Provisions

The technical provision (TP) under Solvency II is determined as the sum of the best estimate liability (BEL) and the risk margin (RM).

Cash flows are discounted with risk-free rates in line with EIOPA requirements. Neither the volatility adjustment nor a matching adjustment is applied. Furthermore, the risk-free yield curves are not adjusted as set out in Article 308c of the directives 2009/138/EC.

A temporary deduction according to Art. 308d of the directives 2009/138/EC is not applied. Furthermore, the concept of calculating the "TP as a whole" is currently not applied.

For Solvency II purposes, all contracts have to be evaluated over the whole lifetime within the individual contract boundaries (ultimate view). The contract boundary is defined as the future date on which at least one of the following criteria is met:

- The (re)insurance undertaking has an unilateral right to terminate the contract.
- The (re)insurance undertaking has an unilateral right to reject premiums payable under the contract.
- The (re)insurance undertaking has an unilateral right to amend the premiums or benefits payable under the contract in such a way that the premiums fully reflect the risks.

In case no such condition is met, the policies are projected until their natural expiry.

The BEL is shown on a gross basis in the following, i. e. before the reduction of reinsurance recoverables, if not stated otherwise. The RM is shown on a net basis, i. e. reflecting the risk mitigating effect of retrocessions. This is consistent with the methodology used in the Solvency II balance sheet.

# **Best Estimate Liability (BEL)**

The calculation of the BEL is based on the projection of future cash in- and outflows including premiums, claims, and expenses. Best estimate assumptions are used in the calculation of the BEL. The expenses consist of direct administration expenses and costs of on-going operations.

As described in Section "Deposits to cedants R0350", cash flows in connection with funds withheld (increase, decrease or interest on funds withheld) of the underlying business are usually netted against the liability cash flows. Exceptions from this rule are funds held with significant inherent capital market risk and funds withheld with insufficient offset possibilities (with the respective liabilities). The respective amounts are shown separately on the asset side of the balance sheet, if applicable. The netting of the deposits has no impact on the own funds.

For the Property & Casualty business, the TP does not include any financial options and guarantees (FOGs). For the Life & Health business, there is an immaterial amount of FOGs for US business. The latter is included in the BEL.

The projections are done separately for assumed and retroceded business using the same bases, methods and assumptions.



# Risk Margin (RM)

According to Art. 37 (1) DVO, a uniform Cost of Capital approach is used for calculating the risk margin.

The Cost of Capital (CoC) factor is 6%. The required capital is the SCR under Solvency II according to Hannover Rück's internal model. The allocation of the SCR to the lines of business reflects the contribution to the SCR (Art. 37). The allocated SCR contributions are projected to future periodes using appropriate risk drivers for each line of business.

Diversification between the Property & Casualty and Life & Health reinsurance business group within Hannover Rück is taken into account.



# **D.2.1 Technical Provisions Property & Casualty**

# **D.2.1.1 Value of technical provisions**

Technical provisions of property and casualty reinsurance, split by lines of business in  $\ensuremath{\mathsf{TEUR}}$ 

					Difference SII
Line of business	BEL	RM	TP _	TP HGB	and HGB
General liability insurance	2,368,161	42,369	2,410,530	3,171,307	-760,777
Workers'	· · · · · · · · · · · · · · · · · · ·				
compensation insurance	151,345	3,628	154,973	272,426	-117,454
Income protection	101,010		101,070	272,120	117,101
insurance	179,121	2,638	181,760	327,016	-145,256
Fire and other damage to		_			
property insurance	2,154,569	44,767	2,199,336	3,273,653	-1,074,317
Motor vehicle liability insurance	702,889	14,668	717,556	1,329,426	-611,869
Credit and	· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·	<u> </u>	<u> </u>	
suretyship insurance	875,781	20,523	896,303	1,299,664	-403,360
Marine, aviation,	070,701	20,020		1,233,004	+00,000
transport	875,059	13,518	888,577	1,311,137	-422,560
Other motor insurance	224,577	5,164	229,741	383,773	-154,032
Other insurance	131,360	2,603	133,963	224,754	-90,791
Non-proportional	131,300	2,000	100,900	224,104	30,731
health					
reinsurance	1,147,817	27,502	1,175,319	1,711,914	-536,595
Non-proportional property					
reinsurance	1,952,413	46,499	1,998,913	2,855,537	-856,624
Non-proportional					
marine, aviation and transport	912,776	21,831	934,607	1,611,781	-677,173
Non-proportional					
casualty reinsurance	5,199,365	126,015	5,325,380	7,349,178	-2,023,798
Total Non-Life Obligation	16,875,233	371,725	17,246,958	25,121,564	-7,874,607

The table above gives an overview of the technical provisions of property and casualty reinsurance.

<sup>&</sup>quot;Other insurance" comprises the lines of business assistance, legal expenses insurance, medical expense insurance and miscellaneous financial loss.



#### **D.2.1.2 Valuation of Technical Provisions**

#### Bases

For the calculation of the BEL under Solvency II the business of the company is split into homogeneous risk groups such that the nature, scale and complexity of the business is adequately taken into account.

In general, there are no deviations regarding the valuation methods between the different lines of business, therefore the valuation methods described in the following paragraphs are valid for all segments of property and casualty reinsurance.

#### Methods

The evaluation of the BEL is based on the estimation of future cash flows, including all expected (future) cash in- and outflows related to existing obligations taking into account the time value of money. The BEL is calculated separately with respect to the best estimate premium provisions and the best estimate claims provisions.

The best estimate premium provision relates to claim events occurring after the valuation date and hence considers all loss, premium and cost cash flows relating to unearned incepted business taking into account the respective discount effect.

The best estimate claims provision relates to claim events occurring before the valuation date and hence considers all loss, premium and cost cash flows relating to earned business taking into account the respective discount effect.

The Solvency II calculations to determine all relevant cash flows for premium and claims provision reflect a best estimate projection. The calculation of BEL is based on gross data. Therefore, cash flows for premiums, claims and costs are modelled separately.

For the calculation, a whole-contract-view (with respect to the contractual agreements) is taken into account, i. e. all cash in- and outflows are projected to the economic ultimate within the contract boundaries.

The BEL comprises the sum of the discounted cash flows and is aggregated to the minimum lines of business according to Solvency II requirements.

Proportional non-life reinsurance obligations are mapped on the following lines of business under Solvency II:

- Medical expense insurance
- Income protection insurance
- Workers' compensation insurance
- Motor vehicle liability insurance
- Other motor insurance
- Marine, aviation, transport
- Fire and other damage to property insurance
- General liability insurance
- Credit and suretyship insurance
- Legal expenses insurance
- Assistance
- Miscellaneous financial loss



Non-Proportional non-life reinsurance obligations are allocated on

- Non-proportional health reinsurance
- Non-proportional casualty reinsurance
- Non-proportional marine, aviation and transport
- Non-proportional property reinsurance

# **Assumptions**

For the calculation of the BEL, development pattern and estimated ultimates are applied on the segments which are used for IFRS reserving. The pattern and the ultimates are determined on run-off triangles using state-of-the-art actuarial methods. The triangles are generated using up-to-date and trustworthy data.

With respect to currencies the cash flows are calculated on a minimum granularity level according to the internal model. The cash flows are discounted using the risk-free interest rates provided by EIOPA and converted to the reporting currency using the exchange rate on the valuation date.

Overall, the described valuation bases, methods and assumptions ensure that the calculation of the BEL is proportionate to the nature, scale and complexity of the underlying risks.

#### Reinsurance Recoverables

In general, the projection of reinsurance recoverables is undertaken analogously to the principles applied for the calculation of technical (gross) provisions of property and casualty reinsurance.

Reinsurance recoverables are adjusted with regard to the expected loss upon default of the counterparty. This adjustment is determined separately and is based on the valuation of the probability of a default per counterparty over the whole lifetime – whether be it through insolvency or legal dispute – as well as the resulting change in cash flows due to loss per default at the respective time under consideration.

According to the German Commercial Code (HGB) the demandable amounts from reinsurance contracts are calculated on the basis of reinsurance contracts. Valuation reserves have been formed for default risks.

The differences in the valuation apply analogously to the differences in the valuation of the Best Estimate Liability, please refer to chapter "D.2.1.4 Comparison with other provisions".

#### **D.2.1.3 Level of Uncertainty**

The economic valuation of the P&C reserves comprises a certain level of uncertainty. This consists of the uncertainty of the timing of future cash flows, ultimate loss size and retrocessionaire default and is constantly monitored by several assessments.

Besides internal quality assurance and validation work, the actuarial calculations regarding the adequacy of the reserves are also subject to annual quality assurance reviews conducted by external firms of actuaries and auditors.

In the course of the segmentation of the business and the process of assumption setting it is ensured that the economic value of the technical provisions is calculated in a prudent, reliable and objective manner following the indications of Section 75 of the insurance supervision law (VAG). The nature



and complexity of the reinsurance business and inherent reserving risks and data uncertainties is taken adequately into account.

For incorporating a default of the retrocessionaires, an expected default adjustment is made, which is related to the particular rating of the counterparty.

The risk margin, which is allocated to the different lines of business, can be taken as an indicator for the inherent risk of the business.

The calculation of the risk margin includes uncertainty with respect to the amount of solvency capital requirement and with respect to the projection of the future development of the solvency capital requirement. The solvency capital requirement is calculated using the internal model of the company, which is embedded into the internal control system of the company and is subject to defined validation standards. The assumptions regarding the projection of the future development of the solvency capital requirement are agreed within the company and – as part of the solvency balance sheet - are subject to an external audit of the auditing company.

# **D.2.1.4 Comparison with other provisions**

**Comparison to HGB-provisions** 

This section outlines the reconciliation of the technical provisions from HGB to the Solvency II opening balance sheet as at 31 December 2016.

The following table quantifies the material revaluation effects.

# Major revaluation effects

in TEUR

Description	2017
Technical provisions property and casualty reinsurance net under HGB	20,702,808
Proportion of business that is ceded to reinsurer under HGB	4,418,757
Reclassification of equalisation reserve	-2,892,078
Discounting of cash flows	-1,327,304
Risk margin	371,725
Other revaluation effects	-4,026,950
Thereof netting of Funds and Depots	-1,313,901
Total revaluation effect from HGB to Solvency II	-3,455,850
Technical provisions property and casualty reinsurance under Solvency II	17,246,958

The valuation methods described above hold for all lines of business of property and casualty reinsurance, the different revaluation effects are not split into the Solvency II lines of business.

Under Solvency II safety loadings are inapplicable due to the 'best estimate' calculating principle, whereas under HGB safety loadings are implicitly included in the technical provisions due to the principle of prudence. Similarly, the equalisation reserve is omitted, which is also a technical provision under HGB to compensate uncertainties.

Instead, a risk margin is build up under Solvency II. The risk margin covers the costs of providing an amount of eligible own funds equal to the Solvency Capital Requirement necessary to support the insurance and reinsurance obligations over the lifetime thereof.



The calculation of the technical provisions under HGB follows the realisation principle, which only allows a profit to be reported when a profitable transaction has been legally or at least economically realised. A deferral as with, for example, unearned premiums under HGB is not applicable under Solvency II.

Solvency II technical provisions are calculated as a probability weighted average, whereas under HGB generally only annuity reserves are discounted.

Comparison to BEL of last year

#### Comparison to prior year

in TEUR	2017	2016
BEL gross	16,875,233	17,531,061
BEL net	14,521,423	14,884,058
RM	371,725	483,028

Compared to yearend 2016 the BEL significantly increased for the lines of business fire and other damage to property insurance and non-proportional property reinsurance. The reason for this development is the high impact from major losses, in particular the hurricanes in the USA.

In the lines marine, aviation, transport and non-proportional marine, aviation and transport the BEL decreased significantly. One reason for this is the development of the exchange rate of the USD. Furthermore, there was a big release of reserves for the underwriting years 1999 – 2001 for one major loss.

The BEL also decreased in the lines of business general liability insurance and non-proportional casualty reinsurance. As a high percentage of this business is written in USD the exchange rate development has a high impact on the BEL. Beside this the discount effect increased for this long-tail business due to the changes in the yield curve. On the other side there was an increase of the BEL for the non-proportional casualty reinsurance due to the development in Great Britain (change of discount factor to use by law for losses in personal injury insurance according to Actuarial Tables with explanatory notes for use in Personal Injury and Fatal Accident Cases, known as Ogden Tables in the Great Britain context).

Comparison

## D.2.2 Technical Provisions Life & Health

# D.2.2.1 Quantitative Information on Technical Provisions Life & Health

In this section the quantitative information with respect to BEL, RM, TP as well as the statutory liability is provided.

Details with respect to the basis of valuation, the valuation methods, and the main assumptions underlying the calculation of the TP are given in Section "D.2.2.2 Valuation of the technical provisions".

Material differences between the TP and the statutory liability are explained in Section D.2.2.4.

