



somewhat  
different

Feeding the world population will remain a significant issue and will need increased (re-) insurance protection

## Agricultural, Livestock, Equine and Pet business – a growing sector

The world's population is increasing, and so is the demand for food and agricultural commodities.

The amount of arable land is limited, yet ever more is needed. Crops are produced not just as food for human consumption, but also as fodder and lately as renewable energy sources. Economic progress in many developing countries has also lead to changes in nutritional habits, raising for instance the demand for livestock products. All this requires investments in agriculture, which in turn need insurance.

At the same time, the frequency and severity of extreme weather events is on the rise, directly impacting the outcome of harvests.

These factors will lead to a continuous increase in the demand for crop and livestock insurance for the foreseeable future – both in already developed countries but also in emerging and developing countries where local governments support insurance for farmers as a risk management tool.

### Our responsibilities

The agricultural risks department is responsible for all lines of agricultural business as well as livestock, equine and pet business. We target and are prepared to lead proportional and non-proportional reinsurance structures.

Our team of specialists, comprised of agronomists and a veterinarian, is based at our Hannover Home Office and operates worldwide. We serve our customers in a number of different languages, including English, German, Spanish, Portuguese, French, Chinese, Polish, Italian, Russian and Ukrainian.

In this highly specialized line of business clients seek not only reinsurance support but also advice and expertise. On this we offer specialized know-how as well as consultancy service for product development and to set up new agricultural insurance business.

### Classes

We are prepared to look at all classes of cover types of insurance and reinsurance structures. This encompasses but is not limited to crop insurance, forestry and greenhouses, livestock and bloodstock, aquaculture, pet insurance, index-based insurance and micro insurance. The underwriting is concentrated in Hannover, Germany. With our branches we have close to our clients capacities within our group, e.g. in Canada, Malaysia, South Africa, China and India.

### Goals

Our goal is to offer our clients – insurance companies as well as brokers – solutions that are perfectly tailored to their needs and specifications. We try to offer service levels in all aspects of our business that are recognized as best practice.

## Your contacts



**Andreas Bronk**  
General Manager  
Tel. +49 511 5604-1745  
andreas.bronk@hannover-re.com

**Responsible for:**  
Worldwide business



**Dr. Dina Dziuba**  
Senior Underwriter  
Tel. +49 511 5604-1488  
dina.dziuba@hannover-re.com

**Responsible for:**  
Australia, New Zealand, Austria,  
Germany, Switzerland; Livestock,  
Equine, Aquaculture and Pet Business  
Worldwide



**Dr. Leif Heimfarth**  
Senior Underwriter  
Tel. +49 511 5604-1747  
leif.heimfarth@hannover-re.com

**Responsible for:**  
Index-based and Parametric Solutions



**Xiaoliang Liu**  
Underwriter  
Tel. +49 511 5604-2621  
xiaoliang.liu@hannover-re.com

**Responsible for:**  
Asia, Price and Yield Models



**Dr. Sergiy Parkhomenko**  
Senior Underwriter  
Tel. +49 511 5604-1531  
sergiy.parkhomenko@hannover-re.com

**Responsible for:**  
Eastern European Countries, USA,  
Canada, Turkey, Israel



**Luis Pulido**  
Senior Underwriter  
Tel. +49 511 5604-1667  
luis.pulido@hannover-re.com

**Responsible for:**  
Asia, North and South America, Central  
America, Spain, Portugal



**Sarah Hando**  
Underwriter  
Tel. +49 511 5604-2004  
sarah.hando@hannover-re.com

**Responsible for:**  
Africa; Livestock, Equine, Aquaculture  
and Pet Business ww



**Joaquín Pilatti**  
Underwriter  
Tel. +49 511 5604-1857  
joaquin.pilatti@hannover-re.com

**Responsible for:**  
Argentina, Brazil, Chile, Italy, Paraguay,  
Peru, Uruguay



**Teresa Schorstein**  
Underwriter  
Tel. +49 511 5604-2607  
teresa.schorstein@hannover-re.com

**Responsible for:**  
Index-based and Parametric Solutions



**Dr. Theda Gödecke**  
Deputy Underwriter  
+49 511 5604-1503  
theda.goedecke@hannover-re.com

**Responsible for:**  
Australia, New Zealand; Livestock, Equine,  
Aquaculture and Pet Business ww



**Erika Hernandez**

Deputy Underwriter  
Tel. +49 511 5604-1037  
erika.hernandez@hannover-re.com

**Responsible for:**

South America (Conosur), France,  
Hungary, Italy, Paraguay, Peru,  
Romania, Uruguay

---



**Georg von Münchhausen**

Deputy Underwriter  
Tel. +49 511 5604-2906  
georg.vonmuenchhausen@hannover-  
re.com

**Responsible for:**

Index-based and Parametric Solutions

---



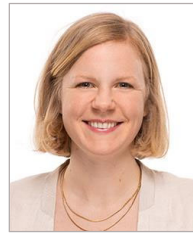
**Kevin Brendler**

Assistant Data Scientist  
Tel: +49 511 5604 - 6249  
kevin.brendler@hannover-re.com

**Responsible for:**

Index-based Parametric Solutions

---



**Marie Harbering**

Assistant Underwriter  
Tel. +49 511 5604-1983  
marie.harbering@hannover-re.com

**Responsible for:**

Chile, Mexico, Peru, Ecuador, Colombia;  
Livestock, Equine and Pet Business  
Worldwide

---



**Christian Ruperti**

Data Scientist  
Tel: +49 511 5604 – 6280  
christian.ruperti@hannover-re.com

**Responsible for:**

Index-based Parametric Solutions