

somewhat
different



Facultative Reinsurance worldwide at Hannover Re

We team up with our clients in order to build
trustful long-lasting partnerships on equal terms

hannover **re**[®]



Sven Althoff,
Member of the Executive Board

Dear clients,

Hannover Re, with gross premium of more than EUR 22 billion, is the third-largest reinsurer in the world. We transact all lines of property & casualty and life & health reinsurance and maintain business relations with more than 5,000 insurance companies in about 150 countries. Our worldwide network consists of more than 150 subsidiaries, branches and representative offices on all five continents. The rating agencies most relevant to the insurance industry have awarded Hannover Re very strong insurer financial strength ratings (Standard & Poor's AA- "Very Strong" and A.M. Best A+ "Superior").

Hannover Re's Facultative Division was founded on April 1st, 2001 to fulfill our customers' reinsurance demand for risks characterised by their particular complexity, high exposure or innovative nature.

This publication will provide you with a brief introduction to our business lines and your key contact persons in all departments.

A handwritten signature in blue ink, appearing to read 'Sven Althoff', written in a cursive style.



Facultative Division

The Facultative Division is structured in four departments covering our customers' facultative reinsurance demand on a worldwide basis. In addition to our Hannover office, our presence spans across 10 offices on all continents. This decentralised approach allows us to serve our clients wherever they are located.

We strive for long-term relationships. As a strategic partner the Facultative Division enables our clients to achieve their strategic goals adding value for all contracting parties. We value the expertise of our customers whilst offering our professional support whenever desired.

Our culture promotes entrepreneurially minded and empowered underwriters who facilitate prompt and solution-focused support to our customers. Flexibility and short response time are two major aspects differentiating us from our competitors.

The world constantly evolves resulting in new business opportunities for our customers. Innovation is a key element for the realisation of these new business opportunities. We are aware that certain specialised products benefit from the expert knowledge we can offer and enables us to provide tailor-made solutions with a strong technical approach.

We develop automated e-business products for the main lines of business in order to serve our customers in the SME field.



“I am pleased to introduce you to the teams at your service.”

Jorge Alfonso Perez
Managing Director
Tel. +49 511 5604-1611
jorge.alfonso-perez@hannover-re.com



Anja Oldenburger
General Manager
Tel. +49 511 5604-2527
anja.oldenburger@hannover-re.com
Responsible for Facultative Europe



Federico Pereira
General Manager
Tel. +49 511 5604-2174
federico.pereira@hannover-re.com
Responsible for Facultative US Casualty & London Market Casualty

- US Commercial Auto Liability
- US Workers Compensation
- Financial & Professional Lines and Cyber
- US & London Market General Liability



Michael Wennin
General Manager
Tel. +49 511 5604-1493
michael.wennin@hannover-re.com
Responsible for Facultative Property and Engineering Americas & London Market

- North and South America (excl. Canada)



Santiago Zorrilla
General Manager
Tel. +49 511 5604-1696
santiago.zorrilla@hannover-re.com
Responsible for Facultative Asia, Australia and Africa & Energy



Facultative Reinsurance Europe

Europe is one of the target markets of the Hannover Re Group. We are serving our markets with our offices in Hannover (Central Europe, Southern Europe, South East Europe), Stockholm (Nordics, Baltics) and Paris (France, francophone Africa). Our broad responsibility requires capabilities to work with mature and emerging markets. In Germany we are operating as E+S Rück. Although we are organised geographically we

are working closely with all Hannover Re facultative teams as well as with our colleagues from other divisions. This allows us to support our clients in one particular country but also on European level for almost all lines of business.



Anja Oldenburger
General Manager
Tel. +49 511 5604-2527
anja.oldenburger@hannover-re.com



Wolfgang Peters
Senior Underwriter & Team Leader
Tel. +49 511 5604-1909
wolfgang.peters@hannover-re.com
Responsible for:
Europe South



Anna Solodenko
Senior Underwriter & Team Leader
Tel. +49 511 5604-2387
anna.solodenko@hannover-re.com
Responsible for:
Central Europe



Olivier Monmoton
Head of Property & Casualty
France Branch
Tel. +33 1 4561-7342
olivier.monmoton@hannover-re.com
Responsible for:
France, French speaking Africa



Thomas Nystrom
Head of Property & Casualty
Stockholm Branch
Tel. +46 8 617-5432
thomas.nystrom@hannover-re.com
Responsible for:
Scandinavia, Israel and Baltic States



Together with our clients we find the best solution – by teaming up with our local, European or global experts.

Facultative US & London Market Casualty and Financial & Professional Lines and Cyber

Our underwriting teams are highly motivated and well trained with extensive underwriting experience in the insurance/reinsurance industry in almost all casualty related lines of business. We believe in long-term and profitable partnerships with our clients and we take pride in offering the flexibility to find and offer solutions that fit our clients' needs. To be closer to our

customers in North America, our office in Toronto provides facultative reinsurance in all major lines of business. Our US Representative Team in Mt. Laurel, New Jersey, will assist in bridging the time difference by providing our business partners the opportunity to contact us at their convenience in the local time zone.