The following companies comprise the life & health business of Hannover Rück:

- Hannover Rück: Home Office and Branches of the Hannover Rück (direct written business)
- Hannover Life Reassurance Company of America, Orlando
- Hannover Life Re of Australasia Ltd, Sydney
- Hannover Life Reassurance Africa Ltd, Johannesburg.

The following table provides an overview of the liabilities of the segments. The index linked and unit linked business is shown in the life segment. This information is further explained in the following sections.

# **Technical Provisions Life & Health per line of business** in TEUR

Line of Business	BEL	RM	TP	HGB Liability	SII and HGB
Life	2,676,468	668,758	3,345,226	8,920,394	-5,575,168
Health	784,074	99,203	883,278	1,833,577	-950,299
Total	3,460,542	767,962	4,228,504	10,753,971	-6,525,467

For certain business, parts of the funds withheld under Solvency II are netted with the best estimate liability (please refer to Section D.2 and "Deposits to cedants R0350") which strongly reduces the Solvency II TP in comparison to the statutory liability. Furthermore, the segmentation into the Life and Health lines of business is slightly different under Solvency II and HGB. A reconciliation from the statutory liability net of reinsurance to the Solvency II TP net of reinsurance is provided in Section D.2.2.4.

#### D.2.2.2 Valuation of the technical provisions Life & Health

**Valuation Basis** 

All business is valued employing current best estimate assumptions. If not mentioned otherwise, all explanations provided in the following sections shall apply for both the life and the health segment. The general methodology used for calculating the BEL, RM and TP is described in Section D.2.2.

For material treaties the BEL is calculated individually per treaty. Smaller treaties are combined in modelling groups. The calculation is based on weighted model points (paragraph "Valuation Methods") or – if available and material – based on individual policy data. Usually the portfolio development is modelled using appropriate mortality and morbidity tables, respectively, as well as



lapse rates. A certain part of the risk premium basis business is modelled based on a loss-ratio based approach.

#### **Valuation Methods**

In the following the valuation methods for calculating the TP are described.

Based on weighted model points (e. g. tariff, gender mix, entry age, policy term, reinsurance conditions) and policy data, respectively, as well as assumptions for mortality, morbidity, lapse and relevant interest rate curves, the portfolio development and all resulting reinsurance profit items (i. e. premium, commission, benefits, reserve changes, and interest) are projected into the future.

Assumed and retroceded business is projected separately. Management expenses are allocated to treaties / modelling groups and projected into the future. Usually the BEL is calculated in the respective treaty currency and using currency specific interest rate curves.

Solvency II admissible simplified methods are not used for calculating the BEL and RM, respectively.

Material Assumptions for the Life and health business (excluding Longevity Business)

Business is written all over the world with a wide range of different policy types, tariffs and mortality / morbidity tables.

For treaties projected individually, the calculation of the BEL is initially based on weighted model points (or even on policy data). The assumptions are monitored when the accounts from the cedants are booked and adjusted, if necessary. The base mortality / morbidity table is usually the table used in pricing. Also here adjustments are made in case that the actual figures materially differ from the expectation, or if other relevant information becomes available.

For the majority of the business in the US and UK market, specific mortality and morbidity assumptions are derived from the Company's base standard tables and updated regularly. For financial solution and morbidity risk solution business in the US market, mortality / morbidity assumptions are set using best estimate pricing assumptions. Also they are validated regularly. The projection of structured financial transactions in the US market allows for counterparty recapture assumptions. Rates can be increased for certain health business in the US market. This circumstance is reflected in the projections.

Lapse rates are set from the original pricing basis of the treaty and adjusted for actual experience where credible data exists.

The reinsurance conditions of the treaty are reflected in the calculation of the BEL.

With exception of mortality business in the US and UK market, no allowance for future mortality improvement is made.

For smaller treaties modelled in groups, more general assumptions are made. Base mortality / morbidity tables are chosen in order to be appropriate for the respective market covered by the modelling group calculation. Reinsurance conditions are representative for the respective modelling group. The assumptions are monitored based on the booked results per modelling group in the past and adjusted if necessary.

For a small portion of the individually modelled business as well as of the business modelled in groups, expected claims are based on claims ratios. I. e. instead of using explicit mortality / morbidity and lapse rates the claims are estimated via a certain proportion of the premium.



Generally, future management actions are only taken into account for the SCR calculation of certain American and Australian business. Therefore they affect only the RM via the economic capital (determined with the internal model), but not the best estimate projections. There are some exceptions for our US business, most importantly, the US Mortality Solutions business. A detailed management action plan has been implemented to address issues with a US mortality portfolio acquired in 2009. The expected cash flows from in-force management are reflected in the 2017 TP.

**Material Assumptions for the Longevity Business** 

The calculation of the BEL is based on policy data. Best estimate base mortality assumptions are set on a treaty level. Best estimate mortality improvement assumptions are set either by treaty or by country.

The assumptions are monitored when the accounts from the cedants are booked and adjusted, if necessary. Furthermore, detailed mortality studies are carried out to allow for a comparison between expectation and experience and to adjust if necessary.

**Assumptions Changes in Comparison to the Previous Reporting Period** 

In the following material assumption changes in comparison to the previous reporting period are explained. The mortality and lapse assumptions for certain US and UK mortality business were analysed and adjusted leading to an increase in BEL. This is buffered by implementing a detailed management action plan to address issues with an US mortality portfolio acquired in 2009 whereby the impacts from this in-force management are reflected in the 2017 TP.

A favourable adjustment of assumptions for certain Australian business and for UK critical illness business yields to a reduction in BEL.

#### **Reinsurance Recoverables**

For all retrocessions to third party reinsurers where the recoverable represents an asset to Hannover Rück, a default adjustment according to their average rating was included.

In total the reinsurance recoverables are positive (TEUR 455,273), i. e. it is to be seen as an asset for Hannover Rück and reduces the net Solvency II reserves.

The respective statutory reinsurance recoverables amounts to TEUR 1,230,084. One reason for the difference between Solvency II and statutory is the netting of the deposits under Solvency II (please refer to Section D.2 and "Deposits from reinsurers R0770"). Further revaluation steps between HGB and Solvency II are provided in Section D.2.2.4. The remaining difference is caused by future payments to the retrocessionaires (from financing business or profitable ceded business).

#### D.2.2.3 Risk Assessment

The main area of uncertainty around the level of the TP relates to a potential deviation of actual experience from the underlying assumptions and the sensitivity of cash flows to changes in those assumptions. The Risk Margin can serve as an indicator of such uncertainty.

The most material uncertainty comes in the form of the longevity and mortality business. Longevity and mortality risks are the key driver to the overall level of uncertainty. This also becomes evident from the capital requirements under Solvency II presented in Section E.2.



For the mortality business small changes in the mortality rates can have significant effects on the claim payments. However, for a significant share of the portfolio, this risk is largely mitigated by profit commission arrangements or by limits regarding the retention of the cedant such that changes in mortality rates would change the underlying cash flow pattern but would have a limited impact on the associated BEL. The mortality rates are well grounded from available data. For longer tailed products, in particular in the US and UK market, mortality improvement and expert setting can also play an important role. The valuation of our US mortality business reflects the expected cash flows from inforce management activity, most notably rate increases pursuant to our contractual rights.

The longevity business is also very dependent on the appropriateness of the underlying mortality tables and mortality improvement assumptions in particular due to the long contractual period. While the premiums are known, the expected claim payments are very sensitive to the underlying mortality table, and more importantly in the later years, the mortality improvement that is applied to the underlying table. The underlying mortality assumptions are based on copious amounts of data and experience studies, both internally held and industry accepted. However, a certain level of judgment is involved in assessing the applicability of historical mortality improvement observations for forward-looking purposes. In general, changes in the interest rates have little impact as to the cash flows; however, they can have a material impact on the discounting of the cash flows.

Changes in lapse rates are material for certain products as well, with a varying level of confidence based on product design and the experience available. The directionality of the lapse effect is dependent on the treaty and type of reinsurance used. In aggregate, an increase in lapse rates would be more adverse in that Hannover Re Group would forgo positive expected future cash flows.

Pandemic risk is a tail risk, i. e. a risk with a low probability of occurrence but a potential high impact. It has no impact on the expected mortality claims used for the calculation of the BEL. However, pandemic risk is one of the key drivers of capital requirements and is therefore allowed for in the Risk Margin.

Morbidity risks including Australian business are another driver of uncertainty in the modelling of business.

Financing business is generally not or only moderately exposed to mortality or morbidity risks and thus experiences a low level of uncertainty. Repayment of the outstanding financing amount can diminish on a combination of adverse biometric experience and lapses, but this is accounted for in the Risk Margin. Cedant default risk is also accounted for in the Risk Margin.

#### D.2.2.4 Comparison of the Technical Provision with the HGB Liability

In the following, a reconciliation between HGB liability and TP is provided. The reconciliation steps are explained below this table. The figures are net of reinsurance recoverables.



# Reconciliation from HGB to Solvency II

in TEUR

Reconciliation Step	Explanation	Amount
(0)	HGB Liability net of reinsurance	9,523,886
(1)	Deposits are partially netted under Solvency II	-5,649,189
(2)	Risk margin	767,962
(3)	Further differences in methods / assumptions	-869,428
(4)=(0)++(3)	Solvency II TP net of reinsurance	3,773,231

(1) Hereunder HGB deposits are deducted which are netted for Solvency II purposes.

In the following, the sources of the differences in methods and assumptions are described.

- (3a) The calculation of the BEL includes all future cash flows. For profitable business, this means including future profits. In contrast, the HGB liability does not allow for future profits according to the realization principle in connection with the prudence principle.
- (3b) For cash financing business, the repayment of the initial commission is included in the BEL, but not allowed to take into account for statutory valuation purposes.
- (3c) The BEL reflects current best estimate assumptions (e. g., regarding mortality and lapse), whereas the statutory assumptions are based on the prudence principle.
- (3d) The BEL (and the RM) are discounted with current risk free interest rates, whereas the statutory liabilities are calculated using valuation interest rates.
- (3e) For some treaties the Solvency II contract boundaries (CB) differ from the contract boundaries under statutory.
- (3f) For one material US treaty the modified coinsurance (modco) reserve is not reported in the reinsurer's balance sheet under US statutory. Under Solvency II the respective amount is shown as a deposit on the asset side and furthermore increases the BEL. Hence, the BEL is much higher than the statutory reserve. I. e. this kind of business is treated differently: the reserve is reduced by the deposits under statutory, but not under Solvency II. However, the effect on the own funds is identically under both approaches.

# D.3 Other Liabilities

# D.3.1 Contingent liabilities R0740

Difference in valuation

Werte zum 31.12.2017 in TEUR	Solvency II	HGB
Contingent liabilities	3,334	0

A contingent liability is a possible obligation arising from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events. Obligations are to be reported as contigent liabilities if the probability of occurrence is less than 50 % (IAS 37).

Contingent liabilities in Solvency II balance sheet are recognised according to criteria set out in Art. 11 of Delegated Regulation (EU) 2015/35. Accordingly, material contingent liabilities are to be reported if the information could influence the decision-making or judgement of the intended user of that information.

Pursuant to Section 251 and Section 268 Para 7 of the German Commercial Code (HGB), contingent liabilities have to be reported in the notes of the balance sheet.

Due to a low probability of occurrence, the underlying issue is not recorded in the notes of the balance sheet of the German Commercial Code (HGB). Under Solvency II legislation, an expectancy value is recognized. This results in a difference of TEUR 3,334.

Comparison to prior year

Werte in TEUR	Solvency II 2017	Solvency II 2016
Contingent liabilities	3,334	0

In comparison to the previous year, assumptions regarding the calculation of this balance sheet item remained unchanged.

# D.3.2 Provisions other than technical provisions R0750

Difference in valuation

Values as of 31.12.2017 in TEUR	Solvency II	HGB
Provisions other than technical provisions	100,948	115,270

The following items are listed in the Solvency II balance sheet under non-technical provisions:

- Provisions for outstanding remuneration payments
- Provision for interest pursuant to § 233 a AO (Fiscal Code)
- Provision for loss transfer
- Provisions for annual accounts costs
- Provisions for suppliers' invoices
- Provisions for costs of legal action
- Provision for partial retirement
- Provision for currency risks.



In the Solvency II balance sheet, the fair value calculated pursuant to the regulations stipulated by IAS 37 is applied.

In accordance with commercial law, other provisions are formed according to the necessary settlement value dictated by sound business judgement.

The difference in the Solvency II balance sheet and in the annual accounts pursuant to commercial law to the amount of TEUR -14,323 is the result of differing valuation approaches and a different definition respectively.

Comparison to prior year

in TEUR	Solvency II 2017	Solvency II 2016
Provisions other than technical provisions	100,948	112,052

In comparison to the previous year, assumptions regarding the calculation of this balance sheet item were the same.

# D.3.3 Pension benefit obligations R0760

Difference in valuation

Values as of 31.12.2017 in TEUR	Solvency II	HGB
Pension benefit obligations	128,061	89,576

In the Solvency II balance sheet, the valuation of pension payment obligations is made analogously to the valuation pursuant to IAS 19 "Employee Benefits" using the Projected Unit Credit Method, which is described in Chapter "D4. Alternative methods for valuation".

Pursuant to the German Commercial Code (HGB) pension payment obligations are set in principle according to the necessary settlement value based on sound business judgement. They are discounted using the average interest rate of the previous ten years and with an assumed residual maturity of 15 years, as published by the German Central Bank (Deutsche Bundesbank) pursuant to the Regulation on the Discounting of Provisions (RückAbzinsVO). This interest rate currently stands at 3.68%. The pension payment obligations are calculated using the Projected Unit Credit Method. The salary trend, pension trend and performance adjustment due to profit participation by reinsurers are taken into account. Probabilities of fluctuation are calculated separately depending on age and gender. The calculations are based on Klaus Heubeck's 2005 G mortality tables.

With employee-financed pension commitments, the amount of which is defined exclusively by the fair value of the receivables reinsurance cover (financed by employer) a valuation is made pursuant to Section 253 Para 1 Sentence 3 of the German Commercial Code (HGB). For these commitments, the settlement value corresponds to the fair value of the actuarial reserve plus profit participation.

The difference between the valuation bases found in the Solvency II balance sheet and in the annual accounts according to commercial law totalling TEUR 38,485 is particularly attributable to the different interest rates applied for discounting. Pursuant to Solvency II a lower rate of interest is applied, which subsequently leads to a higher valuation for pension payment obligations.



# Comparison to prior year

in TEUR	Solvency II 2017	Solvency II 2016
Pension benefit obligations	128,061	129,795

In particular the mortality rates for current and future annuitants and widows dropped by 13 % on average compared to the previous year.

# D.3.4 Deposits from reinsurers R0770

Difference in valuation

Values as of 31.12.2017 in TEUR	Solvency II	HGB
Deposits from reinsurers	479,023	1,907,577

The deposits from reinsurers are determined analogously to the deposits to cedents. The respective methodology is described in section "Deposits to Cedents R0350".

Under Solvency II parts of the deposits from reinsurers are netted against the reinsurance recoverables. Using the same netting approach under HGB, the remaining difference between Solvency II and HGB deposits is stemming from the Life and Health segment and is described in section D.2.2.

# Comparison to prior year

in TEUR	Solvency II 2017	Solvency II 2016
Deposits from reinsurers	479,023	517,830

In comparison to the previous reporting period, the netting approach of deposits against the reinsurance recoverables remains unchanged. The changes in the amount of deposits from reinsurers under Solvency II are mainly due to changes in exchange rates and in the underlying business.

#### D.3.5 Deferred tax liabilities R0780

Difference in valuation

Values as of 31.12.2017 in TEUR	Solvency II	HGB
Deferred tax liabilities	2,196,515	0

The calculation of deferred taxes under Solvency II is carried out in accordance with Art. 15 of the Delegated Regulation. Deferred taxes are recognized and measured for all assets and liabilities, including technical provisions.

In the Solvency II balance sheet, a deferred tax asset totalling TEUR 238,065 is stated as well as a deferred tax liability to the amount of TEUR 2,196,515. This subsequently leads to a liability surplus, the calculation of which in principle is executed in two steps.



The first step involves the calculation of deferred taxes on the basis of valuation differences between the IFRS balance sheet and the tax balance sheet, within the scope of generating the IFRS balance sheet for the consolidated financial statement of the Hannover Re Group. Here, deferred tax assets or liabilities are recognised pursuant to IAS 12 (Income taxes) as well as on an intra-year basis pursuant to IAS 34 (Interim financial reporting). Deferred tax assets or liabilities are generated, insofar as asset or liability items in the IFRS balance sheet are to be recognised at lower or higher amounts than those in the tax balance sheet, and that these differences will invert in future (temporary differences). Temporary differences principally result from valuation differences between a tax balance sheet generated in line with national standards, and both the IFRS balance sheet and consolidation procedures.

Deferred tax assets are also calculated based on tax loss carry forwards and tax credits. Insofar as the deferred taxes relate to items, which are recognised directly in shareholders' equity, the resulting deferred taxes are also directly recognised in shareholders' equity. Value adjustments are made in relation to deferred tax assets as soon as the realisation of the deferred tax assets appears to be no longer probable in future. Deferred taxes are valued using the ratified rates of tax in the respective country, which apply and/or have been decreed as at the reporting due date.

The second step involves the calculation of deferred taxes on the basis of valuation differences between the Solvency II balance sheet and the IFRS balance sheet. According to Guideline 9, no discounting is applied in the valuation of deferred taxes in the Solvency II balance sheet.

The result of these two steps is the generation of deferred taxes on the basis of valuation differences between the tax balance sheet and the Solvency II balance sheet.

With existing differences between the commercial and tax valuation for assets, liabilities and deferred / prepaid items, which are projected to invert in subsequent financial years, this can on-balance result in a tax relief being stated as a deferred tax asset, or a tax burden being stated as a mandatory deferred tax liability in the trade balance.

In the annual accounts of Hannover Rück, in line with commercial law, no deferred tax liabilities are stated due to the fact that, on balance, an asset surplus exists and the right to capitalisation is not exercised.

Comparison to prior year

in TEUR	Solvency II 2017	Solvency II 2016
Deferred tax liabilities	2,196,515	2,097,752

The increase in deferred tax liabilities by TEUR 98,763 thousand is predominantly attributable to changes in underwriting balance sheet items and capital investments. For more detailed explanatory notes please consult the respective chapters.

#### D.3.6 Derivatives R0790

Difference in valuation

Values as of 31.12.2017 in TEUR	Solvency II	HGB
Derivatives	21,462	0



Recognition and valuation of obligations pertaining to derivatives are described in "Derivatives R0190".

Comparison to prior year

in TEUR	Solvency II 2017	Solvency II 2016
Derivatives	21,462	31,787

In comparison to the previous year the assumptions regarding the calculation of this balance sheet item did not change

#### D.3.7 Financial liabilities other than debts owed to credit institutions R0810

Difference in valuation

Values as of 31.12.2017 in TEUR	Solvency II	HGB
Financial liabilities other than debts owed to credit institutions	83,128	81,440

Liabilities are to be valued using the expected present value of future cash flows pursuant to Solvency II. For reasons of materiality, no discounting is applied.

Liabilities are recognised at their fulfilment amounts in line with commercial law.

The difference between the items in the Solvency II balance sheet and in the annual accounts pursuant to commercial law to the amount of TEUR 1,688 is the result of re-classifications.

Comparison to prior year

in TEUR	Solvency II 2017	Solvency II 2016
Financial liabilities other than debts owed to credit institutions	83,128	83,791

In comparison to the previous year the assumptions regarding the calculation of this balance sheet item did not change.

# D.3.8 Insurance & intermediaries payable R0820

Difference in valuation

Values as of 31.12.2017 in TEUR	Solvency II	HGB
Insurance & intermediaries payables	499,486	0

#### EIOPA differentiates between payables as follows:

- payables to insurance companies and intermediaries: Amounts due from insurance policyholders, other insurance companies or insurance-related companies, which have not been accounted for in the cash flow of technical provisions from reinsurance, in particular payments which are overdue
- payables to reinsurers: Amounts due from reinsurers or reinsurance-related companies, which are not registered in the underwriting provisions / demandable amounts from reinsurance.



Liabilities are to be valued using the expected present value of future cash flows pursuant to Solvency II. For reasons of materiality, no discounting is applied. Liabilities are recognised at their fulfilment amounts in line with commercial law.

Pursuant to the German Commercial Code and / or the Insurance Accounting Decree (RechVersV) no differentiation is made between active reinsurance and retrocession for accounts receivable / payable. The German Commercial Code (HGB) values of the payables are summed under the item "Reinsurance payables R0830". For this reason, the differences in valuation for both items are described jointly in the explanations for R0830.

Comparison to prior year

in TEUR	Solvency II 2017	Solvency II 2016
Insurance & intermediaries payables	499,486	792,280

In comparison to the previous year the assumptions regarding the calculation of this balance sheet item did not change.

# D.3.9 Reinsurance payables R0830

Difference in valuation

Values as of 31.12.2017 in TEUR	Solvency II	HGB
Reinsurance payables	482,264	848,843

Liabilities are to be valued using the expected present value of future cash flows pursuant to Solvency II. The predominant part of the payables to reinsurers is not discounted for reasons of materiality.

Liabilities are recognised at their fulfilment amounts in line with commercial law.

The differences in valuation of items R0820 and R0830 are therefore taken together and amount to TEUR 132.907.

They result from the fact that – regarding a group company – a part of the receivable, that is due only in the future, is considered here.

Comparison to prior year

in TEUR	Solvency II 2017	Solvency II 2016
Reinsurance payables	482,264	396,941

In comparison to the previous year the assumptions for the calculation of this balance sheet item did not change.



# D.3.10 Payables (trade, not insurance) R0840

Difference in valuation

Values as of 31.12.2017 in TEUR	Solvency II	HGB
Payables (trade, not insurance)	175,749	167,102

Liabilities are to be valued using the expected present value of future cash flows pursuant to Solvency II. For reasons of materiality no discounting is applied.

Liabilities are recognised at their fulfilment amounts in line with commercial law.

The difference between the items in the Solvency II balance sheet and in the annual accounts pursuant to commercial law to the amount of TEUR 8,647 is the result of different re-classifications.

Comparison to prior year

in TEUR	Solvency II 2017	Solvency II 2016
Payables (trade, not insurance)	175,749	325,333

In comparison to the previous year the assumptions regarding the calculation of this balance sheet item did not change.

# D.3.11 Subordinated liabilities R0850

Difference in valuation

Values as of 31.12.2017 in TEUR	Solvency II	HGB
Subordinated liabilities	1,706,818	1,500,000

Subordinated loans can be classified under Solvency II as subordinated own funds, which belong to basic own funds. Subordinated loans represent financial contractual obligations, which are subordinate to all other loan payables and obligations. The creditors have subordinated rights in comparison to all other debt capital providers. In particular in the event of insolvency, the subordinated capital possesses subordinated claims vis-à-vis other debt capital.

The economic valuation for the Solvency II balance sheet can be derived from the fair value approach pursuant to IAS 39; here, adjustments due to changes in the company's own creditworthiness are not accounted for in Solvency II.

An overview of the individual components of the subordinated loans under Solvency II is represented in Chapter "E.1.3.4 Subordinated own funds".

Payables – including those which are subordinate – are to be recognised pursuant to Solvency II at the expected present value of future cash flows; they are principally subject to discounting. Pursuant to commercial law, payables are recognised at their fulfilment amounts and are not discounted. This results in a difference between the items in the Solvency II balance sheet and in the annual accounts pursuant to commercial law to the amount of TEUR 206,818.



# Comparison to prior year

in TEUR	Solvency II 2017	Solvency II 2016
Subordinated liabilities	1,706,818	1,696,475

The difference in valuation compared to the previous year amounts to TEUR 10,343 and is based on general capital market developments, in particular on the respective yield curves as at date of balance.

In comparison to the previous year the assumptions regarding the calculation of this balance sheet item did not change

# D.3.12 Any other liabilities, not elsewhere shown R0880

# Difference in valuation

Values as of 31.12.2017 in TEUR	Solvency II	HGB
Any other liabilities, not elsewhere shown	22,661	40,121

Liabilities are to be valued using the expected present value of future cash flows pursuant to Solvency II. For reasons of materiality, no discounting is applied.

Liabilities are recognised at their fulfilment amounts in line with commercial law.

The difference between the items in the Solvency II balance sheet and in the annual accounts pursuant to commercial law to the amount of TEUR -17,460 is the result of re-classifications.

# Comparison to prior year

in TEUR	Solvency II 2017	Solvency II 2016
Any other liabilities, not elsewhere shown	22,661	24,899

In comparison to the previous year the assumptions regarding the calculation of this balance sheet item did not change.

### D.4 Alternative methods for valuation

Valuation principles are applied pursuant to Solvency II. In addition to the general valuation principles the following valuation hierarchy is applied to the recognition and valuation of assets and other liabilities.

- 1. Stock exchange prices observed on active markets are utilised as part of the standard valuation method. The use of stock exchange prices should be based on the criteria stipulated for an active market, which are defined in the International Accounting Standards (IAS).
- 2. If no stock exchange prices in active markets are available for the assets and liabilities to be valued, stock exchange prices from similar assets and liabilities are used. Adjustments are made in order to reflect the differences.
- 3. In instances where the criteria for the use of stock exchange prices are not fulfilled, alternative valuation methods are utilised (different methods to those described in number 2). If alternative valuation methods are used these should be to the greatest extent possible based on market data, and should contain to the least extent possible company-specific influencing factors.