We provide innovative, tailor-made solutions for our clients and thus create new opportunities.



Federico Pereira
General Manager
Tel. +49 511 5604-2174
federico.pereira@hannover-re.com



Xavier Collette
Senior Underwriter & Team Leader
Tel. +49 511 5604-2710
xavier.collette@hannover-re.com
Responsible for:
US & London Market General Liability



Claudia Althoff
Senior Underwriter & Team Leader
Tel. +49 511 5604-2192
claudia.althoff@hannover-re.com
Responsible for:
US Commercial Auto Liability
US Workers Compensation



Raj Chopra
Head of Facultative Canadian Branch
Tel. +1 416 607-7842
raj.chopra@hannover-re.com
Responsible for:
Facultative Business Canadian Branch



Torsten Greiner
Senior Underwriter & Team Leader
Tel. +49 511 5604-1372
torsten.greiner@hannover-re.com
Responsible for:
Financial & Professional Lines
and Cyber



Paul Warburton
Head of Facultative
Hannover Re Services Mount Laurel
Tel. +1 856 242-9027
paul.warburton@hannover-re.com
Responsible for:
US Representative Team

Facultative Property and Engineering Americas & London Market

The responsibilities within the department are defined to reflect the specific market needs. In Latin America and the Caribbean, we offer our clients facultative support for all major lines of business. Hence, our clients have one contact person or team to take care of their facultative demands. To be closer to our customers in Latin America all business from these markets is serviced by our office in Bogotá (Colombia). For US and London Market business, we support our clients in the

property and engineering lines of business. Given the very specific requirements for casualty lines these will be addressed by our specialists in the Facultative Casualty US and London Market department. With the support of our sister company HDI Global Specialty, we also offer our customers the opportunity to provide capacity for US and multinational business on a direct basis.



Michael Wennin
General Manager
Tel. +49 511 5604-1493
michael.wennin@hannover-re.com



Marco-Antonio Fraga Gonzalez
Senior Underwriter & Team Leader
Tel. +49 511 5604-1244
marco.fraga-gonzalez@hannover-re.com
Responsible for:
Worldwide London Market & UK
Property & Engineering



Dagmar Adelhardt
Senior Underwriter & Team Leader
Tel. +49 511 5604-2512
dagmar.adelhardt@hannover-re.com
Responsible for:
Caribbean incl. Bermuda,
Property, Engineering & Casualty



Fabian Pfeiffer
Senior Underwriter & Team Leader
Tel. +49 511 5604-1963
fabian.pfeiffer@hannover-re.com
Responsible for:
US & Multinational
Property, Engineering & Fine Art



Miguel Guarín
General Manager, Bogotá Branch
Tel. +571 6 51-7585
miguel.guarin@hannover-re.com
Responsible for:
South America, Central America,
Mexico Property, Engineering,
Casualty & Financial Lines



We are ambitious for our clients' success. We speak their language and offer facultative support for all major lines of business – with experts from HDI Global Specialty even on a direct basis.

Facultative Asia, Australia & Africa and Energy

Asia, Australia & Africa is expected to grow disproportionately high during the next 25 years. We follow our cedents and brokers in line with this development. We are already well represented in the region with our local offices in Sydney, Shanghai, Kuala Lumpur, Mumbai and Manama. Our client-focused approach is characterised by a trustful long-lasting and profitable partnership with our clients. The underwriting team at your service is highly motivated and well-trained with long-standing underwriting experience in the insurance/reinsurance industry.

Our responsibility also covers facultative energy business which includes worldwide downstream energy oil & gas as well as worldwide mining business. Furthermore, we are specialised in the fields of conventional power & renewables. We support our London business partners in these lines of business with proportional and non-proportional facultative solutions.

Contact us directly or through your preferred broker.



Santiago Zorrilla
General Manager
Tel. +49 511 5604-1696
santiago.zorrilla@hannover-re.com



**Asia is our target growth area.
Energy and mining business is one of our specialties.**



Johannes Mergenthaler
Senior Underwriter & Team Leader
Tel. +49 511 5604-2211
johannes.mergenthaler@hannover-re.com
Responsible for:
Property Japan



Angus Fyfe
Head of Property & Casualty
Australian Branch
Tel. +61 2 86468327
angus.fyfe@hannover-re.com
Responsible for:
Property & Casualty Australian Branch



Wolfgang Schubert
Senior Underwriter & Team Leader
Tel. +49 511 5604-1867
wolfgang.schubert@hannover-re.com
Responsible for:
Energy Onshore



Christian Schoen
Head of Property & Casualty
Malaysian Branch
Tel. +603 2687-3665
christian.schoen@hannover-re.com
Responsible for:
Property & Casualty Malaysian Branch