Hannover Rück uses alternative valuation methods for some balance sheet items, which are subsequently described in more detail:

#### D.4.1 Gross Rental Method

The gross rental method is applied above all to developed real estate, the ownership of which serves to generate a sustainable income stream, i.e. above and beyond the residual useful life. The gross rental method concerns an indirect sales comparison approach due to the use of the property rate derived from comparative purchase prices.

# **D.4.2** Projected Unit Credit Method

This method is applied for calculating pension payment obligations. It is calculated according to actuarial principles and is based on the commitments made by Hannover Rück to retirement, invalid and widowed pensions. The commitments are aligned with the duration of company tenure and the level of salary. This exclusively concerns performance-related pension plans (Defined Benefit Plans). The basis of the valuation is the estimated future salary development of those eligible for a pension. The discounting of benefit entitlements is made by applying the capital market interest rate for the highest rated securities. So-called planned assets do not exist.

# D.4.3 Market value determination for assets which are not listed on a stock exchange

For the calculation of market values for assets which are not listed on a stock exchange, or whose relevant markets are deemed to be inactive at the point in time of valuation (please also refer to Section D "Assessment of active markets"), we use the following valuation models and methods as an alternative. They represent the standard and recognised methods used for the respective assets, and are used in order to be able to determine a market price in spite of the absence of available valuations from active markets.



Financial instruments	Parameters	Valuation models / methods
Unlisted plain-vanilla bonds, interest rate swaps	Interest rate curves	Present value method
Unlisted, structured bonds	Interest rate curve, volatility surfaces	Hull-White, Black-Karasinski, Libor Market Model among others
Unlisted CDO/CLO	Risk premiums, default rates, prepayment speed and recovery rates	Present value method
Unlisted equities and participations	Acquisition costs, cash flows, EBIT multiples, book value as applicable	Capitalised earnings method, discounted cash flow method, multiples-based approaches
Unlisted fixed income, equity and real estate funds	Audited net asset values (NAV)	Net asset value method
Currency forwards	Interest rate curves, spot and forward rates	Interest rate parity model
Insurance derivatives	Market values, actuarial parameters, interest rate curve	Present value method

The major proportion of inventories valued using alternative valuation methods is valued on the basis of the present value method. This is a predominantly assumption-free method, with which the future cash flows of securities are discounted with the use of suitable interest rate curves. These curves are derived from appropriate market data observed on publicly accessible markets. Broadly speaking, this procedure is premised on the assumption generally accepted in the market that price differences for comparable securities listed in transparent markets with regard to risk, term and creditworthiness are predominantly the result of issuance-specific characteristics and lower liquidity, and are thus deemed immaterial with regard to their influence on market value.

Specific assumptions are made in the valuation of CLOs. They relate to prepayment rates and retrieval rates. The prepayment rate describes the scope available for the instrument to repay to the bearer parts of the outstanding nominal amount before maturity. The retrieval rate is the proportion of the nominal amount repaid to the bearer subsequent to proceedings triggered by a potential default. Both parameters are estimated with an industry-standard fixed value. They do, however, have a comparably limited influence on the valuation. The significant valuation parameters here are either directly observable market data, or are derived there from.

If particular structures are embedded into the security such as, for example, termination rights, further valuation models are also utilised such as, for example, the Hull-White Model or the Libor Market Model. The models calculate, for example, the probability of termination rights being exercised with the help of swaption volatilities. No noteworthy assumptions are utilised here either.

The use of models includes different model risks, which can lead to a degree of valuation uncertainty:

- Modelling risk (appropriateness and suitability of the model)
- Data quality risk (incomplete or obsolete data for the model calibration or parameterisation)
- Risk pertaining to the validity of assumptions and estimations.
- Risks in the model implementation



Through a process of regular validation in which a systematic, quantitative and qualitative assessment of the appropriateness of valuation models and methods is undertaken, model risks can be limited. Furthermore, the model results (for items which are predominantly valued using alternative valuation methods) are continuously subject to plausibility checks as part of daily quality assurance processes.

# D.5 Any other information

Other information which has a significant influence on the valuation for solvency purposes are contingent liabilities and other financial obligations with a residual term longer than five years.

Hannover Rück placed two subordinated bonds in the European capital market via its subsidiary Hannover Finance (Luxembourg) S.A. The bonds from the years 2010 and 2012 each have a nominal volume of TEUR 500,000. The bonds benefit of a guarantee on a subordinated basis of Hannover Rück.

Hannover Rück uses pledges for the purposes of collateralising its underwriting obligations against cedants in the form of letters of credit (LoC), which have been issued by various banks. The overall volume amounts to TEUR 2,435,088 (previous year TEUR 2,301,798). The letters of credit concluded by Hannover Rück protect both Hannover Rück directly and also its subsidiaries.

Hannover Rück is obligated under certain circumstances to defend and uphold the rights and obligations of its subsidiaries against third parties, due to novation clauses in reinsurance contracts. The subsidiaries have formed reserves totalling TEUR 765,161 (TEUR 869,586). During the financial year, the issuance of letters of comfort was waived.

Hannover Rück has submitted guarantees for affiliate companies against third parties totalling TUSD 5,326,455 (TUSD 5,251,000). Additionally guarantees are submitted totalling TGBP 10,000 (previous year TGBP 10,000) and TAUD 15,000 (previous year none). The term of guarantees is determined by the secured obligations held by affiliate companies. Hannover Rück receives guarantee commissions for this. Furthermore, financial obligations against affiliate companies exist amounting to TUSD 300,000 (TUSD 300,000) in total and payment obligations against subsidiaries in South Africa resulting from written primary insurance and reinsurance business.

Hannover Rück receives collateral from its retrocessionaires for the safeguarding of receivables from retroceded business. The provision of collateral by the retrocessionaires takes places in the form of letters of credit (LoCs) and deposits among other forms. For the majority of our retrocessionaires we also function as reinsurer, meaning that in most cases recoverables can potentially be set off against our own liabilities.

Hannover Rück has residual payment obligations totalling TEUR 735,671 (TEUR 823,807) for special investments and shares in affiliate companies.

# E. Capital Management

This section presents the main elements of Hannover Rück's capital management.

#### E.1 Own Funds

# **E.1.1** Management of own funds

Hannover Rück aims to achieve a capitalisation of at least 180% under Solvency II. In addition, a threshold of 200% is defined. Own funds are managed in such a way that the minimum capitalisation in the planning is not undercut. This is achieved through coordinated planning and management of all own funds components, dividend payments and the risk profile.

The capital management process contains a classification of all own funds components with regard to the Solvency II tiering specifications and an assessment of the availability of the different own funds components.

In general, it is our objective that our hybrid capital instruments correspond with tier 2 category requirements. The timing of each issue takes into account the current market conditions and our medium-term growth objectives. In case of a required replacement of a subordinated bond, the detailed replacement planning process normally begins a year before the regular call date.

Hannover Rück's economic capital model is used for the evaluation of both the quantitatively measurable individual risks and also the overall risk position. The assumptions and calculation methods for the determination of the risk-bearing capacity of the company are recorded in the documentation of the risk model and in regular reports.

# E.1.2 Tiering

The classification of own funds with regard to their ability to cover losses represents a central component of regulatory capital requirements pursuant to Solvency II. The individual components of the own funds will be classified into one of three quality classes ("tiers").

Own fund items classified under tier 1 possess the highest degree of quality, due to the fact that they are permanently available. They equalise verifiably unexpected losses, both during ongoing business operations and in the event of a company liquidation. Tier 2 refers to basic own funds items and ancillary own funds items which possess the ability to equalise losses incurred in the event of a company liquidation. Own fund items, which are not categorised under tier 1 or tier 2, are categorised under tier 3.

# E.1.3 Basic own funds

The following table displays the composition of basic own funds held by Hannover Rück as of 31. December 2017.



#### Structure of basic own funds

in TEUR	2017	2016
Tier 1 unrestricted	10,436,376	10,967,220
Ordinary share capital	120,597	120,597
Share premium account	880,608	880,608
Reconciliation reserve	9,435,171	9,966,015
Tier 1 restricted	534,858	543,095
Subordinated own funds	534,858	543,095
Tier 2	1,171,960	1,153,380
Subordinated own funds	1,171,960	1,153,380
Tier 3	-	-
Total	12,143,193	12,663,694

Basic own funds decreased slightly compared to the previous year. The main reason for this decrease are changes in fair value and currency translation effects affecting original own funds items in foreign currency.

The individual quality classes are subject to legal limitations in their ability to absorb losses. Against this background, available basic own funds items cannot completely be used to cover Hannover Rück's overall risk position. The proportion of basic own funds that can be called upon to cover the overall risk position pursuant to the SCR and MCR is designated as eligible own funds in the following section.

#### Available and eligible own funds

in TEUR	2017	2016
Total available own funds	12,143,193	12,663,694
Total eligible own funds to meet SCR	12,143,193	12,663,694
Total eligible own funds to meet MCR	11,380,380	11,980,949

The transition from HGB shareholders's capital to Solvency II own funds is presented in the table below.

## Transition of HGB shareholders' capital to Solvency II own funds

in TEUR	2017	2016
Shareholders' capital (HGB)	4,405,716	4,165,716
Dividend	-602,986	-602,986
Differences in values and valuations Solvency II to HGB:	10,298,913	11,003,311
Equalisation reserve	2,892,078	3,058,021
Deferred acquisition costs and other intangible assets	-69,384	-76,359
Land, buildings and equipment	18,187	18,230
Shares/investments in affiliates and participations	2,557,268	3,015,907
Fixed-interest securities and other investments	869,434	996,503
Assets and liabilities from reinsurance business	4,081,088	4,050,049
Miscellaneous non-technical assets and liabilities	-49,757	-59,040
Deferred taxes on tax differences between Solvency II and HGB	-1,958,450	-1,902,348
Available own funds (Solvency II)	12,143,193	12,663,694



#### E.1.3.1 Ordinary share capital

Ordinary capital of Hannover Rück stands at TEUR 120,597 at date of balance. The shares have been paid up in full. The share capital is divided into 120,597,134 no-par value registered shares which carry both voting and dividend rights. Every share grants the same right to vote and same dividend entitlement. As at the balance sheet date no treasury shares were held by the company.

During the reporting period, no new shares were issued.

The share capital paid in and the corresponding share premium in the capital reserve form the own funds bearing the highest degree of quality, which can be relied upon to equalise losses in the course of business operations.

#### E.1.3.2 Share premium account

The share premium in relation to the share capital of Hannover Rück stands at TEUR 880,608 at date of balance.

The capital reserve is a separate item to which premiums, the amount between the value attained at the point in time of issuance and the value recorded in the share capital, are transferred in accordance with national statutory provisions.

#### E.1.3.3 Reconciliation reserve

The reconciliation reserve pursuant to Solvency II represents an item of basic own funds attributable (in unlimited capacity) to category tier 1. It primarily comprises the excess of assets over liabilities, adjusted by the ordinary capital, the share premium and shareholder dividend payouts.

At the balance sheet date, the reconciliation reserve was TEUR 9,435,171.

The reconciliation decreased by TEUR 530,844 during the reporting period. This movement is based on investments related currency effects and holdings in related undertakings (including participations).

The reconciliation reserve represents reserves (in particular retained earnings) less value adjustments (e. g. ring-fenced funds); it does, moreover, harmonise the differences between the accounting valuation pursuant to the German Commercial Code (HGB) and the valuation pursuant to the Directive 2009/138/EC.

#### E.1.3.4 Subordinated own funds

Hannover Rück held a subordinated debt and two subordinated loans in its portfolio at the balance sheet date, which fulfil the criteria stipulated under Solvency II pertaining to subordinated liabilities, and which thus can be categorised under basic own funds.

During the reporting period, no new subordinated own funds were issued.



#### Subordinated own funds

in TEUR	2017	2016
Subordinated debt	534,858	543,095
Subordinated loans	1,171,960	1,153,380
Total	1,706,818	1,696,475

On 15 September 2014 Hannover Rück raised a subordinated debt with a nominal value of TEUR 500,000 from capital markets. This debt is classified under Solvency II as "Grandfathered restricted tier 1" own funds for a transitional period of a maximum of 10 years.

Hannover Finance (Luxembourg) S.A. raised two subordinated debts with a nominal value totalling TEUR 1,000,000 on the capital markets in 2010 and 2012, and subsequently granted loans to Hannover Rück. These loans are classified under Solvency II as (grandfathered) tier 2 own funds of Hannover Rück.

## **E.1.4** Transferability

In the period under consideration, no issues were identified that restrict the transferability of the capital for the covering of the solvency capital requirements. The transferability is checked regularly on the basis of stress tests.

# **E.2** Solvency Capital Requirement and Minimum Capital Requirement

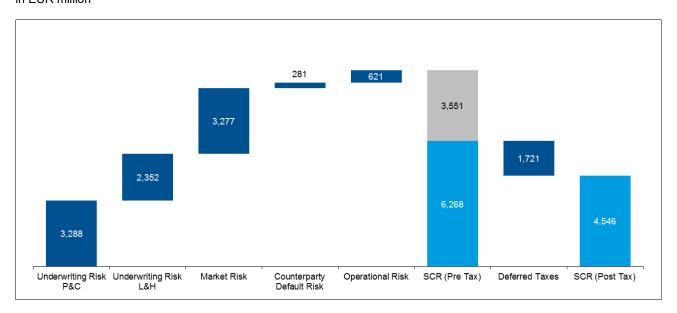
# **E.2.1 Solvency Capital Requirement per Risk Category**

This chapter deals with the Solvency Capital Requirement and its sources. The risk categories of the internal model of Hannover Rück are defined in Chapter E.4.1.4. Capital requirements per risk category are shown in the following.

The Hannover Rück is the legal entity heading Hannover Re Group. It holds a number of participations which are included into management applications in a look-through manner, i.e. based on the underlying risk and return profile. Look-through means that the underlying risks are analysed instead of purely looking at the change of the value of the participations. In particular, participations are not analysed as strategic equity investments – as e.g. per Solvency II standard formula.



# Solvency Capital Requirement – per risk category in EUR million



# **Solvency Capital Requirement (SCR)** in TEUR

Solvency Capital Requirement	2017	2016
Underwriting risk - Property & Casualty	3,287,834	3,342,705
Underwriting risk - Life & Health	2,351,852	2,116,551
Market risk	3,276,803	3,989,154
Counterparty default risk	280,534	295,362
Operational risk	621,177	541,684
Diversification	-3,550,660	-3,264,174
Total risk (pre-tax)	6,267,540	7,021,282
Deferred tax	1,721,468	1,792,008
Total risk (post-tax)	4,546,072	5,229,274

The required capital is calculated based on the approved internal model. The capital requirements for prior year were based on the partial internal model, where the required capital for operational risks was calculated according to the Solvency II standard formula.

There are no capital add-ons imposed by the regulator.

Overall the required capital decreases in the course of the year. A key driver of the reduction is the stronger euro against our major currencies, especially the US dollar, and the associated lower foreign-currencies volumes underlying the risks, including for example the volume of investments. In addition, lower market risks led to a decrease in the risk capital. Last year's reduction of the equity quota in the investment portfolio and lower spreads resulted in diminished volatility overall and hence less market risk. The underwriting risks in property and casualty reinsurance decreased primarily as a consequence of the weaker US dollar against the euro and slightly improved diversification within property and casualty reinsurance. The underwriting risks in life and health reinsurance increased owing to higher mortality risks due to strengthening of assumptions and model changes. The



decrease in counterparty default risk is principally the result of lower volume of receivables as well as a reduced volatility of the modelled defaults.

The transfer from partial to full internal model, i.e. the use of the internal model instead of standard formula for operational risks also contributed to a decrease in the overall total risk. On a standalone basis operational risk increases, however using the internal model for operational risks leads to a significant increase in diversification benefits. Due to the limited dependency of operational risks with other risk factors there is a substantial diversification benefit with such risk factors in the internal model. In contrast to this, the operational risk according to standard formula had to be added in the calculation of the Solvency Capital Requirement without any diversification benefits. Therefore, the contribution of operational risks to the total risk has decreased significantly.

The following table displays the Solvency Capital Requirement and the ratio of eligible own funds to SCR taking into account tiering restrictions.

# Ratio of eligible own funds to Solvency Capital Requirement

in TEUR	2017	2016
Eligible own funds	12,143,193	12,663,694
SCR	4,546,072	5,229,274
Ratio of eligible own funds to SCR	267%	242%

# **E.2.2 Minimum Capital Requirement**

The following table displays the Minimum Capital Requirement and the ratio of eligible own funds to MCR taking into account tiering restrictions.

#### Ratio of eligible own funds to Minimum Capital Requirement

in TEUR	2017	2016
Eligible own funds	11,380,380	11,980,949
MCR	2,045,733	2,353,173
Ratio of eligible own funds to MCR	556%	509%

The MCR decreases due to the lower SCR (reasons are given above). The reason is the upper cap of the MCR to 45% of SCR .

# E.3 Use of the duration-based equity risk sub-module in the calculation of the Solvency Capital Requirement

The Hannover Rück does not use a duration-based equity risk sub-module in the calculation of the Solvency Capital Requirement.

Apart from that, Germany did make no use of the option to allow the utilisation of a duration-based equity risk sub-module.

# E.4 Differences between the standard formula and any internal model used

#### E.4.1 The internal model

Hannover Rück received approval from the regulatory authorities to calculate its solvency requirements using a partial internal capital model with effect from the entry into force of Solvency II on 1 January 2016. The capital requirements for underwriting risk P&C and L&H, market risk and counterparty default risk are determined according to the internal model, the capital requirements for operational risks are calculated according to the Solvency II standard formula. In March 2018 the Hannover Rück additionally received permission from the Federal Financial Supervisory Authority (BaFin) to calculate the operational risk retroactively from year end reporting 2017 on using the internal model and now has a full internal model.

This section provides further information regarding the internal capital model.

#### E.4.1.1 Introduction

The quantitative risk management of Hannover Rück provides a standardised framework for the assessment and management of all risks and our capital position. The internal model is our key instrument in this context. Operating as a stochastic model it covers all subsidiaries and divisions of Hannover Rück.

The central variable in risk and company management is the economic capital, which is calculated according to market-consistent valuation principles and which forms the basis for calculating the Solvency II capital.

Hannover Rück's internal model reflects all risks which influence the development of economic capital. These are subdivided into underwriting risks, market risks, counterparty default risks and operational risks. We have determined a series of risk factors for each of these risk categories, for which we define the respective probability distribution. These risk factors include economic indicators, which are specific to every currency area such as, for example, interest rates, exchange rates and inflation rates, as well as insurance-specific indicators such as the mortality rates in a specific age group of our insurance portfolio in a certain country, or the number of natural disasters in a certain region and the insured loss per disaster.

The specification of probability distributions for the risk factors is based on publicly accessible data, as well as on industry specific and internal (re-)insurance data of Hannover Rück. The model calibration is supplemented by the judgement of internal and external experts. The suitability of probability distributions is subject to regular review by our specialist departments and reasonability assessment in conjunction with the regular, company-wide application of the capital model. Hannover Rück calculates the required risk capital using the Value at Risk (VaR) at a confidence level of 99.97% and reflecting the changes in economic value over a period of one year with a confidence level of 99.97%. This is equivalent to a target ruin probability of 0.03%. The internal target of the Hannover Re Group is therefore significantly more onerous than the confidence level of 99.5% as required by Solvency II.

The internal capital model is based on current insurance and financial industry techniques. For underwriting risks we can base our calculations on a comprehensive internal data history for the purpose of deriving the probability distribution e. g. for reserving risk. External models are used for instance in the area of natural catastrophe risk modelling. The external models are adjusted in the course of detailed internal reviews in order to better reflect our risk profile and to overcome identified



limitations. For Life and Health reinsurance business long-term cash flows are determined for different scenarios. The determination of scenarios and probability distributions is based on internal data for all mentioned risks. The internal data base is enriched with parameters set by experts. These parameters are of importance in particular in the area of extreme events that have not been observed by now.

The aggregation of single risks takes into account dependencies between risk factors. Dependencies arise, e. g., during financial market shocks, which affect several market segments at the same time. Furthermore, market phenomena such as pricing cycles can cause dependencies over time. We generally assume that extreme events do not occur all at the same time. The absence of complete dependency is denoted as diversification. Hannover Rück's business model is i. a. based on establishing a preferably well-balanced portfolio such that a significant diversification effect can be generated and the capital can be used efficiently. Diversification effects exist between reinsurance contracts, division, business segments and risks. The capital costs that have to be earned at the level of business units are determined on the basis of the required capital of business segments and divisions and on their contribution to the diversification effect.

#### E.4.1.2 Basic principles

A key purpose of the capital model of Hannover Rück relates to the calculation of the required and available capital for Hannover Rück. The principles outlined below are the manifestation of Hannover Rück's risk capacity and how it is consistently measured within a quantitative framework.

Target variable: Our main target variable for the calculation of risk based capital is the deviation of the net asset value (or available own funds) from its expected value.

Time horizon: For calculating the required capital a one year time horizon is considered.

Risk measure: We use two statistics to measure and allocate risk capital, namely the Value-at-Risiko (VaR) and the Expected Shortfall (ES).

Ongoing business operations: We operate on the premise of existing business and a going-concern assumption.

New business assumptions: We consider one year of new business. This assumption holds for all lines of business.

Stochastic simulation: The capital model of Hannover Rück is based on stochastic simulations, i. e. we generate discrete approximations for the probability distribution of our target variables.

Consolidation method: The capital model of Hannover Rück comprises all business units by using the consolidation method, as also stipulated under International Accounting Standards (IAS). Deduction and aggregation as defined under Solvency II as an alternatove method is not applied.

The capital model uses a stochastic simulation model for the purposes of implementing these principles, which combines random variables using the company-specific dependency structure.

#### E.4.1.3 Main applications

Hannover Rück considers its internal capital model as key component of its enterprise risk management system for the purposes of analysing its overall risk position, the quantification of its



risks and the determination of the required capital in order to face these risks. Applications include in particular:

- financial condition analysis,
- · monitoring of risk figures,
- capital allocation,
- investment optimisation and
- · evaluation of reinsurance programmes.

# E.4.1.4 Scope of the model

The risk categories addressed by the internal model of Hannover Rück using a quantitative model are the categories underwriting risk life, underwriting risk non-life, market risk, counterparty default risk and operational risk. These risks and their interactions are accounted for in the presentation of target variables through the application of stochastic simulation models. It has to be considered that concentration risk is taken into account in the calculations of required capital for each risk category.

The internal model covers the risk categories underwriting risk life & health, underwriting risk property & casualty, market risk, counterparty default risk and operational risk. Concentration risk is taken into account in the calculations of required capital for each risk category.

# E.4.2 Calculation techniques for the purposes of integrating results into the standard formula

With the approval of the internal model for operational risk, Hannover Rück uses a full internal model. In consequence, there are no results of standard formula modules which have to be integrated in the internal model.

#### E.4.2.1 Type and suitability of data

Hannover Rück has established a comprehensive internal control system, in order to guarantee the quality and topicality of data. All data used in the internal model is subject to the data standards for internal models. This design is appropriate, in order to be able to supply current data, which is free from significant errors.

Hannover Rück utilises the relevant historical company data, in order to calibrate the model - above all for the underwriting risk. Generally speaking, company data relating to insurance performance within non-life is available for more than 30 years. This is deemed sufficiently historical information. However, due to the particular characteristics of early underwriting years, e.g. low premium volume, changing business segmentation or non-representative market segments, only portions of this data are used as part of the internal model calibration.

Internal company data, above all for the model validation, is used for underwriting risk pertaining to life and health insurance, due to the fact that only a limited number of significant (and thus rare) deviations are available that are suitable for the calibration of extreme events.

Long-term market data is used for the calibration of the market and counterparty risk model.



### E.4.3 Comparison between the internal model and the standard formula

The standard formula is designed to fit a typical European (or EEA) primary insurer. As a consequence, mainly European data has been used to calibrate the standard formula.

There are many aspects which make Hannover Rück quite different form a typical European primary insurer, in particular, its access to global diversification across regions, markets, cedents and all lines of business. The difference in diversification is the driving force of differences between the standard formula and the internal model for life, health and non-life underwriting risk. It has also some influence on counterparty and market risk.

The standard formula offers a detailed module for the quantification of EU natural catastrophe risk. Due to its focus it does offer a very broad, premium-based approximation for non-EU and non-proportional natural catastrophe risk, only. Hannover Rück assumes more than 70% of its natural catastrophe risk outside the EU and thus has a detailed internal model for such risks.

The standard formula is designed for a single primary insurer and thus has no module to recognize diversification between different primary insurers. The latter is an important feature of Hannover Rück's internal model and founded on Hannover Rück's internal data analysis.

The standard formula allows for appropriate recognition of some but not all reinsurance structures. For example multi-line covers are not fully effective. The internal model is able to recognize all retrocession structures currently implemented by Hannover Rück.

Technically, the internal model is a stochastic approach while the standard formula is factor-based (deterministic) approach. The concept for underlying risk factors is in many areas similar, e.g. for market and counterparty risk but in general more detailed in Hannover Rück's internal model. Hannover Rück's internal model allows for bottom-up, non-linear dependency structures within and between market, underwriting, operational and counterparty risk.

# E.5 Non-compliance with the Minimum Capital Requirement and non-compliance with the Solvency Capital Requirement

Both solvency and minimum capital requirements were complied with at all times during the period under consideration.

# E.6 Any other information

Other information that has a significant influence on capital management is not available.