Oliver Wiczorek
Senior Underwriter & Team Leader
Tel. +49 511 5604-1715
oliver.wiczorek@hannover-re.com
Responsible for:
Power & Renewables



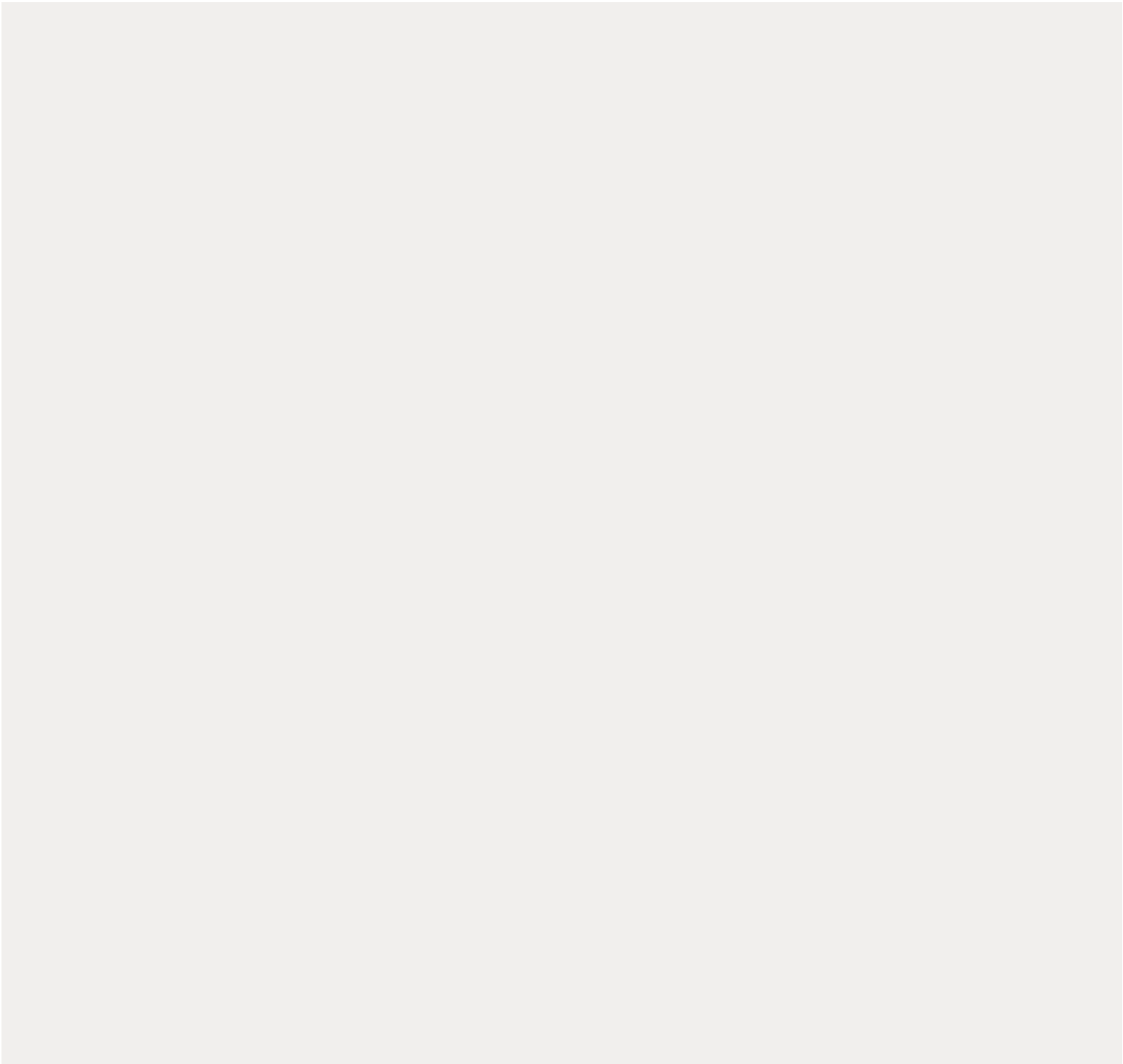
Fadhel Al Sabea
Head of Property & Casualty
Bahrain Branch
Tel. +973 1757-6386
Fadhel.Al-Sabea@hannover-re.com
Responsible for:
Property & Casualty Bahrain Branch



Dr. Yan Wang
Head of Property & Casualty
Shanghai Branch
Tel. +86 21 2035-8980
yan.wang@hannover-re.com
Responsible for:
Facultative Business Greater
China



Takayuki Ohtomo
Representative
Hannover Re Services Japan
Tel. +81 3 5214-1110
takayuki.ohtomo@hannover-re.com
Responsible for:
Facultative Business Japan



Published by

Hannover Rück SE
Facultative Division
Karl-Wiechert-Allee 50
30625 Hannover
Germany

Tel. +49 (0) 511 5604 -0
info@hannover-re.com
www.hannover-re.com

Information as of July 2020

www.hannover-re.com