# Abbreviations and glossary

AC: Finance and Audit Committee

AF: Actuarial function

BaFin: Bundesanstalt für Finanzdienstleistungsaufsicht, Federal Financial Supervisory Authority

**BEL:** Best Estimate Liability

**CDO:** Collateralized Debt Obligation

**CLO:** Collateralized Loan Obligation

**CEO:** Chief Executive Officer

**CFO:** Chief Financial Officer

**EBIT:** Earnings before interest and taxes

**EIOPA**: European Insurance and Occupational Pensions Authority

E+S Rück: E+S Rückversicherung AG, Hannover

GA: Group Auditing, internal audit of the Hannvor Re Group

Hannover Rück: Hannover Rück SE, Hannover, Germany

HDI: HDI Haftpflichtverband der Deutschen Industrie V.a.G., Hannover, Germany

**HGB:** Handelsgesetzbuch, German Commercial Code

Home Office: The expression "Home Office" comprises Hannover Rück and E+S Rück.

IAS: International Accounting Standard

ICS: Internal Control System

**IFRS:** International Financial Reporting Standards

L&H: Life and Health

MCR: Minimum Capital Requirement

**ORSA:** Own Risk and Solvency Assessment

**P&C:** Property and Casualty

RechVersV: Verordnung über die Rechnungslegung von Versicherungsunternehmen (Versiche-

rungsunternehmens-Rechnungslegungsverordnung), Insurance accounting regulation

RM: Risk margin

**RMF:** Risk Management Function

**SCR:** Solvency Capital Requirement



SII: Solvency II

Talanx: Talanx AG, Hannover

TP: Technical provisions

VAG: Gesetz über die Beaufsichtigung der Versicherungsunternehmen (Versicherungsaufsichtsgesetz), Insurance Supervision Act

VaR: Value-at-Risk

**WpHG:** Gesetz über den Wertpapierhandel (Wertpapierhandelsgesetz), German Securities Trading Act

WpÜG: Wertpapiererwerbs- und Übernahmegesetz, German Securities Acquisition and Takeover Act



# **Quantitative Reporting Templates**

All values are shown in TEUR if not otherwise stated.

Values below TEUR 0.5 are displayed as "0". Empty cells represent the fact that Hannover Rück has no value to state.

Hannover Rück makes no use of transitionals, volatility adjustment and matching adjustment. Thus the template "S.22.01.21 Impact of long term guarantees and transitional measures" does not apply.

Additional disclosure according to Art. 192 (2) of the Delegated Regulation 2015/35

Hannover Rück has collateral arrangements with a total value well below 60% of total assets. The threshold of 60% is defined in Art. 192 (2) of the Delegated Regulation 2015/35. This information is relevant to calculate the counterparty default risk with respect to Hannover Rück in the Solvency II standard formula.



## S.02.01.02 Balance Sheet

		Solvency II
Assets		C0010
Intangible assets	R0030	
Deferred tax assets	R0040	238,065
Pension benefit surplus	R0050	
Property, plant & equipment held for own use	R0060	54,754
Investments (other than assets held for index-linked and unit-linked contracts)	R0070	29,317,717
Property (other than for own use)	R0080	14,306
Holdings in related undertakings, including participations	R0090	9,007,860
Equities	R0100	5,461
Equities - listed	R0110	5,461
Equities - unlisted	R0120	0
Bonds	R0130	17,719,926
Government Bonds	R0140	8,975,222
Corporate Bonds	R0150	8,085,516
Structured notes	R0160	196,022
Collateralised securities	R0170	463,166
Collective Investments Undertakings	R0180	1,885,209
Derivatives	R0190	25,146
Deposits other than cash equivalents	R0200	659,810
Other investments	R0210	
Assets held for index-linked and unit-linked contracts	R0220	
Loans and mortgages	R0230	701,360
Loans on policies	R0240	
Loans and mortgages to individuals	R0250	
Other loans and mortgages	R0260	701,360
Reinsurance recoverables from:	R0270	2,783,975
Non-life and health similar to non-life	R0280	2,328,703
Non-life excluding health	R0290	2,136,213
Health similar to non-life	R0300	192,490
Life and health similar to life, excluding health and index-linked and unit-linked	R0310	455,273
Health similar to life	R0320	338,054
Life excluding health and index-linked and unit-linked	R0330	117,219
Life index-linked and unit-linked	R0340	
Deposits to cedants	R0350	2,042,574
Insurance and intermediaries receivables	R0360	2,408,920
Reinsurance receivables	R0370	146,977
Receivables (trade, not insurance)	R0380	376,464
Own shares (held directly)	R0390	
Amounts due in respect of own fund items or initial fund called up but not yet paid	R0400	
Cash and cash equivalents	R0410	267,997
Any other assets, not elsewhere shown	R0420	75,467
Total assets	R0500	38,414,272



		Solvabilität-II- Wert
Liabilities		C0010
Technical provisions – non-life	R0510	17,246,958
Technical provisions – non-life (excluding health)	R0520	15,712,161
Technical provisions calculated as a whole	R0530	
Best Estimate	R0540	15,374,738
Risk margin	R0550	337,422
Technical provisions - health (similar to non-life)	R0560	1,534,797
Technical provisions calculated as a whole	R0570	
Best Estimate	R0580	1,500,495
Risk margin	R0590	34,302
Technical provisions - life (excluding index-linked and unit-linked)	R0600	4,249,182
Technical provisions - health (similar to life)	R0610	883,278
Technical provisions calculated as a whole	R0620	
Best Estimate	R0630	784,074
Risk margin	R0640	99,203
Technical provisions – life (excluding health and index-linked and unit-linked)	R0650	3,365,904
Technical provisions calculated as a whole	R0660	
Best Estimate	R0670	2,698,064
Risk margin	R0680	667,841
Technical provisions – index-linked and unit-linked	R0690	-20,679
Technical provisions calculated as a whole	R0700	
Best Estimate	R0710	-21,596
Risk margin	R0720	917
Contingent liabilities	R0740	3,334
Provisions other than technical provisions	R0750	100,948
Pension benefit obligations	R0760	128,061
Deposits from reinsurers	R0770	479,023
Deferred tax liabilities	R0780	2,196,515
Derivatives	R0790	21,462
Debts owed to credit institutions	R0800	
Financial liabilities other than debts owed to credit institutions	R0810	83,128
Insurance & intermediaries payables	R0820	499,486
Reinsurance payables	R0830	482,264
Payables (trade, not insurance)	R0840	175,749
Subordinated liabilities	R0850	1,706,818
Subordinated liabilities not in Basic Own Funds	R0860	
Subordinated liabilities in Basic Own Funds	R0870	1,706,818
Any other liabilities, not elsewhere shown	R0880	22,661
Total liabilities	R0900	27,374,910
Excess of assets over liabilities	R1000	11,039,362



S.05.01.02
Premiums, claims and expenses by line of business

		Line of Bus	Line of Business for: non-life insurance and reinsurance obligations (direct business and accepted proportional reinsurance)							
		Medical expense insurance	Income protection insurance	Workers' compen- sation insurance	Motor vehicle liability insurance	Other motor insurance	Marine, aviation and transport insurance	Fire and other damage to property insurance	General liability insurance	Credit and suretyship insurance
		C0010	C0020	C0030	C0040	C0050	C0060	C0070	C0080	C0090
Premiums written										
Gross - Direct Business	R0110									
Gross - Proportional reinsurance accepted	R0120	33,706	158,730	177,940	1,003,149	584,683	371,547	2,176,299	711,692	661,677
Gross - Non-proportional reinsurance accepted	R0130									
Reinsurers' share	R0140	1,779	14,836	49,543	272,462	125,431	192,757	989,389	266,351	183,996
Net	R0200	31,927	143,893	128,398	730,687	459,251	178,789	1,186,910	445,341	477,681
Premiums earned										
Gross - Direct Business	R0210									
Gross - Proportional reinsurance accepted	R0220	45,603	161,466	181,472	862,192	513,579	374,865	2,101,459	702,264	624,303
Gross - Non-proportional reinsurance accepted	R0230									
Reinsurers' share	R0240	1,312	13,446	53,764	256,827	121,331	194,693	988,271	273,445	171,330
Net	R0300	44,291	148,020	127,708	605,366	392,248	180,172	1,113,188	428,820	452,973
Claims incurred										
Gross - Direct Business	R0310									
Gross - Proportional reinsurance accepted	R0320	55,442	112,568	125,309	612,224	301,260	236,460	1,629,750	388,153	376,245



		Line of Business for: non-life insurance and reinsurance obligations (direct business and accepted proportional reinsurance)								einsurance)
		Medical expense insurance	Income protection insurance	Workers' compen- sation insurance	Motor vehicle liability insurance	Other motor insurance	Marine, aviation and transport insurance	Fire and other damage to property insurance	General liability insurance	Credit and suretyship insurance
		C0010	C0020	C0030	C0040	C0050	C0060	C0070	C0080	C0090
Gross - Non-proportional reinsurance accepted	R0330									
Reinsurers' share	R0340	676	9,045	31,778	186,797	85,580	111,552	797,942	125,981	107,417
Net	R0400	54,767	103,523	93,531	425,427	215,680	124,909	831,808	262,172	268,828
Changes in other technical provisions										
Gross - Direct Business	R0410									
Gross - Proportional reinsurance accepted	R0420		-1,757				-7	207	26	
Gross - Non-proportional reinsurance accepted	R0430									
Reinsurers' share	R0440						-1	31	4	
Net	R0500		-1,757				-6	176	22	
Expenses incurred	R0550	6,270	41,066	39,111	212,410	147,308	62,798	469,074	162,061	209,266
Other expenses	R1200								$\geq$	
Total expenses	R1300									



		Line of Business for: non-life insurance and reinsurance obligations (direct business and accepted proportional reinsurance)			Line of Business for: accepted non-proportional reinsurance				Total
		Legal expenses insurance	Assistance	Miscella- neous financial loss	Health	Casualty	Marine, aviation, transport	Property	
		C0100	C0110	C0120	C0130	C0140	C0150	C0160	C0200
Premiums written									
Gross - Direct Business	R0110				$\searrow$	$\bigvee$	$\geq$		
Gross - Proportional reinsurance accepted	R0120	16,240	211	80,351					5,976,224
Gross - Non-proportional reinsurance accepted	R0130				158,415	769,305	247,001	1,330,175	2,504,896
Reinsurers' share	R0140	2,338	31	12,309	6,220	7,854	44,128	129,418	2,298,843
Net	R0200	13,902	180	68,042	152,195	761,451	202,873	1,200,757	6,182,277
Premiums earned									
Gross - Direct Business	R0210								
Gross - Proportional reinsurance accepted	R0220	16,880	211	79,199					5,663,493
Gross - Non-proportional reinsurance accepted	R0230				156,233	753,051	249,904	1,327,854	2,487,043
Reinsurers' share	R0240	2,476	31	12,168	5,723	7,015	45,401	130,271	2,277,504
Net	R0300	14,403	180	67,031	150,510	746,036	204,503	1,197,584	5,873,033



		and reinsu	ness for: non-l Irance obligati nd accepted p reinsurance)	ons (direct	Line of B	pportional	Total		
		Legal expenses insurance	Assistance	Miscella- neous financial loss	Health	Casualty	Marine, aviation, transport	Property	
	_	C0100	C0110	C0120	C0130	C0160	C0200		
Claims incurred				1					
Gross - Direct Business	R0310				$\geq$	$\geq \leq$	$\geq$	$\geq$	
Gross - Proportional reinsurance accepted	R0320	12,135	231	48,381		$\nearrow$			3,898,159
Gross - Non-proportional reinsurance accepted	R0330				102,778	484,068	-4,745	1,173,279	1,755,379
Reinsurers' share	R0340	1,578	33	9,795	1,907	3,129	-25,209	74,660	1,522,660
Net	R0400	10,557	198	38,586	100,871	480,939	20,464	1,098,619	4,130,878
Changes in other technical provisions									
Gross - Direct Business	R0410					$\searrow$			
Gross - Proportional reinsurance accepted	R0420								-1,531
Gross - Non-proportional reinsurance accepted	R0430								
Reinsurers' share	R0440								34
Net	R0500								-1,565
Expenses incurred	R0550	4,753	94	21,812	37,898	218,027	44,783	186,214	1,862,943
Other expenses	R1200					$\overline{}$			
Total expenses	R1300								1,862,943



			Line of E	Business for: lif	e insurance ob	oligations		Life rein obliga	surance ations	
		Health insurance	Insurance with profit participation	Index-linked and unit- linked insurance	Other life insurance	Annuities stemming from non-life insurance contracts and relating to health insurance obligations	Annuities stemming from non-life insurance contracts and relating to insurance obligations other than health insurance obligations	Health reinsurance	Life reinsurance	Total
		C0210	C0220	C0230	C0240	C0250	C0260	C0270	C0280	C0300
Premiums written										
Gross	R1410							1,362,104	3,449,665	4,811,769
Reinsurers' share	R1420							136,008	439,145	575,153
Net	R1500							1,226,095	3,010,520	4,236,616
Premiums earned										
Gross	R1510							1,366,129	3,538,899	4,905,029
Reinsurers' share	R1520							134,721	434,476	569,197
Net	R1600							1,231,408	3,104,423	4,335,832
Claims incurred										
Gross	R1610							751,039	3,221,990	3,973,029
Reinsurers' share	R1620							65,012	402,634	467,646
Net	R1700							686,028	2,819,355	3,505,383
Changes in other technical provisions										
Gross	R1710							-350,747	115,009	-235,738
Reinsurers' share	R1720							-89,641	30,138	-59,504
Net	R1800							-261,106	84,871	-176,234
Expenses incurred	R1900							304,907	530,482	835,390
Other expenses	R2500									
Total expenses	R2600									835,390



S.05.02.01
Premiums, claims and expenses by country

		Home country	Top 5 countri	ies (by amoui	n) - non-life	Total Top 5 and home country		
		C0010	C0020	C0030	C0040	C0050	C0060	C0070
	R0010		CN	FR	GB	ΙE	US	
		C0080	C0090	C0100	C0110	C0120	C0130	C0140
Premiums written								
Gross - Direct Business	R0110							
Gross - Proportional reinsurance accepted	R0120	232,292	296,928	175,500	534,573	400,952	1,698,434	3,338,680
Gross - Non-proportional reinsurance accepted	R0130	-3,321	22,597	125,125	306,616	11,252	1,193,500	1,655,768
Reinsurers' share	R0140	1,004,746	1,214	-1,453	36,036	589,311	33,228	1,663,082
Net	R0200	-775,775	318,311	302,077	805,153	-177,106	2,858,706	3,331,365
Premiums earned								
Gross - Direct Business	R0210							
Gross - Proportional reinsurance accepted	R0220	230,967	287,523	170,698	534,729	310,921	1,508,007	3,042,845
Gross - Non-proportional reinsurance accepted	R0230	-2,904	22,691	128,666	300,129	10,834	1,187,456	1,646,872
Reinsurers' share	R0240	967,985	1,209	-1,422	37,264	585,553	47,346	1,637,935
Net	R0300	-739,922	309,005	300,786	797,594	-263,798	2,648,117	3,051,782
Claims incurred								
Gross - Direct Business	R0310							
Gross - Proportional reinsurance accepted	R0320	117,205	200,441	119,539	357,938	184,693	1,042,697	2,022,514
Gross - Non-proportional reinsurance accepted	R0330	-16,424	18,197	-1,847	359,504	2,358	971,787	1,333,574
Reinsurers' share	R0340	576,045	-2,619	211	-20,938	391,542	31,144	975,385
Net	R0400	-475,264	221,257	117,481	738,381	-204,491	1,983,339	2,380,704



		Home country	Top 5 countr	ries (by amou	Total Top 5 and home country			
		C0010	C0020	C0030	C0040	C0050	C0060	C0070
	R0010		CN	FR	GB	ΙE	US	
		C0080	C0090	C0100	C0110	C0120	C0130	C0140
Changes in other technical provisions								
Gross - Direct Business	R0410							
Gross - Proportional reinsurance accepted	R0420	-1,521		-11				-1,531
Gross - Non-proportional reinsurance accepted	R0430							
Reinsurers' share	R0440	34						34
Net	R0500	-1,554		-11	_		_	-1,565
Expenses incurred	R0550	-213,939	124,227	90,737	202,169	-15,221	820,123	1,008,096
Other expenses	R1200							
Total expenses	R1300							1,008,096



		Home country	Top 5 cou	ntries (by amo	ount of gross obligations	premiums wr	itten) - life	country		
		C0150	C0160	C0170	C0180	C0190	C0200	C0210		
	R1400	$\bigg\rangle$	AU	CN	FR	GB	US			
		C0220	C0230	C0240	C0250	C0260	C0270	C0280		
Premiums written										
Gross	R1410	4,203	386,091	455,865	737,884	1,256,042	273,483	3,113,568		
Reinsurers' share	R1420	-30,896		88,577	-34		6,094	63,741		
Net	R1500	35,098	386,091	367,288	737,919	1,256,042	267,389	3,049,827		
Premiums earned										
Gross	R1510	4,203	387,772	444,372	735,270	1,256,043	271,601	3,099,261		
Reinsurers' share	R1520	-12,024		84,588	-29		6,094	78,630		
Net	R1600	16,227	387,772	359,783	735,299	1,256,043	265,507	3,020,631		
Claims incurred										
Gross	R1610	3,189	319,447	336,314	481,939	1,383,781	436,995	2,961,664		
Reinsurers' share	R1620	-19,892		74,896	42		4,659	59,704		
Net	R1700	23,081	319,447	261,418	481,897	1,383,781	432,336	2,901,960		
Changes in other technical provisions										
Gross	R1710		-16,601	-3,405	-150,085	64,971	222,888	117,767		
Reinsurers' share	R1720	1,945		-48,268			-768	-47,091		
Net	R1800	-1,945	-16,601	44,863	-150,085	64,971	223,656	164,858		
Expenses incurred	R1900	45,921	78,417	81,169	130,057	59,535	58,909	454,009		
Other expenses	R2500									
Total expenses	R2600							454,009		



# S.12.01.02 Life and Health SLT Technical Provisions

			Index-li	nked and un insurance	it-linked	Oth	er life insura	ince	Annuities stemming from non-life		
		Insurance with profit participa- tion		Contracts without options and guaran- tees	Contracts with options or guaran- tees		Contracts without options and guaran- tees	Contracts with options or guaran- tees	insurance contracts and relating to insurance obligation other than health insurance obligations	Accepted re-insurance	Total (Life other than health insurance, incl. Unit- Linked)
		C0020	C0030	C0040	C0050	C0060	C0070	C0080	C0090	C0100	C0150
Technical provisions calculated as a whole	R0010										
Total Recoverables from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default associated to TP calculated as a whole	R0020										
Technical provisions calculated as a sum of BE and RM											
Best Estimate			$\geq \leq$	><		$\geq \leq$	>			><	
Gross Best Estimate	R0030		$>\!\!<$			><				2,676,468	2,676,468
Total Recoverables from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default	R0080									117,219	117,219



			Index-li	nked and un insurance	it-linked	Oth	er life insura	ance	Annuities stemming from non-life		<b>T</b>
		Insurance with profit participa- tion		Contracts without options and guaran- tees	Contracts with options or guaran- tees		Contracts without options and guaran- tees	Contracts with options or guaran- tees	insurance contracts and relating to insurance obligation other than health insurance obligations	Accepted re-insurance	Total (Life other than health insurance, incl. Unit- Linked)
		C0020	C0030	C0040	C0050	C0060	C0070	C0080	C0090	C0100	C0150
Best estimate minus recoverables from reinsurance/SPV and Finite Re - total	R0090									2,559,249	2,559,249
Risk Margin	R0100		<u> </u>							668,758	668,758
Amount of the transitional on Technical Provisions											
Technical Provisions calculated as a whole	R0110										
Best estimate	R0120		> <			>					
Risk margin	R0130										
Technical provisions - total	R0200				<<					3,345,226	3,345,226



		Health insu	ırance (direc	t business)	Annuities stemming		
			Contracts without options and guaran- tees	Contracts with options or guaran- tees	from non- life insu- rance con- tracts and relating to health insurance obli- gations	Health reinsurance (reinsurance accepted)	Total (Health similar to life insurance)
		C0160	C0170	C0180	C0190	C0200	C0210
Technical provisions calculated as a whole	R0010						
Total Recoverables from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default associated to TP calculated as a whole	R0020						
Technical provisions calculated as a sum of BE and RM					>		
Best Estimate		$\nearrow$	$\searrow$	$\setminus$	$\searrow$		
Gross Best Estimate	R0030	>				784,074	
Total Recoverables from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default	R0080					338,054	
Best estimate minus recoverables from reinsurance/SPV and Finite Re - total	R0090					446,021	
Risk Margin	R0100					99,203	
Amount of the transitional on Technical Provisions		$\searrow$		<<	$\searrow$		
Technical Provisions calculated as a whole	R0110	$\searrow$		<<			
Best estimate	R0120						
Risk margin	R0130						
Technical provisions - total	R0200						



# S.17.01.02 Non-life Technical Provisions

				Direct bu	usiness and a	accepted prop	portional reir	surance		
		Medical expense insurance	Income protection insurance	Workers' compen- sation insurance	Motor vehicle liability insurance	Other motor insurance	Marine, aviation and transport insurance	Fire and other damage to property insurance	General liability insurance	Credit and suretyship insurance
		C0020	C0030	C0040	C0050	C0060	C0070	C0080	C0090	C0100
Technical provisions calculated as a whole	R0010									
Total Recoverables from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default associated to TP calculated as a whole	R0050									
Technical provisions calculated as a sum of BE and RM										
Best estimate										
Premium provisions		>	$\langle$	$\searrow$	$\langle$	$\searrow$	$\nearrow$	$\searrow$	$\nearrow$	$\searrow$
Gross	R0060	3,627	21,661	23,121	60,750	46,443	60,251	430,429	224,315	104,485
Total recoverable from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default	R0140	13	821	5,761	-10,844	1,914	13,029	76,176	44,511	14,466
Net Best Estimate of Premium Provisions	R0150	3,614	20,840	17,360	71,594	44,529	47,222	354,254	179,804	90,018



		Medical expense insurance	Income protection insurance	Workers' compen- sation insurance	Motor vehicle liability insurance	Other motor insurance	Marine, aviation and transport insurance	Fire and other damage to property insurance	General liability insurance	Credit and suretyship insurance
		C0020	C0030	C0040	C0050	C0060	C0070	C0080	C0090	C0100
Claims provisions		$\rightarrow$	$>\!<$	$>\!<$	$>\!<$	$>\!<$	$>\!\!<$	$\rightarrow$	$>\!<$	$\rightarrow$
Gross	R0160	18,585	157,461	128,224	642,139	178,133	814,808	1,724,139	2,143,846	771,296
Total recoverable from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default	R0240	405	40 444	475.000	040 504	0 000	000 450	504.005	070 077	107.050
·	R0250	195	12,411	175,998	240,584	9,392	232,456	504,885	676,977	127,259
Net Best Estimate of Claims Provisions		18,390	145,050	-47,775	401,555	168,741	582,352	1,219,254	1,466,869	644,037
Total Best estimate - gross	R0260	22,211	179,121	151,345	702,889	224,577	875,059	2,154,569	2,368,161	875,781
Total Best estimate - net	R0270	22,003	165,890	-30,415	473,150	213,271	629,574	1,573,508	1,646,673	734,055
Risk margin	R0280	534	2,638	3,628	14,668	5,164	13,518	44,767	42,369	20,523
Amount of the transitional on Technical Provisions							$\geq$			
Technical Provisions calculated as a whole	R0290									
Best estimate	R0300									
Risk margin	R0310									

Direct business and accepted proportional reinsurance



		Medical expense insurance	Income protection insurance	Workers' compen- sation insurance	Motor vehicle liability insurance	Other motor insurance	Marine, aviation and transport insurance	Fire and other damage to property insurance	General liability insurance	Credit and suretyship insurance
		C0020	C0030	C0040	C0050	C0060	C0070	C0080	C0090	C0100
Technical provisions - total		$\bigg / \bigg /$					> <	$\bigg / \bigg /$		
Technical provisions - total	R0320	22,746	181,760	154,973	717,556	229,741	888,577	2,199,336	2,410,530	896,303
Recoverable from reinsurance contract/SPV and Finite Re after the adjustment for expected losses due to counterparty default - total	R0330	208	13,231	181,760	229,739	11,306	245,485	581,061	721,488	141,725
Technical provisions minus recoverables from reinsurance/SPV and Finite Re - total	R0340	22,538	168,528	-26,787	487,817	218,435	643,091	1,618,275	1,689,042	754,578

Direct business and accepted proportional reinsurance



			usiness and a rtional reinsu		Accept	Accepted non-proportional reinsurance			
		Legal expenses insurance	Assis- tance	Miscella- neous financial loss	Non- propor- tional health reinsu- rance	Non- propor- tional casualty reinsu- rance	Non-pro- portional marine, aviation and trans- port reinsu- rance	Non- propor- tional property reinsu- rance	Total Non-Life obliga- tion
		C0110	C0120	C0130	C0140	C0150	C0160	C0170	C0180
Technical provisions calculated as a whole	R0010								
Total Recoverables from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default associated to TP as a whole	R0050								
Technical provisions calculated as a sum of BE and		$\overline{}$							$\sim$
Best estimate		>>	$\searrow$		$\searrow$			> <	>>
Premium provisions								> <	> <
Gross	R0060	-288	84	12,659	34,911	294,711	36,922	201,594	1,555,675
Total recoverable from reinsurance/SPV and Finite Re	R0140	-41	13	1,620	18	115	724	1,397	149,693
Net Best Estimate of Premium Provisions	R0150	-247	71	11,039	34,893	294,597	36,198	200,197	1,405,983



		Direct business and accepted proportional reinsurance			Accepted non-proportional reinsurance				
		Legal expenses insurance	Assis- tance	Miscella- neous financial loss	Non- propor- tional health reinsu- rance	Non- propor- tional casualty reinsu- rance	Non-pro- portional marine, aviation and trans- port reinsu- rance	Non- propor- tional property reinsu- rance	Total Non-Life obliga- tion
		C0110	C0120	C0130	C0140	C0150	C0160	C0170	C0180
Claims provisions	D0400								
Gross	R0160	8,321	357	88,016	1,112,906	4,904,654	875,854	1,750,819	15,319,558
Total recoverable from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default	R0240								
•		944	78	14,499	-2,727	13,052	82,836	90,172	2,179,010
Net Best Estimate of Claims Provisions	R0250	7,377	279	73,517	1,115,634	4,891,602	793,018	1,660,647	13,140,548
Total Best Estimate - gross	R0260	8,033	441	100,675	1,147,817	5,199,365	912,776	1,952,413	16,875,233
Total Best Estimate - net	R0270	7,130	350	84,556	1,150,527	5,186,199	829,217	1,860,844	14,546,530
Risk margin	R0280	159	11	1,899	27,502	126,015	21,831	46,499	371,725
Amount of the transitional on Technical Provisions						$\geq \leq$		$\geq$	
Technical Provisions calculated as a whole	R0290								
Best Estimate	R0300								
Risk margin	R0310								
Technical provisions - total									
Technical provisions - total	R0320	8,192	452	102,574	1,175,319	5,325,380	934,607	1,998,913	17,246,958
Recoverable from reinsurance contract/SPV and Finite Re after the adjustment for expected losses due to counterparty default - total	R0330	903	91	16,119	-2,709	13,166	83,560	91,570	2,328,703
Technical provisions minus recoverables from reinsurance/SPV and Finite Re - total	R0340	7,289	361	86,455	1,178,028	5,312,214	851,047	1,907,343	, ,



Sum of

S.19.01.21 Non-life insurance claims

Accident year / Underwriting year Z0020 1/2

# Gross Claims Paid (non-cumulative)

(absolute amount)

# **Development year**

														In current	years (cumu-
Year		0	1	2	3	4	5	6	7	8	9	10&+	_	year	lative)
		C0010	C0020	C0030	C0040	C0050	C0060	C0070	C0080	C0090	C0100	C0110		C0170	C0180
Prior	R0100	$>\!\!<$	> <	$\langle$	$\searrow$	><	$>\!\!<$	><	>	> <	$\setminus$	22,290,673	R0100	22,290,673	22,290,673
N-9	R0160	292,148	799,494	407,003	3,909,694	137,452	128,733	30,400	13,660	33,964	46,929		R0160	46,929	5,799,478
N-8	R0170	326,810	689,171	-2,465,201	136,938	11,490	193,147	93,943	56,757	34,202			R0170	34,202	-922,743
N-7	R0180	556,134	-152,572	637,233	226,012	132,907	185,530	159,029	97,612				R0180	97,612	1,841,885
N-6	R0190	669,228	1,159,095	693,125	396,725	163,831	182,674	141,725					R0190	141,725	3,406,402
N-5	R0200	869,703	1,096,769	617,513	201,804	209,000	220,391						R0200	220,391	3,215,181
N-4	R0210	736,007	1,070,861	545,844	257,703	216,304							R0210	216,304	2,826,720
N-3	R0220	706,223	1,146,491	619,281	289,888								R0220	289,888	2,761,882
N-2	R0230	966,163	1,113,120	630,776									R0230	630,776	2,710,059
N-1	R0240	1,088,073	1,333,022										R0240	1,333,022	2,421,095
N	R0250	1,330,788											R0250	1,330,788	1,330,788
												Total	R0260	26,632,309	47,681,420



Year end

## **Gross undiscounted Best Estimate Claims Provisions**

(absolute amount)

# Development year

														(dis-
Year		0	1	2	3	4	5	6	7	8	9	10&+		counted data)
		C0200	C0210	C0220	C0230	C0240	C0250	C0260	C0270	C0280	C0290	C0300		C0360
Prior	R0100	><	><	>	><	><	>	><	><		><	3,893,436	R0100	2,074,912
N-9	R0160									611,406	547,404		R0160	495,422
N-8	R0170								788,684	648,433			R0170	588,621
N-7	R0180							1,076,973	807,600				R0180	730,760
N-6	R0190						1,238,381	1,071,769					R0190	983,068
N-5	R0200					1,418,555	1,349,604						R0200	1,139,503
N-4	R0210				1,636,436	1,365,680							R0210	1,261,309
N-3	R0220			1,957,475	1,693,260								R0220	1,571,871
N-2	R0230		2,583,158	2,126,316									R0230	1,980,426
N-1	R0240	2,171,935	2,724,379										R0240	2,560,541
N	R0250	2,033,530											R0250	1,933,124
												Total	R0260	15,319,558



#### S.23.01.01 Own funds

Basic own funds before deduction for participations in other financia
sector as foreseen in article 68 of Delegated Regulation 2015/35

Ordinary share capital (gross of own shares)

Share premium account related to ordinary share capital

Initial funds, members' contributions or the equivalent basic own - fund item for mutual and mutual-type undertakings

Subordinated mutual member accounts

Surplus funds

Preference shares

Share premium account related to preference shares

Reconciliation reserve

Subordinated liabilities

An amount equal to the value of net deferred tax assets

Other own fund items approved by the supervisory authority as basic own funds not specified above

Own funds from the financial statements that should not be represented by the reconciliation reserve and do not meet the criteria to be classified as Solvency II own funds

Own funds from the financial statements that should not be represented by the reconciliation reserve and do not meet the criteria to be classified as Solvency II own funds

#### **Deductions**

Deductions for participations in financial and credit institutions

Total basic own funds after deductions

	Total	Tier 1 - unrestricted	Tier 1 - restricted	Tier 2	Tier 3
	C0010	C0020	C0030	C0040	C0050
R0010	120,597	120,597	> <		$\mathcal{N}$
R0030	880,608	880,608	> <		$\mathcal{N}$
R0040					
R0050		$\bigg / \bigg  $			
R0070				$\bigg / \bigg  $	$\bigg / \bigg  $
R0090					
R0110					
R0130	9,435,171	9,435,171		$\bigg\rangle$	
R0140	1,706,818	$\searrow$	534,858	1,171,960	
R0160		$\mathcal{N}$	> <	$\mathcal{N}$	
R0180					
R0220					
	><	$\nearrow$	>	$\nearrow$	$\nearrow$
R0230					
R0290	12,143,193	10,436,376	534,858	1,171,960	



		Total	Tier 1 - unrestricted	Tier 1 - restricted	Tier 2	Tier 3
Ancillary own funds						
Unpaid and uncalled ordinary share capital callable on demand	R0300					
Unpaid and uncalled initial funds, members' contributions or the equivalent basic own fund item for mutual and mutual - type undertakings, callable on demand	R0310					
Unpaid and uncalled preference shares callable on demand	R0320					
A legally binding commitment to subscribe and pay for subordinated liabilities on			$\overline{}$	$\overline{}$		
demand	R0330					
Letters of credit and guarantees under Article 96(2) of the Directive 2009/138/EC	R0340					
Letters of credit and guarantees other than under Article 96(2) of the Directive 2009/138/EC	R0350					
Supplementary members calls under first subparagraph of Article 96(3) of the Directive 2009/138/EC	R0360					
Supplementary members calls - other than under first subparagraph of Article 96(3) of the Directive 2009/138/EC	R0370					
Other ancillary own funds	R0390					
Total ancillary own funds	R0400					
Available and eligible own funds		$\searrow$				
Total available own funds to meet the SCR	R0500	12,143,193	10,436,376	534,858	1,171,960	
Total available own funds to meet the MCR	R0510	12,143,193	10,436,376	534,858	1,171,960	
Total eligible own funds to meet the SCR	R0540	12,143,193	10,436,376	534,858	1,171,960	
Total eligible own funds to meet the MCR	R0550	11,380,380	10,436,376	534,858	409,147	
SCR	R0580	4,546,072	$\geq \leq$	$\geq \leq$	$\geq \leq$	
MCR	R0600	2,045,733	$\geq \leq$	$\geq \leq$	$\geq \leq$	
Ratio of Eligible own funds to SCR	R0620	2.6711	$\geq \leq$	$\geq \leq$	$\geq \leq$	
Ratio of Eligible own funds to MCR	R0640	5.5630	> <	> <	> <	



		C0060	
Reconciliation reserve			
Excess of assets over liabilities	R0700	11,039,362	$\bigg / \bigg /$
Own shares (held directly and indirectly)	R0710		
Foreseeable dividends, distributions and charges	R0720	602,986	
Other basic own fund items	R0730	1,001,205	
Adjustment for restricted own fund items in respect of matching adjustment portfolios and ring fenced funds	R0740		
Reconciliation reserve	R0760	9,435,171	
Expected profits			
Expected profits included in future premiums (EPIFP) - Life business	R0770	1,859,865	
Expected profits included in future premiums (EPIFP) - Non-life business	R0780		
Total Expected profits included in future premiums (EPIFP)	R0790	1 859 865	



S.25.03.21 Solvency Capital Requirement - for undertakings on Full Internal Models

Unique number of component	Components description	Calculation of the Solvency Capital Requirement
C0010	C0020	C0030
101	Market risk according to IM	3,276,803
102	Counterparty default risk according to IM	280,534
103	Life underwriting risk according to IM	2,351,852
104	Non-life underwriting risk according to IM	3,287,834
105	Operational risk according to IM	621,177
107	LAC TP according to IM	
108	LAC DT according to IM	-1,721,468

Calculation of Solvency Capital Requirement		C0100
Total undiversified components	R0110	8,096,732
Diversification	R0060	-3,550,660
Capital requirement for business operated in accordance with Art. 4 of Directive 2003/41/EC (transitional)	R0160	
Solvency capital requirement excluding capital add-on	R0200	4,546,072
Capital add-ons already set	R0210	
Solvency capital requirement	R0220	4,546,072
Other information on SCR		
Amount/estimate of the overall loss-absorbing capacity of technical provisions	R0300	
Amount/estimate of the overall loss-absorbing capacity ot deferred taxes	R0310	-1,721,468
Total amount of Notional Solvency Capital Requirements for remaining part	R0410	
Total amount of Notional Solvency Capital Requirements for ring fenced funds	R0420	
Total amount of Notional Solvency Capital Requirement for matching adjustment portfolios	R0430	
Diversification effects due to RFF nSCR aggregation for article 304	R0440	



# S.28.01.01 Minimum Capital Requirement - Only life or only non-life insurance or reinsurance activity

## Linear formula component for non-life insurance and reinsurance obligations

 MCR<sub>NL</sub> Result
 R0010
 3,029,666

Medical expense insurance and proportional reinsurance
Income protection insurance and proportional reinsurance
Workers' compensation insurance and proportional reinsurance
Motor vehicle liability insurance and proportional reinsurance
Other motor insurance and proportional reinsurance
Marine, aviation and transport insurance and proportional reinsurance
Fire and other damage to property insurance and proportional reinsurance
General liability insurance and proportional reinsurance
Credit and suretyship insurance and proportional reinsurance
Legal expenses insurance and proportional reinsurance
Assistance and proportional reinsurance
Miscellaneous financial loss insurance and proportional reinsurance
Non-proportional health reinsurance
Non-proportional casualty reinsurance
Non-proportional marine, aviation and transport reinsurance
Non-proportional property reinsurance

	Net (of reinsurance/SPV) best estimate and TP calculated as a whole	Net (of reinsurance) written premiums in the last 12 months
	C0020	C0030
R0020	22,003	31,498
R0030	165,890	146,004
R0040		129,580
R0050	473,150	767,144
R0060	213,271	495,540
R0070	629,574	179,232
R0080	1,573,508	1,190,164
R0090	1,646,673	434,425
R0100	734,055	477,619
R0110	7,130	13,905
R0120	350	185
R0130	84,556	68,216
R0140	1,150,527	153,687
R0150	5,186,199	764,585
R0160	829,217	204,525
R0170	1,860,844	1,238,453



# Linear formula component for life insurance and reinsurance obligations

MCRL Result

	C0040
R0200	613,872

	Net (of reinsurance / SPV) best estimate and TP calculated as a whole	Net (of reinsurance / SPV) total capital at risk
	C0050	C0060
R0210	1,343,902	$\bigvee$
R0220		
R0230		
R0240	1,682,963	

Obligations with profit participation - guaranteed benefits
Obligations with profit participation - future discretionary benefits
Index-linked and unit-linked insurance obligations
Other life (re)insurance and health (re)insurance obligations
Total capital at risk for all life (re)insurance obligations

#### **Overall MCR calculation**

Linear MCR		
SCR		
MCR cap		
MCR floor		
Combined MCR		
Absolute floor of the MCR		
<b>Minimum Capital Requirement</b>		

	C0070
R0300	3,643,538
R0310	4,546,072
R0320	2,045,733
R0330	1,136,518
R0340	2,045,733
R0350	3,600
R0400	2,045,733

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